

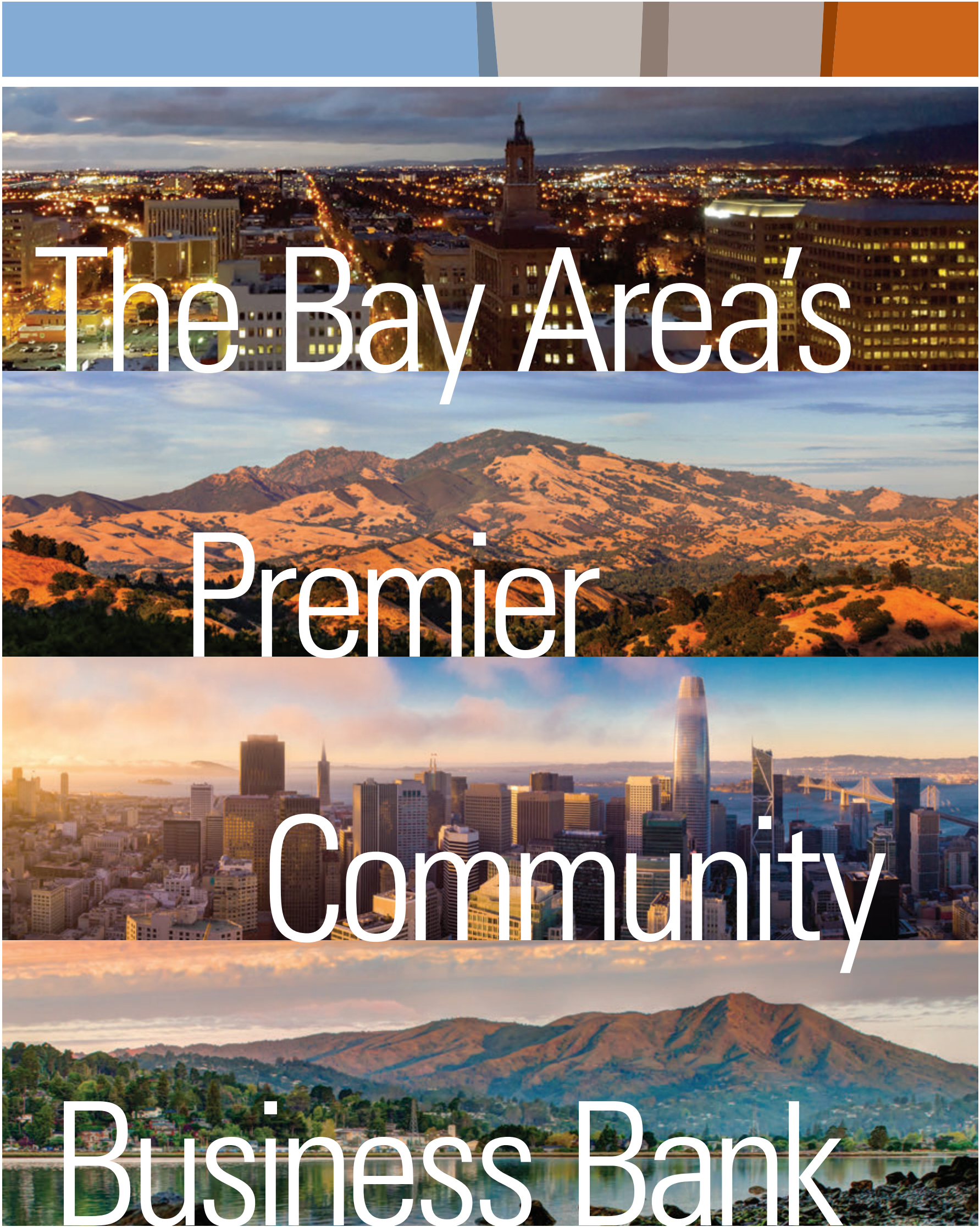
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2021

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FROM THE PUBLISHER AND EDITOR

ABOUT THE EAST BAY BOOK OF LISTS

Welcome to the East Bay Book of Lists, an informative resource that complements our annual Bay Area Book of Lists, published each December.

In addition to the East Bay business lists published in the Business Times in 2020, we have included a business resource directory and an economic overview of the East Bay. This content was provided to us courtesy of the East Bay Economic Development Alliance. Many thanks to the East Bay EDA executive director, Stephen Baiter, for agreeing to provide that information – which is only a small portion of the valuable information available through that organization’s website (www.eastbayeda.org) and publications.

The book is filled with important data and contact information on local companies and leaders that will help you do business in the East Bay. The Lists published here were current as of the original date of publication in the Business Times.



The Lists in the Book were produced by the San Francisco Business Times research team, including Julia Cooper and Ahalya Srikant. They work all year developing the Lists published each week by the Business Times.

Many thanks to our partnering sponsor, the Northern California Carpenters Regional Council, We hope you find the East Bay Book of Lists to be a useful resource. If you are not yet a subscriber to the Business Times, you can subscribe – and reserve both this publication and the Bay Area

Book of Lists covering the wider Bay Area – by visiting www.sanfranciscobusinesstimes.com. As a subscriber to the Business Times, every week you will receive an edition packed with timely Bay Area business news, profiles and market data that will help you succeed and grow your business. And you will have access to all the Business Times’ premium content online offerings that are reserved exclusively for subscribers. For daily news on Bay Area businesses, be sure to subscribe to our free daily email news alerts: the Morning Edition and the Afternoon Edition. To sign up for our daily email news alerts, visit sanfranciscobusinesstimes.com/newsletters. As always, let us know how we can better cover your business and the East Bay community. Email us anytime with your feedback, mhuss@bizjournals.com and dfruehling@bizjournals.com. Best wishes for success in the coming year.

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ABOUT THE COVER



ABOUT THE COVER

“AscenDance” is an enormous mural created in 2020 on Oakland’s 14th Street by artists Desi Mundo, Marina Perez-Wong, Elaine Chu, Priya Handa and Lisa Max. According to the artists: “AscenDance is a reflection on the community’s desire to grow beyond resilience into maximizing our human potential. While the piece acknowledges the struggles faced by the community, its focus is on transcending those obstacles through our relationship to nature, movement, our ancestors and our own inner peace. AscenDance connects the pragmatic with the potential – the daily work to overcome historic injustice with the vision for a brighter future for our descendants.”

Photo by Visual Journalist Todd Johnson

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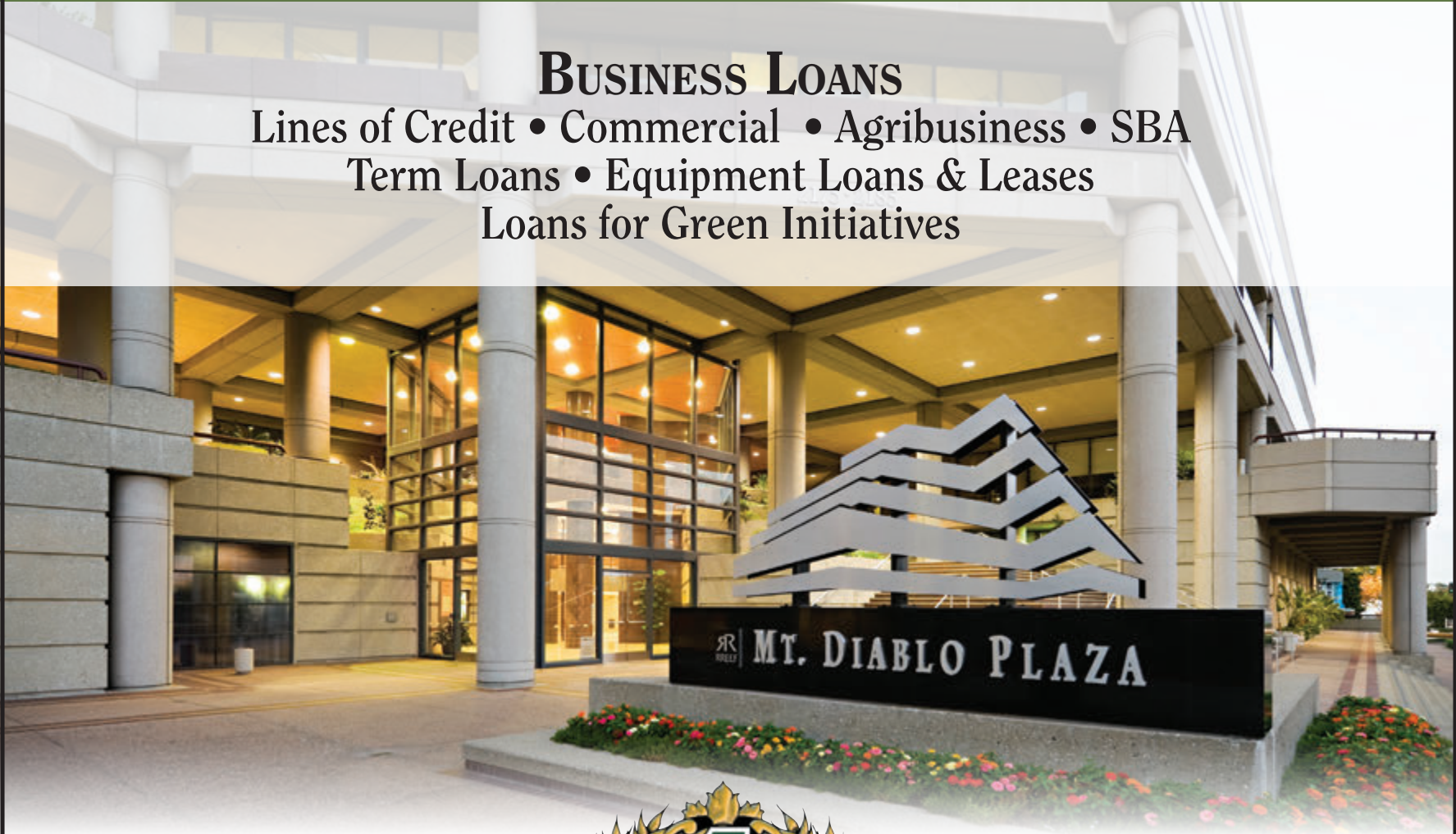


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FROM THE **EAST BAY EDA**
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BUILDING REGIONAL RESILIENCE

Reimagining the Future in the COVID-19 Era

BY STEPHEN BAITER

In March 2020, the East Bay Economic Development Alliance (East Bay EDA) was in the middle of editing and reviewing our annual economic outlook report when shelter-in-place orders prompted by the coronavirus pandemic brought most activities in our region to a screeching halt. This public health crisis quickly morphed into an economic one, with nearly 170,000 East Bay jobs disappearing during the month of April alone. At last count, roughly 40% of those jobs had come back, leaving us a long way from a full recovery. Our region’s economy, which had seen continuous growth for nearly a decade, suddenly was very vulnerable: a recent analysis that we did of East Bay businesses showed that almost 5,500 establishments had closed temporarily or permanently during the first six months of COVID-19.

The impacts of the pandemic are both widespread and very unequal. Small businesses are disproportionately represented among those that have closed, particularly bars, restaurants, local-serving retail, personal services, and tourism-related businesses. Conversely, some companies and industries have been able to weather the storm relatively well, with sectors such as logistics, pharmaceuticals, and technology remaining strong and even growing in some areas. The businesses that have managed to hang on and continue to operate have had to substantially modify their operations and processes to comply with public health orders while ensuring they can retain customers and generate sales. Business owners are working hard to navigate and implement protocols to ensure social-distancing requirements and other safety guidelines are adhered to by customers and workers.

Just as the coronavirus has unequally affected

“We are called upon to create new approaches and networks to close some of the widening gaps exposed by the pandemic”

businesses, its impact on our region’s families and residents has highlighted stark inequities in our economy and society that cut across racial and socioeconomic lines. Outsized job losses in low-wage occupations and industry sectors have disproportionately impacted Black and Latinx individuals who make up the majority of the workforce in many of these segments. These workers can least absorb the impacts of becoming unemployed and have become more economically vulnerable than ever. At the same time, Black, Latinx, and other people of color – especially women – are also more likely to work in jobs considered essential, requiring them to physically work in environments that increase their risk of contracting COVID-19. In this way, our public health crisis has become inseparable from our economic crisis, with no easy near-term solutions.

Now more than ever, the public and private sectors must work together even more closely to ensure that we align efforts and strategies to do more than simply help support economic recovery. Bringing organizations in our region together to work on these issues is a critical part of supporting regional economic development, and it is for this reason that East Bay EDA has partnered with the San Francisco Business Times for the last several years to provide content

and resources for the annual East Bay Book of Lists. Providing and updating this extensive listing of incredible resources in our region that help promote and sustain our economic success is helpful, but it is only a start.

Indeed, we are called upon to create new approaches and networks to help ensure that we close some of the widening gaps exposed by the pandemic. This begins by understanding the many available assets and resources thinking about new ways to connect them around our common needs and priorities. Given that the East Bay is at the epicenter of the development of disruptive innovations and technologies, can we apply our same creative energy to rebuild and revitalize the regional economy? It is imperative that we come together now to have these important conversations about how to help all our region’s residents become more resilient to challenges so that we can overcome this moment and more fully harness the opportunities that lie ahead.

Stephen Baiter *Is the Executive Director for East Bay Economic Development Alliance (East Bay EDA).*

For more information about our work, visit us at www.eastbayeda.org.

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The East Bay Economic Development Alliance (East Bay EDA) is a cross-sector membership organization serving Alameda and Contra Costa Counties, with 28+ years of leadership and collaborative history. Our mission is to be the regional voice and networking resource for strengthening the economy, building the workforce and enhancing the quality of life in the East Bay.

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Robert Burris, President & CEO
360 Campus Lane, Suite 102
Fairfield, CA 94534
(707) 864-1855
robert@solanoedc.org
www.solanoedc.org

Sonoma County Economic Development Board (EDB)

Sheba Person-Whitley,
Executive Director
141 Stony Circle, Suite 110
Santa Rosa, CA 95401
(707) 565-7170
Sheba.Person@sonoma-county.org
www.sonomaedb.org

Start Small Think Big, Inc.

Mauna Minagar,
Bay Area Program Manager
1000 Broadway, Suite 290
Oakland, CA 94607
(415) 966-2187 x119
mauna@startsmallthinkbig.org
www.startsmallthinkbig.org

Startup Grind - Fremont

Gaytri Khandelwal,
Fremont Chapter Director
265 Cambridge Avenue #60808
Palo Alto, CA 94306
gaytri@startupgrind.com
https://www.startupgrind.com/fremont/

State of California - Governor's Office of Business & Economic Development (GO-Biz) - Business Investment Services/ CalBIS

Poonum Patel, Assistant Deputy Director, Business Investment Services, Bay Area Region
1325 J Street, Suite 1800
Sacramento, CA 95814
(877) 345-4633
poonum.patel@gobiz.ca.gov
www.business.ca.gov

Sustainable Contra Costa

Tina Neuhausel, President & CEO
2156 Stewart Avenue
Walnut Creek, CA 94596
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info@sustainablecoco.org
www.sustainablecoco.org

Team California

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www.teamca.org

Tech Liminal

Anca Mosoiu, Founder
344 Thomas L. Berkley Way,
Suite 340
Oakland, CA 94612
info@techliminal.com
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The Unity Council

Chris Iglesias,
Chief Executive Officer
1900 Fruitvale Avenue, Suite 2A
Oakland, CA 94601
(510) 535-6900
ciglesias@unitycouncil.org
www.unitycouncil.org/

University of California Office of the President - Innovation and Entrepreneurship

Victoria Slivkoff, Global Head of Innovation & Entrepreneurship
1111 Franklin Street
Oakland, CA 95607
(510) 987-9692
victoria.slivkoff@ucop.edu
www.ucop.edu/innovation-entrepreneurship

U.S. Small Business Administration (SBA) - San Francisco District Office

Julie Clowes, District Director
455 Market Street, Suite 600
San Francisco, CA 94105
(415) 744-8474
julie.clowes@sba.gov
www.sba.gov/offices/district/ca/san-francisco

West Contra Costa Council of Industries

Katrinka Ruk, Executive Director
1306 Canal Boulevard
Richmond, CA 94804
(510) 215-9325
kpruk@sbcglobal.net
www.councilofindustries.org

Workforce Development Board of Contra Costa County

Patience Ofodu, Business Services Manager
4071 Port Chicago Highway,
Suite 250
Concord, CA 94520
(925) 671-4529
pofodu@ehsd.cccounty.us
www.wdbccc.com/business/hiring-assistance

BUSINESS INCENTIVES

Programs established by the local, state and federal government to encourage business investment and growth in the East Bay.

Alameda County - Small, Local, & Emerging Business Program (SLEB)

Tina So, Auditor
1221 Oak Street, Room 249
Oakland, CA 94612
(510) 891-5500
tina.so@acgov.org
www.acgov.org/auditor/sleb/

Alameda County Social Services Agency - Workforce

Marilyn Kan,
Career Development Specialist II
2000 San Pablo Avenue
Oakland, CA 94612
(510) 670-5728
mkan@acgov.org
www.alamedasocialservices.org

Alameda County Workforce Development Board - Customized & Incumbent Worker Training

Samantha Miller,
Business Services Coordinator
24100 Amador Street,
6th Floor, Suite 610C
Hayward, CA 94544
(510) 915-7186
samiller@acgov.org
www.acwdb.org

Alameda County Workforce Development Board - On-the-Job Training (OJT)

Javier Contreras, Business Services
24100 Amador Street, 6th Floor,
Suite 610C
Hayward, CA 94544
(510) 259-3831
javier.contreras@acgov.org
www.acwdb.org

CalRecycle - Oakland/Berkeley Recycling Market Development Zone

Micah Hinkle, Deputy Director/
Business Development Manager
250 Frank H. Ogawa Plaza,
Suite 3315
Oakland, CA 94612
(510) 238-6193
mhinkle@oaklandca.gov
www2.calrecycle.ca.gov/BizAssistance/RMDZ/Zones/Details/24

CalRecycle - Office of Local Assistance and Market Development - Alameda County

Julia Dolloff,
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P.O. Box 4025
Sacramento, CA 95812
(916) 341-6350
Julia.Dolloff@calrecycle.ca.gov
https://www.calrecycle.ca.gov/

CalRecycle - Office of Local Assistance and Market Development - Contra Costa County

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(916) 341-6210
JoAnn.Jaschke@CalRecycle.ca.gov
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City of San Pablo

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13831 San Pablo Ave. Bldg. 3
San Pablo, CA 94806
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charlesc@sanpabloci.ca.gov
www.sanpabloci.ca.gov

Contra Costa County - CCWORKS Wage Subsidy

Kathy Gallagher, Employment & Human Services Director
40 Douglas Drive
Martinez, CA 94553
(925) 608-4800
kgallagher@ehsd.cccounty.us
http://ehsd.org/benefits/cal-works-for-employers/ccworks

Contra Costa County - Small Business Enterprise Programs

Lisa Driscoll,
County Finance Director
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Martinez, CA 94553
(925) 655-2047
Lisa.Driscoll@cao.cccounty.us
https://www.contracosta.ca.gov/4517/Small-Business-Enterprise-Programs

Contra Costa County Recycling Market Development Zone

David Brockbank, Senior Planner
30 Muir Rd
Martinez, CA 94553
(925) 674-7794
David.Brockbank@dcd.cccounty.us
https://www2.calrecycle.ca.gov/bizassistance/rmdz/zones/contacts/

State of California - Employment Development Department - Work Opportunity Tax Credit (WOTC)

2901 50th Street
Sacramento, CA 95817
(866) 593-0173
wotcsupport@edd.ca.gov
https://edd.ca.gov/Jobs_and_Training/Work_Opportunity_Tax_Credit.htm

State of California - Employment Training Panel (ETP)

Renee Pierce, Senior Economic Development Analyst
1100 J Street, 4th Floor
Sacramento, CA 95814
(916) 327-5258
renee.pierce@etp.ca.gov
www.etp.ca.gov/

State of California - Franchise Tax Board - New Employment Credit

1515 Clay Street, Suite 305
Oakland, CA 94612
(916) 845-3464
GEDI@ftb.ca.gov
www.etp.ca.gov/

State of California Governor's Office of Business & Economic Development (GO-Biz) - CA Competes Tax Credit

Scott Dosick, Deputy Director,
California Competes Tax Credit
1325 J Street, Suite 1800
Sacramento, CA 95814
(877) 345-4633
scott.dosick@gobiz.ca.gov
https://business.ca.gov/california-competes-tax-credit/

CHAMBERS OF COMMERCE AND VISITOR BUREAUS

Organizations dedicated to attract visitors and promote interests of local and regional businesses.

Alameda Chamber of Commerce

Madlen Saddik, President & CEO
2215 A South Shore
Alameda, CA 94501
(510) 522-0414
madlen@alamedachamber.com
www.alamedachamber.com

Albany Chamber of Commerce

Shaun Charles, President
P.O. Box 6434
Albany, CA 94706
(510) 525-1771
chamber@albanycachamber.com
www.everythingalbany.com

Antioch Chamber of Commerce

Richard Pagano,
Chief Executive Officer
101 H Street, Unit 4
Antioch, CA 94509
(925) 757-1800
ceo@antiochchamber.com
www.antiochchamber.com

Bay Front Chamber of Commerce

Sylvia Villa-Serrano,
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Hercules, CA 94547
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sylvia@bayfrontchamber.com
www.bayfrontchamber.com

Berkeley Chamber of Commerce

Kirsten MacDonald,
Chief Executive Officer
1834 University Avenue
Berkeley, CA 94703
(510) 549-7000
kirsten@berkeleychamber.com
www.berkeleychamber.com

Bethel Island Chamber of Commerce

Andy Rowland, Board President
6163 Bethel Island Road
Bethel Island, CA 94511
(925) 684-3220
bethelislandchamber@gmail.com
www.bethelisland-chamber.com

Brentwood Chamber of Commerce

Gerald Johnson, President
35 Oak Street
Brentwood, CA 94513
(925) 634-3344
admin@brentwoodchamber.com
www.brentwoodchamber.com

CalAsian Chamber of Commerce
Pat Fong Kushida, President & CEO
2331 Alhambra Boulevard, Suite 100
Sacramento, CA 95817
(916) 389-7460
patfk@calasiancc.org
www.calasiancc.org

CalChamber (California Chamber of Commerce)
Allan Zaremborg, President & CEO
1215 K Street, Suite 1400
Sacramento, CA 95814
(916) 444-6670
debi.hobson@calchamber.com
www.calchamber.com

Castro Valley/Eden Area Chamber of Commerce
Ashley Strasburg, Executive Director
3467 Castro Valley Blvd
Castro Valley, CA 94546
(510) 537-5300
ashley@castrovalleychamber.com
www.edenareachamber.com

Concord Chamber of Commerce
Kevin Cabral, President/CEO
2280 Diamond Boulevard, Suite 200
Concord, CA 94520
(925) 685-1181
kcabral@concordchamber.com
www.concordchamber.com

Crockett Chamber of Commerce
Jane Costa, Director
1214 A Pomona Street
Crockett, CA 94525
(510) 787-1155
crockettchamber@aol.com
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Danville Area Chamber of Commerce
Kathryn Benvenuto, Office Administrator
117-E Town and Country Drive
Danville, CA 94526
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office@danvilleareachamber.com
www.danvilleareachamber.com

Discovery Bay Chamber of Commerce
Cindy Kowal-Patterson, Interim President & VP
1555 Riverlake Road, Suite J
Discovery Bay, CA 94505
(925) 240-4144
chamber@discoverybaychamber.org
www.discoverybaychamber.org

Dublin Chamber of Commerce
Inge Houston, President and CEO
6300 Village Parkway, Suite 200
Dublin, CA 94568
(925) 828-6200
ceo@dublinchamberofcommerce.org
www.dublinchamberofcommerce.org

El Cerrito Chamber of Commerce
Jeff Wright, President
10895 San Pablo Ave
El Cerrito, CA 94530
(510) 705-1202
info@elcerritochamber.org
www.elcerritochamber.org

El Sobrante Chamber of Commerce
Mark Croda, President
3769-B San Pablo Dam Rd
EL Sobrante, CA 94803
(510) 223-0757
info@elsobrantechamber.org
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Fremont Chamber of Commerce
Cindy Bonior, President/CEO
39488 Stevenson Pl., Ste. 100
Fremont, CA 94539
(510) 795-2244
cbonior@fremontbusiness.com
www.fremontbusiness.com

Greater San Jose Hispanic Chamber of Commerce
Carlos Figueroa, CEO
888 North First Street #203
San Jose, CA 95112
(408) 886-1145
cafigueroa@hotmail.com

Hayward Chamber of Commerce
Kim Huggett, President & CEO
22561 Main St
Hayward, CA 94541
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kimh@hayward.org
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Hispanic Chamber of Commerce Silicon Valley
Dennis King, Executive Director
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www.hccsv.org

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info@indoamericanchamber.org
www.indoamericanchamber.org

Lafayette Chamber of Commerce
Jay Lifson, Executive Director
251 Lafayette Circle, Suite 150
Lafayette, CA 94549
(925) 284-7404 x111
jay@lafayettechamber.org
www.lafayettechamber.org

Martinez Chamber of Commerce
Julie Johnston, President & CEO
603 Marina Vista Avenue
Martinez, CA 94553
(925) 228-2345
julie@martinezchamber.com
www.martinezchamber.com

Moraga Chamber of Commerce
Kathe Nelson, Executive Director
370 Park #7B
Moraga, CA 94556
(925) 323-6524
kathe@moragachamber.org
www.moragachamber.org

Newark Chamber of Commerce
Debbie Montes, Chairman, Board of Directors
37101 Newark Blvd.
Newark, CA 94560
(510) 578-4500
Debbie@newark-chamber.com
www.newark-chamber.com

Oakland Chinatown Chamber of Commerce
Jessica Chen, Executive Director
388 9th Street Suite 290
Oakland, CA 94607
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chinatownchamber@gmail.com
www.oaklandchinatownchamber.org

Oakland Latino Chamber of Commerce
Mariana Mendoza, Executive Director
oaklandlatinochamber@gmail.com
www.oaklandlatinochamber.com

Oakland Metropolitan Chamber of Commerce
Barbara Leslie, President/CEO
1333 Broadway, Plaza Level, Suite 100
Oakland, CA 94612
(510) 874-4810
bleslie@oaklandchamber.com
www.oaklandchamber.com

Oakland Vietnamese Chamber of Commerce
Jennifer Tran, Executive Director
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Oakland, CA 94607
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jennkimanh@gmail.com
www.oaklandvnchamber.com

Orinda Chamber of Commerce
P.O. Box 2271
Orinda, CA 94563
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info@orindachamber.org
www.orindachamber.org

Pittsburg Chamber of Commerce
Wolfgang Croskey, CEO
985 Railroad Avenue
Pittsburg, CA 94565
(925) 432-7301
chamber@mypittsburgchamber.org
www.mypittsburgchamber.org

Pleasant Hill Chamber of Commerce
Jeremy Carlson, Interim Executive Director
91 Gregory Lane, Suite 11
Pleasant Hill, CA 94523
(925) 687-0700
chamberinfo@pleasanthillchamber.com
www.pleasanthillchamber.com

Pleasanton Chamber of Commerce
Steve Van Dorn, President/CEO
777 Peters Avenue
Pleasanton, CA 94566
(925) 846-5858
steve@pleasanton.org
www.pleasanton.org

Richmond Chamber of Commerce
James Lee, President & CEO
3925 Macdonald Avenue
Richmond, CA 94805
(510) 234-3512
james@rcoc.com
www.rcoc.com

Richmond Convention & Visitors Bureau
Matt Lewis, Executive Director
229 Tewksbury Avenue, Suite B
Richmond, CA 94801
(510) 660-2807
matt@visitrichmondca.com
www.visitrichmondca.com

San Francisco Bay Area Hispanic Chamber of Commerce
Evodio Walle, President
Two Embarcadero Center, 8FL
San Francisco, CA 94111
(415) 572-3568
info@sfbayhcc.com
www.sfbayhcc.com

San Leandro African American Business Council (SLAABC) - Western Region
P.O. Box 3281
San Leandro, CA 94578

San Leandro Chamber of Commerce
Emily Griego, President & CEO
120 Estudillo Avenue
San Leandro, CA 94577
(510) 317-1400
emilyg@sanleandrochamber.com
www.sanleandrochamber.com

San Ramon Chamber of Commerce
Stewart Bambino, President & CEO
2410 Camino Ramon, Suite 125
San Ramon, CA 94583
(925) 242-0600 x21
stewart.bambino@sanramon.org
www.sanramon.org

Sister Cities International - California Northern
Starr W. Hurley, State Representative - California Northern
915 15th Street NW, 4th Floor
Washington, DC 20005
(916) 425-5558
starrned@msn.com
https://sistercities.org/about-us/our-team/state-representatives/

Union City Chamber of Commerce
Rey Sison, Executive Director
3939 Smith Street
Union City, CA 94587
(510) 952-9637
director@unioncitychamber.com
www.unioncitychamber.com

Visit Berkeley
Barbara Hillman, Chief Executive Officer
2030 Addison Street
Berkeley, CA 94704
(510) 549-7040
bhillman@visitberkeley.com
www.visitberkeley.com

Visit Concord
Elaine Schroth, CEO and President
2151 Salvio Street Suite T
Concord, CA 94520
(510) 604-0621
eschroth@visitconcordca.com
www.visitconcordca.com

Visit Oakland
Mark Everton, President & CEO
481 Water Street
Oakland, CA 94607
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mark@visitoakland.com
www.visitoakland.com

Visit Tri-Valley
Tracy Farhad, President & CEO
5075 Hopyard Rd. Ste. 240
Pleasanton, CA 94588
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tracy@visittrivalley.com
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Walnut Creek Chamber of Commerce
Jay Hoyer, Chief Executive Officer
1280 Civic Drive, Suite 100
Walnut Creek, CA 94596
(925) 934-2007
jhoyer@walnut-creek.com
www.walnut-creek.com

EDUCATION & WORKFORCE DEVELOPMENT

Education and career development resources for businesses in the East Bay.

Alameda County Office of Education
Hon. L. Karen Monroe, Superintendent of Schools
313 West Winton Avenue, Suite 150
Hayward, CA 94544
(510) 670-4144
roseg@acoe.org
www.acoe.k12.ca.us

Alameda County Social Services Agency
Lori A. Cox, Agency Director
2000 San Pablo Avenue
Oakland, CA 94612
(510) 271-9100
Lori.Cox@acgov.org
www.alamedasocialservices.org

Alameda County Training & Education Center
Bill Jacox, Director
125 12th Street, Suite 400
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(510) 208-4865
bill.jacox@acgov.org
www.acgov.org/conference

Alameda County Workforce Development Board
Rhonda Boykin, Interim Director
24100 Amador Street, 6th Floor, Suite 610C
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(510) 259-3843
rboykin@acgov.org
www.acwdb.org

Berkeley Adult School Career Center
Thomas Reid, Principal
1701 San Pablo Avenue
Berkeley, CA 94702
(510) 644-6636
thomasreid@berkeley.net
bas.berkeleyschools.net

Berkeley City College
Dr. Angélica Garcia, President
2050 Center Street
Berkeley, CA 94704
(510) 981-2850
angelicagarcia@peralta.edu
www.berkeleycitycollege.edu

Berkeley Youth Alternatives
Niculia “Nikki” Williams, Executive Director
1255 Allston Way
Berkeley, CA 94702
(510) 845-9010
nwilliams@byaonline.org
www.byaonline.org

Brentwood Liberty Adult Education Center
Debbie Norgaard, Coordinator, Adult Education
929 2nd Street
Brentwood, CA 94513
(925) 634-2565
norgaard@luhsd.net
www.libertyadulthood.org

Building Opportunities for Self-Sufficiency (BOSS)
Donald Frazier, Executive Director
1918 University Ave, Suite 2A
Berkeley, CA 94704
(510) 649-1930
info@self-sufficiency.org
https://self-sufficiency.org/

Burma Refugee Family Network
Jodi De la Pena, Executive Director
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Oakland, CA 94606
(510) 519-7391
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https://www.brfn.org/

California Labor Federation
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600 Grand Ave #410
Oakland, CA 94610
(510) 663-4000
info@calaborfed.org
https://calaborfed.org/

California Resources and Training (CARAT)
Selma Taylor, Executive Director
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Oakland, CA 94612
(510) 451-2545
training@caratnet.org
www.caratnet.org

California State University East Bay
Dr. Cathy A. Sandeen, President
25800 Carlos Bee Blvd.
Hayward, CA 94542
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California State University East Bay - Concord Campus
Dr. Robert Phelps, Exec. Director, Concord Campus
4700 Ygnacio Valley Road
Concord, CA 94521
(925) 602-6713
robert.phelps@csueastbay.edu
www20.csueastbay.edu/concord/

California State University East Bay - Oakland Center
Kevin Kenny, Oakland Center Manager
1000 Broadway, Suite 109
Oakland, CA 94607
(510) 208-7001
kevin.kenny@csueastbay.edu
www.ce.csueastbay.edu/about/index.html

Center for Employment Opportunities
Lonnie Tuck, Director
464 7th Street
Oakland, CA 94607
(510) 251-2240
ltuck@ceoworks.org
https://ceoworks.org

Chabot - Las Positas Community College District
Ron Gerhard, Chancellor
7600 Dublin Boulevard, Suite 140
Dublin, CA 94568
(925) 485-5217
kcostello@clpccd.org
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Chabot College
Dr. Susan Sperling, President
25555 Hesperian Boulevard
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(510) 723-6641
cherrera@chabotcollege.edu
www.chabotcollege.edu

Civicorps
Tessa Nicholas, Executive Director
101 Myrtle Street
Oakland, CA 94607
(510) 992-7800
zotighd@mdusd.org
www.cvcorps.org

College of Alameda
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555 Ralph Appezato Memorial Parkway
Alameda, CA 94501
(510) 748-2273
twashington@peralta.edu
www.alameda.peralta.edu

College of Alameda - ATLAS Trade & Logistics Program
Kawanna Rollins, Coordinator/ Career Technical Programs
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(510)783-4001
krollins@peralta.edu
https://alameda.peralta.edu/partnership-initiative/atlas/

College of Alameda - Career & Workforce Education
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ejennings@peralta.edu
https://alameda.peralta.edu/office-of-instruction/career-and-workforce-education/

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Alameda, CA 94501
(510) 748-2208
coa-ncitiesccc@peralta.edu
https://alameda.peralta.edu/student-service/alameda-one-stop-career-center/

Concord America's Job Center of California (AJCC) and Rubicon Programs
LeRoy Gainey, Concord AJCC Site Manager
4071 Port Chicago Highway
Suite 250
Concord, CA 94520
(510) 323-1104
leroyg@rubiconprograms.org
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San Pablo, CA 94806
(510) 215-3801
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Contra Costa Community College District
Dr. Bryan Reece, Chancellor
500 Court Street
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Contra Costa Community College District
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Contra Costa County Library
Melinda Cervantes, County Librarian
777 Arnold Dr, Suite 210
Martinez, CA 94553
(925) 608-7700
admin@library.cccounty.us
https://ccclib.org/

Contra Costa County Office of Education
Lynn Mackey, County Superintendent of Schools
77 Santa Barbara Road
Pleasant Hill, CA 94523
(925) 942-3380
lmackey@cccoe.k12.ca.us
www.cccoe.k12.ca.us

Contra Costa Health Services
Anna Roth, RN, MS, MPH Director
1220 Morello Ave, Suite 200
Martinez, CA 94553
(925) 957-5403
http://cchealth.org

Cypress Mandela Training Center
Eric Shanks, Executive Director
977 66th Avenue
Oakland, CA 94621
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Diablo Valley College
Susan Lamb, President
321 Golf Club Road
Pleasant Hill, CA 94523
(925) 969-2001
slamb@dvc.edu
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EAST BAY BUSINESS RESOURCE **DIRECTORY**

SPONSOR CONTENT

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Ecology Center

Martin Bourque, Executive Director
2530 San Pablo Avenue, Suite H
Berkeley, CA 94702
(510) 548-2220
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www.ecologycenter.org

Eden Area America's Job Center of California (AJCC)

Vi Ngo, Eden Area AJCC Manager
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EdenAreaAJCC@rubiconpro-grams.org
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Eden Health District

Mark Friedman,
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20400 Lake Chabot Road, Suite 303
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badranly@ethd.org
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Evolve Oakland

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2323 Broadway
Oakland, CA 94612
https://evolveoakland.com

Gate510

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Goodwill Industries of the Greater East Bay

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Holy Names University

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Business incubators and accelerators provide resources, facilities and/ or services to help start-ups or targeted industry sectors, communities or people to get established, grow and succeed.

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https://www.norcalwtc.org/international-exchanges/san-francisco-bay-area/

LOCAL & REGIONAL ECONOMIC DEVELOPMENT

Economic development organizations that serve regions and address regional issues and opportunities for East Bay businesses.

Alameda County Community Development Agency
Susan McCue, Deputy Director - Economic Development
224 W. Winton Avenue #110
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Bay Area Council Economic Institute
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www.bayareaeconomy.org

California Association for Local & Regional Economic Development (CALED)
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California Employer Advisory Council - Alameda County
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https://www.ceac.org/region-2/alameda-county-eac/

California Employer Advisory Council - Contra Costa County
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Center for the Regional Economy - Saint Mary's College
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**NATIONAL
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whose work provides
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Laboratory (Berkeley Lab)**
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(925) 294-4992
sbeasley@sandia.gov
www.sandia.gov

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ture for East Bay busi-
nesses.**

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Beverly Greene,
Executive Director of External Af-
fairs, Marketing & Communications
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bgreene@actransit.org
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**Alameda County Department
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**Alameda County Mosquito
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www.mosquitoes.org

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permit.acgov.org

**Alameda County Public
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Inspection Division**
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**Alameda County Resource
Conservation District**
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Alameda County Water District
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Alameda Municipal Power
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**Ambrose Recreation and
Park District**
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**Bay Area Air Quality
Management District**
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**Bethel Island Municipal
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**California Pollution Control
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**Central Contra Costa
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**Contra Costa County -
Application & Permit Center**
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http://www.co.contra-costa.
ca.us/4781/Building-Permits

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Contra Costa Water District
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Delta Diablo Sanitation District
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East Bay Regional Park District (EBRPD)
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International Trade

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1800 Willow Lake Road
Discovery Bay, CA 94505
(925) 634-1131
mdavies@todb.ca.gov
www.todb.ca.gov

Union Sanitary District
Paul Eldredge, General Manager
5072 Benson Road
Union City, CA 94587
(510) 477-7500
paule@unionsanitary.ca.gov
www.unionsanitary.com

Washington Hospital Healthcare District
Kimberly Hartz, Chief Executive Officer
2000 Mowry Avenue
Fremont, CA 94538
(510) 818-7417
www.whhs.com

West County Wastewater
Lisa Malek-Zadeh, General Manager
2910 Hilltop Drive
Richmond, CA 94806
(510) 222-6700
info@wcwd.org
www.wcwg.org

Zone 7 Water Agency
Valerie Pryor, General Manager
100 N. Canyons Parkway
Livermore, CA 94551
(925) 454-5000
vpryor@zone7water.com
www.zone7water.com

TRANSPORTATION

Organizations providing assistance with transportation planning, infrastructure and services for East Bay businesses.

AC Transit
Beverly Greene, Executive Director of External Affairs, Marketing & Communications
1600 Franklin Street
Oakland, CA 94612
(510) 891-7255
bgreene@actransit.org
www.actransit.org

Alameda County Transportation Commission
Tess Lengyel, Executive Director
1111 Broadway, Suite 800
Oakland, CA 94607
(510) 208-7400
contact@alamedactc.org
www.alamedactc.org

Altamont Corridor Express (ACE)
Stacey Mortensen, Executive Director
949 East Channel Street
Stockton, CA 95202
(800) 411-7245
stacey@acerail.com
www.acerail.com

Bay Area Rapid Transit District (BART)
Robert (Bob) Powers, General Manager
300 Lakeside Drive, 23rd Floor
Oakland, CA 94612
(510) 464-6060
GeneralManager@bart.gov
www.bart.gov

Blue & Gold Fleet
Patrick Murphy, President
Pier 41 Marine Terminal
San Francisco, CA 94133
(415) 705-8200
patrick@blueandgoldfleet.com
www.blueandgoldfleet.com

Buchanan Field Airport
Keith R. Freitas, Director of Airports
550 Sally Ride Drive
Concord, CA 94520
(925) 681-4205
keith.freitas@airport.cccounty.us
www.co.contra-costa.ca.us/4694/Airports

Byron Airport
Keith R. Freitas, Director of Airports
500 Eagle Court
Byron, CA 94514
(925) 681-4205
keith.freitas@airport.cccounty.us
www.co.contra-costa.ca.us/4694/Airports

Caltrain
Jim Hartnett, General Manager/CEO, San Mateo County Transit District
1250 San Carlos Avenue
San Carlos, CA 94070
(650) 508.6200
www.caltrain.com

Caltrans District 4 - Bay Area / Oakland
Tony Tavares, Director
111 Grand Avenue
Oakland, CA 94612
(510) 286-6445
tony.tavares@dot.ca.gov
https://dot.ca.gov/caltrans-near-me/district-4

Capitol Corridor Joint Powers Authority
Priscilla Kalugdan, Marketing & Communications Officer
300 Lakeside Drive, 14th Floor East
Oakland, CA 94612
(877) 974-3322
info@capitolcorridor.org
www.capitolcorridor.org

Contra Costa Transportation Authority (CCTA)
Tim Haile, P.E., Deputy Executive Director, Projects
2999 Oak Road, Suite 100
Walnut Creek, CA 94597
(925) 256-4728
llwillis@ccta.net
www.ccta.net

County Connection
Rick Ramacier, General Manager
2477 Arnold Industrial Way
Concord, CA 94520
(925) 676-1976
ramacier@countyconnection.com
www.countyconnection.com

East Bay Paratransit
Cynthia Lopez, General Manager
1750 Broadway, Suite 310
Oakland, CA 94612
(510) 287-5000
www.eastbayparatransit.org

Emery Go-Round
Veronica 'Roni' Hattrup, Executive Director
1211 Newell Avenue, Suite 200
Walnut Creek, CA 94596
(925) 937-0980
roni@graybowenscott.com
www.emerygoround.com

Golden Gate Bridge Highway & Transportation District - Golden Gate Ferry
James P. Swindler, Deputy General Manager, Ferry Division
101 E. Sir Francis Drake Boulevard
Larkspur, CA 94939
(415) 925-5570
contact@goldengate.org
www.goldengate.org

Hayward Executive Airport
Doug McNeely, Airport Manager
20301 Skywest Drive
Hayward, CA 94541
(510) 293-8678
douglas.mcneely@hayward-ca.gov
www.haywardairport.org

Livermore Municipal Airport
David Decoteau, Airport Manager
680 Terminal Circle
Livermore, CA 94551
(925) 960-8220
LVKairport@cityoflivermore.net
www.cityoflivermore.net/city-gov/pw/public_works_divisions/airport

MTC Metropolitan Transportation Commission
Therese McMillan, Executive Director
375 Beale St, Suite 800
San Francisco, CA 94105
(415) 778-5210
tmcmillan@bayareametro.gov
https://mtc.ca.gov/

Oakland International Airport
Bryant L. Francis, Director of Aviation
1 Airport Drive
Oakland, CA 94621
(510) 627-1133
bfrancis@portoakland.com
www.oaklandairport.com

Port of Oakland
Danny Wan, Executive Director
530 Water Street
Oakland, CA 94607
(510) 627-1210
dwan@portoakland.com
www.portofoakland.com

Port of Richmond
Jim Matzorkis, Port Director
1322 Canal Boulevard
Richmond, CA 94804
(510) 620-6784
portofrichmond@ci.richmond.ca.us
www.ci.richmond.ca.us/index.aspx?nid=102

Red and White Fleet
Alan Cull, Operations Manager
43 The Embarcadero
San Francisco, CA 94105
(415) 673-2900
sales@redandwhite.com
www.redandwhite.com

San Francisco Bay Area Water Emergency Transportation Authority (WETA /San Francisco Bay Ferry)
Thomas Hall, Public Information & Marketing
Pier 9, Suite 111, The Embarcadero
San Francisco, CA 94111
(415) 364-3190
hall@watertransit.org
www.sanfranciscobayferry.com

San Joaquin Regional Rail Commission
Rick Schmidt, Director of Operations
949 E. Channel Street
Stockton, CA 95202
(209) 944-6241
brian@acerail.com
https://acerail.com/board-of-directors/

Tri Delta Transit
Jeanne Krieg, Chief Executive Officer
801 Wilbur Avenue
Antioch, CA 94509
(925) 754-6622
director@eccta.org
www.trideltatransit.com

Tri-Valley Wheels (Livermore-Amador Valley Transit Authority, LAVTA)
Michael S. Tree, Executive Director
1362 Rutan Court, Suite 100
Livermore, CA 94551
(925) 455-7555
mtree@lavta.org
www.wheelsbus.com

Union City Transit
Stephen Adams, Transit Manager
34009 Alvarado-Niles Road
Union City, CA 94587
(510) 675-5446
transit@unioncity.org
www.ucransit.org

VTA (Santa Clara Valley Transportation Authority)
Nuria Fernandez, General Mananger/CEO
3331 North First Street
San Jose, CA 95134
(408) 321-2300
nuria.fernandez@vta.org
www.vta.org

WestCAT (Western Contra Costa Transit Authority)
Charles Anderson, General Manager
601 Walter Avenue
Pinole, CA 94564
(510) 724-3331
charlie@westcat.org
www.westcat.org

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EAST BAY FASTEST-GROWING PRIVATE COMPANIES (1-25)

RANKED BY PERCENT GROWTH IN NET REVENUE FROM FISCAL YEARS 2017 TO 2019

	Business name Website	Address Phone/Email	Percent growth 2017-2019	2017 revenue	2018 revenue	2019 revenue	2017 staff	2018 staff	2019 staff	Year founded	Business description
1	Mynd Management Inc. mynd.co	1611 Telegraph Ave. #1200 Oakland, CA 94612 833-367-6963	1,746.8%	\$725,760	\$2.97 million	\$13.4 million	45	114	244	2016	Tech-enabled real estate investment and management firm serving the single-family rental sector
2	Essel Environmental & Emergency Response esseltek.com	1035 22nd Ave. #9 Oakland, CA 94606 877-672-0376	970.3%	\$1.17 million	\$2.31 million	\$12.5 million	9	45	28	2003	Environmental engineering services for commercial real estate developers and construction companies
3	Fivetran fivetran.com	405 14th St. 11th Fl. Oakland, CA 94612 415-805-2799	738.5%	\$1.94 million	\$5.65 million	\$16.27 million	28	110	265	2012	Automated data integration; enables data analytics by centralizing all of a company's data into cloud warehouses and data lakes
4	Home Quality Remodeling homequalityremodeling.com	1070 Concord Ave. #125 Concord, CA 94520 925-349-6084	358.4%	\$1.83 million	\$6.21 million	\$8.39 million	3	4	6	2004	General contractor for kitchen, bathroom and house expansion remodels
5	Evocative Data Centers ¹ vpls.com	1400 65th St. #150 Emeryville, CA 94608 888-365-2656	353.4%	\$4.4 million	\$12.95 million	\$19.96 million	15	25	27	1999	Owns and operates data centers
6	Strategism strategisminc.com	39355 California St. #300 Fremont, CA 94538 844-404-0103	236.2%	\$904,639	\$1.1 million	\$3.04 million	70	75	90	2008	IT/software engineering training, certification and consulting
7	Petit Pot petitpot.com	4221 Horton St. Emeryville, CA 94608 650-488-7432	202.4%	\$1.06 million	\$2.15 million	\$3.2 million	8	12	23	2014	French dessert company that manufactures organic puddings
8	HealthFlex Home Health & Hospice healthflex.com	303 Hegenberger Rd. #388 Oakland, CA 94621 888-708-3539	162.7%	\$6.8 million	\$10.9 million	\$17.87 million	101	234	243	2012	Home health care agency
9	BayOne Solutions bayone.com	4637 Chabot Dr. #250 Pleasanton, CA 94588 888-537-8068	143.8%	\$21.73 million	\$39.57 million	\$52.97 million	172	172	160	2012	Provides talent and services including project and program management, cloud computing, IT infrastructure management
10	Accurate Firestop Inc. accuratefirestop.com	1057 Serpentine Ln. #7 Pleasanton, CA 94566 510-886-1169	142.4%	\$20.79 million	\$30.42 million	\$50.39 million	80	140	182	1995	Commercial firestop and insulation subcontractor
11	Office Libations officelibations.com	4721 Tidewater Ave. #C Oakland, CA 94601 510-766-2337	139.5%	\$2.13 million	\$4.48 million	\$5.09 million	8	15	25	2014	Corporate refreshment service providing coffee, snacks, drinks and alcohol
12	TAKTIK Logistics Group Inc. taktikgroup.com	425 Boulder Ct. #100 Pleasanton, CA 94566 925-223-8350	136.3%	\$5.22 million	\$7.3 million	\$12.33 million	7	7	8	2015	Transportation and logistics company
13	TA Digital tadigital.com	5600 Mowry School Rd. #220 Newark, CA 94560 510-962-3200	135.2%	\$14.35 million	\$24.71 million	\$33.77 million	56	49	61	2000	Custom computer programming
14	Blaisdell's Business Products blaisdells.com	474 Roland Way Oakland, CA 94621 510-483-3600	119.7%	\$16.97 million	\$20.55 million	\$37.27 million	34	42	77	1950	B2B office supply/products dealer
15	Entisys360 entisys360.com	1855 Gateway Blvd. #730 Concord, CA 94520 877-368-4797	116%	\$115.05 million	\$162.39 million	\$248.47 million	115	115	138	1988	IT consultancy specializing in IT infrastructure, virtualization, security, automation, cloud services
16	TheraEx Staffing Services theraexstaffing.com	1320 Willow Pass Rd. #600 Concord, CA 94520 866-787-4304	106.7%	\$1.5 million	\$2.9 million	\$3.1 million	88	99	99	2009	Provides nursing and allied staff to hospitals and health care organizations
17	AllModular Systems Inc. allmodularsystems.com	21005 Cabot Blvd. Hayward, CA 94545 510-887-9000	103.4%	\$16.46 million	\$19.91 million	\$33.47 million	103	196	263	2008	Commercial office furniture installation
18	Insight Wealth Strategies LLC insight2wealth.com	5000 Executive Pkwy. #420 San Ramon, CA 94583 925-659-8020	102.4%	\$2.9 million	\$4.5 million	\$5.88 million	16	23	17	2002	SEC registered investment advisory firm
19	Trident Consulting tridentconsultinginc.com	2410 Camino Ramon #183 San Ramon, CA 94583 925-353-5850	93.4%	\$5.46 million	\$6.54 million	\$10.56 million	50	75	90	2005	Staffing company that specializes in placing technology and engineering professionals
20	Face Reality Skincare facerealityskincare.com	155 Callan Ave. San Leandro, CA 94577 510-351-1842	85.1%	\$4.5 million	\$5.89 million	\$8.33 million	22	13	19	2005	Develops products and protocols to treat moderate and severe acne
21	Pacific Workers, The Lawyers for Injured Workers pacificworkers.com	333 Hegenberger Rd. #504 Oakland, CA 94621 888-740-6434	84.2%	\$2.64 million	\$3.73 million	\$4.87 million	28	34	35	2013	Workers' compensation law firm
22	UXReactor uxreactor.com	5870 Stoneridge Mall Rd. #125 Pleasanton, CA 94588 888-897-3228	81%	\$1.49 million	\$1.59 million	\$2.7 million	37	40	47	2015	Digital experience design consultancy
23	Ingram Fire Protection Inc. ingramfire.com	23785 Cabot Blvd. #301 Hayward, CA 94545 650-437-6000	80.7%	\$1.77 million	\$3.15 million	\$3.2 million	9	11	12	2013	Commercial fire protection subcontractor
24	Holistic Veterinary Care holisticvetcare.com	4382 Piedmont Ave. Oakland, CA 94611 info@holisticvetcare.com	80.5%	\$801,436	\$954,320	\$1.45 million	10	10	12	2008	Holistic veterinary medicine and animal rehabilitation
25	Commercial Casework Inc. commercialcasework.com	41780 Christy St. Fremont, CA 94538 510-657-7933	77.7%	\$21.45 million	\$25.98 million	\$38.12 million	82	94	122	1976	Custom architectural millwork and cabinetry for commercial tenant improvements

¹ In 2019, Evocative Data Centers acquired VPLS. In 2020, it became a brand operating under the VPLS name.

ABOUT THE LIST

This List includes privately held companies headquartered in the East Bay, which is defined as Alameda and Contra Costa counties. Companies considered for the List must meet the following criteria: 1) Headquartered in the East Bay; 2) Net revenue of greater than \$200,000 in fiscal year 2017; 3) Independent, privately held corporation, proprietorship or partnership (not a subsidiary or division) through fiscal year 2019. Moss Adams LLP was provided financial documentation by each of the companies in order to verify revenue figures. Net revenue = revenue less deductions for returns and allowances or credit, when applicable. No prior rank is included because accounting rule ASC 606 has impacted how revenue is reported, making comparisons from prior lists inaccurate. * - did not rank. NR - not reported.



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EAST BAY FASTEST-GROWING PRIVATE COMPANIES (26-50)

RANKED BY PERCENT GROWTH IN NET REVENUE FROM FISCAL YEARS 2017 TO 2019

	Business name Website	Address Phone/Email	Percent growth 2017-2019	2017 revenue	2018 revenue	2019 revenue	2017 staff	2018 staff	2019 staff	Year founded	Business description
26	NextHome Inc. nexthome.com	4309 Hacienda Dr. #110 Pleasanton, CA 94588 855-925-6398	73%	\$4.79 million	\$6.56 million	\$8.29 million	19	26	30	2014	Real estate franchise that offers branding, technology and tools to real estate professionals
27	OnQ Solutions onqsolutions.com	24540 Clawiter Rd. Hayward, CA 94545 650-241-0215	70.4%	\$22.47 million	\$35.5 million	\$38.3 million	37	47	73	2004	Retail display manufacturer
28	MSA architecture + design msasf.com	360 22nd St. #800 Oakland, CA 94612 415-541-0977	65.6%	\$4.05 million	\$6.32 million	\$6.71 million	31	35	40	1976	Architecture and design firm
29	HDR Remodeling Inc. hdrremodeling.com	2952 Sacramento St. Berkeley, CA 94702 510-845-6100	61.9%	\$2.09 million	\$2.7 million	\$3.38 million	9	13	12	1987	Residential design and build remodeling contractor
30	OneMob Inc. onemob.com	2013 Elderberry Dr. San Ramon, CA 94582 hello@onemob.com	61.1%	\$1.04 million	\$1.36 million	\$1.67 million	8	10	15	2014	Sales engagement platform
31	New Tech Solutions Inc. ntsca.com	4179 Business Center Dr. Fremont, CA 94538 510-353-4070	56.4%	\$202.54 million	\$257.48 million	\$316.82 million	28	32	42	1997	IT products and services for government, education and commercial customers
32	CSD Autism Services csdautismservices.com	1025 Atlantic Ave. #101 Alameda, CA 94501 877-910-6538	56.4%	\$17.72 million	\$21.96 million	\$27.7 million	424	575	720	2012	Services for children and adults with developmental delays, including autism
33	BALI Construction bali-construction.com	2600 N. Main St. Walnut Creek, CA 94597 925-478-8182	51.9%	\$8.54 million	\$11.34 million	\$12.98 million	19	24	22	2010	General contractor
34	Streamlineevents Inc. streamlinevents.com	6005 Shellmound St. #185 Emeryville, CA 94608 510-463-6000	48.4%	\$64.55 million	\$92.55 million	\$95.82 million	69	71	83	2002	Meetings and events management
35	Almanac Beer Co. almanacbeer.com	651 Tower Ave. Alameda, CA 94501 415-992-3438	44.3%	\$4.2 million	\$4.69 million	\$6.06 million	31	48	37	2011	Beer company
36	Insight Resource Group insightresourcegroup.com	3468 Mt. Diablo Blvd. #B120 Lafayette, CA 94549 925-254-4114	44.2%	\$12.56 million	\$16.84 million	\$18.12 million	23	24	25	2007	Marketing agency that specializes in the alcohol and beverage space
37	Endsight endsight.net	1440 4th St. #B Berkeley, CA 94710 510-280-2000	42.6%	\$11.25 million	\$15.21 million	\$16.04 million	78	85	88	2004	IT management and support to small and medium-sized businesses
38	VetnCare vetncare.com	2423 Grove Way Castro Valley, CA 94546 NR	41.2%	\$8.82 million	\$10.51 million	\$12.45 million	76	86	87	2012	Veterinary care
39	CaliChi Design Group calichi.com	3240 Peralta St. #3 Oakland, CA 94608 510-250-7877	41.1%	\$1.48 million	\$1.97 million	\$2.09 million	9	15	12	2009	Civil engineering services
40	Engineering/Remediation Resources Group Inc. errg.com	4585 Pacheco Blvd. #200 Martinez, CA 94553 925-969-0750	40.1%	\$42.06 million	\$49.98 million	\$58.92 million	308	253	271	1997	Environmental remediation, consulting, construction, engineering
41	Gunderson Direct Inc. gundersondirect.com	1275 A St. Hayward, CA 94541 NR	38.2%	\$37.32 million	\$33.14 million	\$51.56 million	9	11	16	2003	Direct mail marketing agency
42	RJR Partners rjrpartners.com	2400 Camino Ramon #275 San Ramon, CA 94583 925-415-1173	36.1%	\$3.61 million	\$4.44 million	\$4.92 million	15	13	21	2012	Executive search firm focused on the enterprise software industry
43	Netpace Inc. netpace.com	5000 Executive Pkwy. #530 San Ramon, CA 94583 925-543-7760	31.4%	\$17.33 million	\$22.78 million	\$22.77 million	59	54	44	1996	Data-driven IT consulting and staffing
44	Valor Compounding Pharmacy valorcompounding.com	2461 Shattuck Ave. Berkeley, CA 94704 855-554-2889	27.5%	\$5.14 million	\$6.1 million	\$6.56 million	7	16	28	2016	Specialized pharmacy that makes custom medications
45	Tucker Technology Inc. tuckertech.com	300 Frank Ogawa Plz. #235 Oakland, CA 94612 510-836-0422	27%	\$7.37 million	\$24.59 million	\$9.36 million	28	60	60	1995	Telecommunications installation
46	Corefact corefact.com	20936 Cabot Blvd. Hayward, CA 94545 866-777-3986	25.8%	\$15.92 million	\$19.26 million	\$20.03 million	80	82	85	2005	Real estate marketing company
47	Maximum Games maximumgames.com	590 Ygnacio Valley Rd. #220 Walnut Creek, CA 94596 NR	25.6%	\$40.73 million	\$58.74 million	\$51.15 million	52	50	55	2009	Video game publisher
48	TEECOM teecom.com	1333 Broadway #601 Oakland, CA 94612 510-337-2800	24.7%	\$22.06 million	\$22.11 million	\$27.52 million	90	105	118	1997	Designs technology infrastructure for buildings
49	Barbara Llewellyn Catering & Event Planning Inc. barbarallewellyn.com	434 25th St. Oakland, CA 94612 510-832-1967	24.3%	\$3.1 million	\$3.7 million	\$3.85 million	42	46	48	1987	Catering and event planning
50	InVision Communications iv.com	1280 Civic Dr. 3rd Fl. Walnut Creek, CA 94596 925-944-1211	22.1%	\$72.15 million	\$69.29 million	\$88.12 million	129	129	130	1991	Brand experiences and communications programs

ABOUT THE LIST

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BEST PLACES TO WORK (LARGEST)

LARGEST EMPLOYERS (MORE THAN 1,000 BAY AREA EMPLOYEES), RANKED BY SCORE

	Business name Website	Address Phone	Score	Bay Area employees	Business description	Headquarters	Top human resources executive in the Bay Area	Top local executive(s)
1	Credit Karma creditkarma.com	1100 Broadway Oakland, CA 94607 NR	91.41	1,038	Free financial products and tools, including credit monitoring, tax filing and savings	San Francisco	Colleen McCreary, Chief people officer	Ken Lin, CEO
2	Workday workday.com	6110 Stoneridge Mall Rd. Pleasanton, CA 94588 925-951-9000	89.74	5,599	Enterprise cloud applications	Pleasanton	Ashley Goldsmith, Chief people officer	Aneel Bhusri, CEO
9	Telecare Corp. telecarecorp.com	1080 Marina Village Pkwy. #100 Alameda, CA 94501 510-337-7950	84.81	1,217	Mental health care	Alameda	Cindy Johnson, Interim CHRO	Anne Bakar, President/CEO

BEST PLACES TO WORK (LARGE)

LARGE EMPLOYERS (FROM 250-999 BAY AREA EMPLOYEES), RANKED BY SCORE

	Business name Website	Address Phone	Score	Bay Area employees	Business description	Headquarters	Top human resources executive in the Bay Area	Top local executive(s)
12	C. Overaa & Co. overaa.com	200 Parr Blvd. Richmond, CA 94801 510-773-0955	88.01	389	General contractor	Richmond	Maggie Blanc-White, Director of HR/talent development	Gerald (Jerry) Overaa, CEO
29	Helix Electric helixelectric.com	7677 Oakport St. #1040 Oakland, CA 94621 510-632-9600	83.61	347	Electrical contractor	San Diego	Heidi Galla, Chief people officer	Boris Shekhter, President

BEST PLACES TO WORK (MIDSIZE)

MIDSIZE EMPLOYERS (FROM 100-249 BAY AREA EMPLOYEES), RANKED BY SCORE

	Business name Website	Address Phone/Email	Score	Bay Area employees	Business description	Headquarters	Top human resources executive in the Bay Area	Top local executive(s)
3	Syserco syserco.com	215 Fourier Ave. Fremont, CA 94539 510-498-1171	93.75	187	Energy management	Fremont	Erlynn Sandoc, Executive business manager	Majd Khleif, Senior executive, Derek Eggers, Senior executive
4	Athens Administrators athensadmin.com	2552 Stanwell Dr. Concord, CA 94520 925-826-1288	93.72	171	Third party claims administrator	Concord	Janet McClain, EVP, HR	James Jenkins, President
6	MassMutual Northern California northerncalifornia.massmutual.com	3003 Oak Rd. #250 Walnut Creek, CA 94597 925-979-2300	92.56	245	Insurance	Walnut Creek	Tamara Rich, CFO	Robert Fakhimi, CEO, Greg Cohn, President
8	vCom Solutions vcomsolutions.com	12657 Alcosta Blvd. #418 San Ramon, CA 94583 925-415-1545	92.01	102	Technology spend and lifecycle management	San Ramon	Rekha Venuthurupalli, VP, HR	Gary Storm, CEO/President
15	World Wide Technology wwt.com	2700 Camino Ramon #100 San Ramon, CA 94583 925-425-1000	90.81	139	Global technology solution provider	St. Louis	Ann Marr, VP, global HR	Mike McFall, Director
27	LaunchDarkly launchdarkly.com	350 Frank H. Ogawa Plz. #100 Oakland, CA 94612 NR	89.81	132	Feature management platform	Oakland	Ashley Williams, Director of people and talent	Edith Harbaugh, CEO
30	Commercial Casework Inc. commercialcasework.com	41780 Christy St. Fremont, CA 94538 510-657-7933	89.3	118	Architecture and cabinetry	Fremont	Laura Martin, Accounting lead	Nick Palmer, CEO
35	HealthFlex Home Health & Hospice healthflex.com	303 Hegenberger Rd. #388 Oakland, CA 94621 888-708-3539	88.72	108	Home health and hospice services	Oakland	Anisha Toor, Human resources	Sofia Koshevatsky, CEO, Alexander Koshevatsky, President/COO

BEST PLACES TO WORK (SMALL)

SMALL EMPLOYERS (FROM 50-99 BAY AREA EMPLOYEES), RANKED BY SCORE

	Business name Website	Address Phone/Email	Score	Bay Area employees	Business description	Headquarters	Top human resources executive in the Bay Area	Top local executive(s)
6	Rodan Builders Inc. rodanbuilders.com	3486 Investment Blvd. #B Hayward, CA 94545 650-508-1700	94.94	95	General contractor	Hayward	Nadja Peterson, HR director	Dan Oliver, President
7	Premier Talent Partners premiertalentpartners.com	3595 Mt. Diablo Blvd. #340 Lafayette, CA 94549 415-362-2211	94.73	56	Recruiting firm	San Francisco	Mary Henderson, Director of people	Sara Menke, CEO
9	Galileo Learning galileo-camps.com	1021 3rd St. Oakland, CA 94607 800-854-3684	94.1	70	Educational summer camps	Oakland	Viva Asmelash, VP of people	Glen Tripp, CEO
13	Xantrion xantrion.com	651 Thomas L Berkley Way Oakland, CA 94612 510-272-4701	92.62	55	Cybersecurity and IT support	Oakland	Tom Snyder, COO	Anne Bisagno, President
14	Del Monte Electric Co. delmonteelectric.com	6998 Sierra Ct. #A Dublin, CA 94568 925-829-6000	92.47	53	Electrical contractors	Dublin	Lynn Martin, Controller	Scott Mullins, President
21	Ray Morgan raymorgan.com/pleasanton	470 Boulder Ct. Pleasanton, CA 94566 925-400-4160	90.87	83	Management of office technology solutions	Chico	Deborah Royston, HR director	Richard Whitlock, EVP
24	Marsh & McLennan Insurance Agency LLC marshmma.com	1340 Treat Blvd. #250 Walnut Creek, CA 94597 925-482-9300	90.77	99	Insurance broker	San Diego	Mara Crain, Principal/Director of HR	Jeff Calder, Managing director

BEST PLACES TO WORK (SMALLEST)

SMALLEST EMPLOYERS (FROM 25-49 BAY AREA EMPLOYEES), RANKED BY SCORE

	Business name Website	Address Phone/Email	Score	Bay Area employees	Business description	Headquarters	Top human resources executive in the Bay Area	Top local executive(s)
20	One Planet oneplanetops.com	1820 Bonanza St. Walnut Creek, CA 94596 925-983-2800	92.75	42	Owns and operates a suite of online technology and media businesses	Walnut Creek	Armita Rostamian, SVP, finance/Controller	Payam Zamani, CEO

ABOUT THE LIST
The East Bay companies ranked on the San Francisco Business Times' 125 Best Places to Work in the Bay Area List. Ranking numbers indicate where each company placed among the 125 honorees in the Bay Area within each employer size category. The List includes companies with employees working in the Greater Bay Area counties of Alameda, Contra Costa, Marin, Monterey, Napa, San Francisco, San Mateo, San Benito, Santa Clara, Santa Cruz, Solano and Sonoma. Ranking based on scores obtained from a survey of the company's Bay Area employees, administered by Quantum Workplace.



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LAW FIRMS IN THE EAST BAY

RANKED BY NUMBER OF EAST BAY LAWYERS

	Business name/Prior rank Website	East Bay offices/Phone	East Bay lawyers	Bay Area lawyers	Companywide lawyers	Sample of specialty practice areas	Top local executive(s)
1	Wendel Rosen LLP ① wendel.com	Oakland: 510-834-6600	65	65	65	Business, real estate, litigation	Daniel Rapaport, Managing partner
2	Donahue Fitzgerald LLP ③ donahue.com	Oakland: 510-451-3300 Walnut Creek: 925-746-7770	46	49	49	Intellectual property, business and corporate, trusts and estates	Andrew MacKay, Managing partner
3	Miller Starr Regalia ④ msrlegal.com	Walnut Creek: 925-935-9400	40	43	43	Real estate transactional, real estate and business litigation, land use	Ella Gower, Managing shareholder Anthony Leones, Immediate past managing shareholder Eugene Miller, Chairman emeritus
4	Wood Smith Henning & Berman LLP ⑥ wshblaw.com	Concord: 925-222-3400	38	38	308	Real estate, business, environmental	Gregory Arakawa, Managing partner, Northern California
5	Meyers Nave ⑤ meyersnave.com	Oakland: 510-808-2000	36	36	60	Public law, labor and employment, land use and environmental, commercial litigation	David Skinner, Managing principal
6	Burke, Williams & Sorensen LLP * bwslaw.com	Oakland: 510-273-8780	34	87	127	Public law, education law, employment law and litigation, labor relations, construction law	Michelle Marchetta Kenyon, Partner
7	Berding Weil ② berding-weil.com	Walnut Creek: 925-838-2090	32	32	43	Construction defect litigation, common interest developments, business and real estate	Tyler Berding Steven Weil Andrew Baugh Andrea O'Toole Randolph Paul Dan Rottinghaus Chad Thomas, Principals
8	Dentons ⑧ dentons.com	Oakland: 415-882-5000	29	83	10,000	Intellectual property, litigation, insurance	Sonia Martin, Managing partner, Oakland/San Francisco
9	Burnham Brown ⑦ burnhambrown.com	Oakland: 510-444-6800	28	28	31	Litigation, employment, real estate, insurance, construction, retail and hospitality	John Verber, Managing partner
10	Goldfarb & Lipman LLP ⑨ goldfarblipman.com	Oakland: 510-836-6336	25	25	30	Real estate transactions, community economic development, land use and environmental law	Karen Tiedemann M David Kroot, Managing partners
10	Kazan, McClain, Satterley & Greenwood PLC ⑪ kazanlaw.com	Oakland: 877-995-6372	25	25	25	Asbestos and cosmetic talc personal injury and wrongful death litigation for mesothelioma victims, pro bono INS asylum work	Steven Kazan, Managing principal
12	Hanson Bridgett LLP ⑫ hansonbridgett.com	Walnut Creek: 925-746-8460	24	149	170	Litigation, real estate, corporate	Eric Clarke, Partner
13	Bowles & Verna LLP ⑬ bowlesverna.com	Walnut Creek: 925-935-3300	22	22	23	Civil litigation, real estate law, business law	Richard Bowles, Managing partner
13	Foley & Mansfield ⑪ foleymansfield.com	Walnut Creek: 510-590-9500	22	22	167	Toxic/mass tort/environmental defense, product liability defense, construction defect litigation	C.J. Manoli, Managing partner, Walnut Creek
15	Gordon Rees Scully Mansukhani LLP ⑬ gordonrees.com	Oakland: 510-463-8600	21	145	994	Litigation, employment, construction, insurance, corporate transactions	Adam Sugarman, Office managing partner
16	Littler ⑮ littler.com	Walnut Creek: 925-932-2468	21	113	1,556	Labor and employment	Gregory Iskander, Office managing shareholder, Walnut Creek
17	Lozano Smith ⑩ lozanosmith.com	Walnut Creek: 925-953-1620	21	33	101	Facilities and business, labor and employment, municipal	Edward Sklar, Office managing partner, Walnut Creek
18	Clapp Moroney Vucinich Beeman & Scheley ⑯ clappmoroney.com	Pleasanton: 925-734-0990	20	40	40	Construction defect litigation, general civil litigation, governmental civil litigation	Christopher Beeman, Senior partner, Pleasanton Jeffrey Vucinich, Managing partner
19	Atkinson, Andelson, Loya, Ruud & Romo ⑳ aalrr.com	Pleasanton: 925-227-9200	19	25	208	Education law, employment law, construction law	Chesley Quaide, Managing partner, Pleasanton
20	Lewis Brisbois Bisgaard & Smith LLP * lewisbrisbois.com	Walnut Creek: 925-357-3456	15	86	1,503	Admiralty/maritime, employment and labor, general liability	Shawn Toliver, Partner
21	Brothers Smith LLP ㉑ brotherssmithlaw.com	Walnut Creek: 925-944-9700	13	13	13	Business, employment, estate and wealth succession planning, tax, probate, real estate, litigation	Roger Brothers J. Wesley Smith, Co-managing principals
21	Brown, Gee & Wenger LLP ㉑ bgwcounsel.com	Walnut Creek: 925-943-5000	13	13	13	Real estate and land use, corporate and business transactions, employment law	Michael Brown, Managing partner
23	Hoge Fenton * hogequenton.com	Pleasanton: 925-224-7780	11	40	40	Business litigation, privacy and data security, corporate/real estate/business	Daniel Ballesteros, Managing shareholder
24	Newmeyer Dillion ㉒ ndlf.com	Walnut Creek: 925-988-3200	11	11	70	Business law, real estate and construction litigation, insurance law	Brian Morrow, Office managing partner Alan Packer, Managing partner
25	Kilpatrick Townsend & Stockton LLP * kilpatricktownsend.com	Walnut Creek: 925-472-5000	9	95	640	Intellectual property, litigation, corporate, finance and real estate, labor and employment	Joseph Snyder, Managing partner, Walnut Creek office

NOTES: * - did not rank. NR - not reported.

► CLOSER LOOK

11,579

Total number of active East Bay attorneys, according to the State Bar of California

4

Number of new firms on the list: Burke, Williams & Sorensen LLP (No. 6), Lewis Brisbois Bisgaard & Smith LLP (No. 20), Hoge Fenton (No. 23) and Kilpatrick Townsend & Stockton LLP (No. 25)

ABOUT THE LIST

This List includes law firms located in the East Bay, which is defined as Alameda and Contra Costa counties.

Information was obtained from firm representatives and websites and reflects data as of December 2019-January 2020. In case of ties, companywide lawyers was used as secondary ranking criteria.

Galloway, Lucchese, Everson & Picchi (ranked No. 25 on last year's List) did not update numbers by press time.

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T H E L I S T

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PRIVATE COMPANIES IN THE EAST BAY (1-25)

RANKED BY 2019 REVENUE

	Business name/Prior rank Website	Address Phone	Fiscal year 2019 companywide revenue	Business description	Headquarters	Year founded	Top local executive(s)
1	CSAA Insurance Group ① csaa-insurance.aaa.com	3055 Oak Rd. Walnut Creek, CA 94597 925-279-2300	\$4.1 billion	Insurance	Walnut Creek	1914	Thomas Troy, President/CEO
2	24 Hour Fitness USA Inc. ② 24hourfitness.com	12647 Alcosta Blvd. 5th Fl. San Ramon, CA 94583 925-543-3100	\$1.5 billion ¹	Fitness club chain	San Ramon	1983	Tony Ueber, CEO
3	ASI Computer Technologies Inc. ③ asipartner.com	48289 Fremont Blvd. Fremont, CA 94538 510-226-8000	\$1.18 billion	Computer component and hardware distributor	Fremont	1987	Christine Liang, President
4	BevMo ² ④ bevmo.com	1401 Willow Pass Rd. #900 Concord, CA 94520 925-609-6000	\$1 billion ¹	Beverage retailer	Concord	1994	Josiah Knutsen, CEO
5	Clif Bar & Co. * clifbar.com	1451 66th St. Emeryville, CA 94608 800-254-3227	\$900 million ¹	Food manufacturer	Emeryville	1992	Sally Grimes, CEO
6	OSIsoft ³ ⑦ osisoft.com	1600 Alvarado St. San Leandro, CA 94577 510-297-5800	\$450 million ¹	Operational data management software	San Leandro	1980	J. Patrick Kennedy, CEO
7	Overaa Construction ⑧ overaa.com	200 Parr Blvd. Richmond, CA 94801 510-234-0926	\$411 million	General contractor	Richmond	1907	Gerald "Jerry" Overaa, CEO
8	Telecare Corp. ⑨ telecarecorp.com	1080 Marina Village Pkwy. #100 Alameda, CA 94501 510-337-7950	\$368 million	Mental health care provider	Alameda	1965	Anne Bakar, President/CEO
9	Entisys360 ⑮ entisys360.com	1855 Gateway Blvd. #730 Concord, CA 94520 877-368-4797	\$248.47 million	IT consultancy specializing in infrastructure, virtualization, security, automation and cloud	Concord	1988	Michael Strohl, CEO
10	Bay Cities Paving & Grading Inc. ⑫ baycities.us	1450 Civic Ct. #B 400 Concord, CA 94520 925-687-6666	\$223.39 million	General engineering, heavy construction	Concord	1964	Ben Rodriguez, President
11	McGuire and Hester ⑭ mcguireandhester.com	2810 Harbor Bay Pkwy. Alameda, CA 94502 510-632-7676	\$209 million	Civil engineering and construction services	Alameda	1926	Michael Hester, President
12	O.C. Jones & Sons Inc. ⑬ ocjones.com	1520 4th St. Berkeley, CA 94710 510-526-3424	\$193 million ¹	General engineering construction company	Berkeley	1924	Robert Layne, President/CEO
13	Heffernan Insurance Brokers ⑳ heffins.com	1350 Carlback Ave. Walnut Creek, CA 94596 925-934-8500	\$138.07 million	Insurance brokerage	Walnut Creek	1988	F. Michael Heffernan, President/CEO
14	Toyota Material Handling Northern California ⑱ tmhnc.com	6999 Southfront Rd. Livermore, CA 94551 800-527-3746	\$120 million	Sales, service, parts, rental of new and used Toyota forklifts and material handling equipment	Livermore	1997	Mark Andres, President/CEO
15	California Waste Solutions Inc. * calwaste.com	1211 Embarcadero Oakland, CA 94606 510-832-8111	\$115 million	Recycling and waste services	Oakland	1992	David Duong, CEO
16	Cornerstone Staffing Solutions Inc. ㉔ cornerstone-staffing.com	7020 Koll Center Pkwy. #100 Pleasanton, CA 94566 925-426-6900	\$105 million ¹	Staffing and recruiting services	Pleasanton	2003	Steve Drexel, President/CEO
17	Wente Family Estates * wentevineyards.com	5565 Tesla Rd. Livermore, CA 94550 925-456-2300	\$100 million ¹	Winery	Livermore	1883	Carolyn Wente, CEO
18	R.F. MacDonald Co. ㉓ rfmacdonald.com	25920 Eden Landing Rd. Hayward, CA 94545 510-784-0110	\$98.76 million	Mechanical equipment sales and service	Hayward	1956	Jim MacDonald, President
19	Ascent Services Group ㉕ network.ascentsg.com	1001 Galaxy Way #405 Concord, CA 94520 925-627-4900	\$98.2 million ¹	Staffing and workforce management	Concord	2000	Joseph Nordlinger, President/CEO
20	Relation Insurance Services ㉔ relationinsurance.com	1277 Treat Blvd. #400 Walnut Creek, CA 94597 800-404-4969	\$96.84 million	Insurance brokerage	Walnut Creek	2007	Joe Tatum, CEO
21	Streamlinevents Inc. ㉗ streamlinevents.com	6005 Shellmound St. #185 Emeryville, CA 94608 510-463-6000	\$95.82 million	Marketing strategy, meetings management and events	Emeryville	2002	Annette Chinn, CEO
22	ZCON Builders ㉖ zconbuilders.com	780 W. Grand Ave. Oakland, CA 94612 510-444-4190	\$94.61 million ¹	General contractor	Oakland	1996	Charles Zakskorn, President
23	Alten Construction Inc. ⑰ altenconstruction.com	1141 Marina Way S. Richmond, CA 94804 510-234-4200	\$94 million	Commercial general contractor	Richmond	1995	Robert Alten, President/CEO
24	Bayside Interiors Inc. ㉔ NR	3220 Darby Cmn. Fremont, CA 94539 510-438-9171	\$92.8 million	Commercial specialty subcontractor	Fremont	1984	Steven Rivera, CEO Tim Hogan, President Michael Nicholson, COO
25	InVision Communications * iv.com	1280 Civic Dr. 3rd Fl. Walnut Creek, CA 94596 925-944-1211	\$88.82 million	Corporate communications agency	Walnut Creek	1991	Rod Mickels, CEO

► CLOSER LOOK

\$13B

Total revenue in fiscal year 2019 for the 50 East Bay private companies on the List combined

\$88M

Median revenue in fiscal year 2019 for a company on the List

ABOUT THE LIST
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¹ Based on SFBT research estimate.
² On Dec. 1, 2020, Philadelphia-based goPuff closed its acquisition of BevMo.
³ In August 2020, Aveva announced an agreement to acquire OSIsoft.

NOTES: * - did not rank. NR - not reported.



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PRIVATE COMPANIES IN THE EAST BAY (26-50)

RANKED BY 2019 REVENUE

	Business name/Prior rank Website	Address Phone	Fiscal year 2019 companywide revenue	Business description	Headquarters	Year founded	Top local executive(s)
26	Markstein Sales Co. ⓘ marksteinsalescompany.com	1645 Drive-in Way Antioch, CA 94509 925-755-1919	\$88 million	Beer distribution	Antioch	1919	Laura Markstein- Gallagher, CEO
27	Intelliswift Software Inc. ⓘ intelliswift.com	39600 Balentine Dr. #200 Newark, CA 94560 510-370-2600	\$83.1 million	Product engineering, IT services and staffing	Newark	2001	Pat Patel, President/ CEO
28	WCI-GC Inc. ⓘ wci-gc.com	101 Ygnacio Valley Rd. #105 Walnut Creek, CA 94596 925-256-5900	\$79 million	General contractor	Walnut Creek	1989	Rod Adams, President
29	AEI Consultants ⓘ aeiconsultants.com	2500 Camino Diablo Walnut Creek, CA 94597 925-746-6000	\$77 million	Commercial real estate consulting firm	Walnut Creek	1992	Holly Neber, CEO
30	Shames Construction Company Ltd. ⓘ shames.com	5826 Brisa St. Livermore, CA 94550 925-606-3000	\$76.72 million	Commercial general contractor	Livermore	1987	Carolyn Shames, President/CEO
31	Harris & Associates Inc. ⓘ weareharris.com	1401 Willow Pass Rd. #500 Concord, CA 94520 925-827-4900	\$70.9 million	Civil engineering and construction management services	Concord	1974	Lisa Larrabee, CEO
32	Cogent Solutions & Supplies ⓘ cogentsupplies.com	3200 Regatta Blvd. #F Richmond, CA 94804 510-307-4242	\$70.15 million	Distributor and consultant of packaging materials and equipment	Richmond	1988	Philip Ferris, President/CEO
33	Anderson Commercial Flooring ⓘ andersoncls.com	1000 W. Grand Ave. Oakland, CA 94607 510-652-1032	\$64.42 million	Flooring contractor	Oakland	1954	Tom Christophe, President
34	Engineering/Remediation Resources Group Inc. ⓘ errg.com	4585 Pacheco Blvd. #200 Martinez, CA 94553 925-969-0750	\$58.92 million	Environmental remediation, engineering, construction	Martinez	1997	Cynthia Liu, President/CEO
35	Dowd and Guild Inc. ⓘ dowdandguild.com	14 Crow Canyon Ct. #200 San Ramon, CA 94583 925-820-7222	\$55.91 million	Chemical distributor to the paint, coatings, ink, plastic, composites, building products and related industries	San Ramon	1986	Patrick Kelly, President
36	Broadway Mechanical- Contractors ⓘ broadwaymechanical.com	873 81st Ave. Oakland, CA 94621 510-746-4000	\$53 million	Design-build mechanical and plumbing contractor	Oakland	1989	Fred Nurisso, CEO Kenneth Nurisso, President
37	Advanced Rx Management Inc. ⓘ advancedrxmgt.com	2430 Camino Ramon #240 San Ramon, CA 94583 888-772-7250	\$52 million	Pharmaceutical services company	San Ramon	2010	Jeff Azevedo, President/CEO
38	Maximum Games ⓘ maximumgames.com	590 Ygnacio Valley Rd. #220 Walnut Creek, CA 94596 NR	\$51.15 million	Video game publisher and distributor	Walnut Creek	2009	Christina Seelye, CEO
39	Accurate Firestop Inc. ⓘ accuratefirestop.com	1057 Serpentine Ln. #7 Pleasanton, CA 94566 510-886-1169	\$50.39 million	Firestop, fireproofing and insulation services	Pleasanton	1995	Javier Ramirez Lucatero, President
40	RE/MAX Accord ⓘ remaxaccord.com	313 Sycamore Valley Rd. W. Danville, CA 94526 925-838-4100	\$50.31 million	Real estate brokerage	Danville	1996	John Stadtler, Broker/ Owner
41	GT Brands ⓘ goodsnacks.com	4 Orinda Way #280B Orinda, CA 94563 415-762-0600	\$46.5 million	Food manufacturer	Orinda	2004	Dan Hoskins, CEO
42	Legacy Real Estate & Associates ERA Powered ⓘ legacyrea.com	41111 Mission Blvd. Fremont, CA 94539 510-744-3500	\$46.14 million	Real estate	Fremont	1993	Bill Aboumrad, Owner/Broker
43	MBH Architects Inc. ⓘ mbharch.com	960 Atlantic Ave. Alameda, CA 94501 510-865-8663	\$43.95 million	Architecture firm	Alameda	1989	John McNulty Dennis Heath, Founding principals
44	Red Top Electric Co. ⓘ teamredtop.com	6751 Southfront Rd. Livermore, CA 94551 925-667-2900	\$40.05 million ¹	Electrical and low voltage systems design and construction	Livermore	1946	Michael Curran, CEO
45	Cromer Material Handling ⓘ cromer.com	4701 Oakport St. Oakland, CA 94601 510-534-6566	\$40 million	Distributor for forklifts, material handling equipment and electric vehicles	Oakland	1989	Marshall Cromer, President
46	Del Monte Electric Co. ⓘ delmonteelectric.com	6998 Sierra Ct. #A Dublin, CA 94568 925-829-6000	\$38.49 million	Electrical contractor	Dublin	1938	Scott Mullins, President
47	OnQ Solutions ⓘ onqsolutions.com	24540 Clawiter Rd. Hayward, CA 94545 650-241-0215	\$38.3 million	Digital engagement/ software platform	Hayward	2004	Paul Chapuis, CEO
48	Commercial Casework Inc. ⓘ commercialcasework.com	41780 Christy St. Fremont, CA 94538 510-657-7933	\$38.12 million	High-end custom architectural millwork	Fremont	1976	Nick Palmer, CEO
49	Sensiba San Filippo LLP ⓘ ssflp.com	5960 Inglewood Dr. #201 Pleasanton, CA 94588 925-271-8700	\$32.1 million	Accounting and business consulting firm	Pleasanton	1977	John Sensiba, Managing partner
50	The Grubb Co. ⓘ grubbco.com	1960 Mountain Blvd. Oakland, CA 94611 510-339-0400	\$30.45 million	Luxury real estate	Berkeley	1967	D.J. Grubb, President John Karnay, Broker/ CFO

¹ Number is based on SFBT research estimate.
NOTES: * - did not rank. NR - not reported.

► CLOSER LOOK

JUST MISSED THE LIST
Ranked by fiscal year 2019
companywide revenue

Veronica Foods	\$29.3M
Dahlin Group Architecture/ Planning	\$28M
TEECOM	\$27.21M
Fante Inc.	\$23M

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PUBLIC COMPANIES IN THE EAST BAY

RANKED BY MOST RECENT FISCAL YEAR REVENUE

	Business name/Prior rank Website	Headquarters Phone	Companywide revenue	Fiscal year end date	Revenue change from prior year	Most recent net income (loss)	Industry	Stock ticker symbol	Stock price as of Dec. 1, 2020	Market capitalization as of Dec. 1, 2020	Companywide employees at end of fiscal year	CEO(s)
1	Chevron Corp. ① chevron.com	San Ramon 925-842-1000	\$146.52 billion	Dec. 31, 2019	-11.92%	\$2.85 billion	Energy	CVX	\$87.45	\$168.34 billion	48,200	Michael Wirth
2	Synnex Corp. ② synnex.com	Fremont 510-656-3333	\$23.76 billion	Nov. 30, 2019	20.18%	\$500.71 million	Services	SNX	\$75.93	\$3.91 billion	235,000	Dennis Polk
3	Ross Stores Inc. ③ rossstores.com	Dublin 925-965-4400	\$16.04 billion	Feb. 1, 2020	7.04%	\$1.66 billion	Services	ROST	\$111.54	\$39.71 billion	92,500	Barbara Rentler
4	Lam Research Corp. ④ lamresearch.com	Fremont 510-572-0200	\$10.04 billion	June 28, 2020	4.05%	\$2.25 billion	Technology	LRCX	\$467.65	\$67.35 billion	11,300 ¹	Tim Archer
5	Clorox Co. ⑤ thecloroxcompany.com	Oakland 510-271-7000	\$6.72 billion	June 30, 2020	8.16%	\$939 million	Consumer goods	CLX	\$203.10	\$25.6 billion	8,800	Linda Rendle
6	TriNet Group Inc. ⑥ trinet.com	Dublin 510-352-5000	\$3.86 billion	Dec. 31, 2019	10.08%	\$212 million	Services	TNET	\$78.47	\$5.23 billion	2,900	Burton Goldfield
7	Workday ⑦ workday.com	Pleasanton 925-951-9000	\$3.63 billion	Jan. 31, 2020	28.52%	-\$480.67 million	Technology	WDAY	\$225.70	\$54.17 billion	12,200	Aneel Bhusri
8	Logitech International ⑧ logitech.com	Newark 510-795-8500	\$2.79 billion	March 31, 2020	8.63%	\$257.57 million	Technology	LOGI	\$88.22	\$14.69 billion	6,600	Bracken Darrell
9	Cooper Companies Inc. ⑨ coopercos.com	San Ramon 203-601-5200	\$2.65 billion	Oct. 31, 2019	4.76%	\$466.7 million	Health care	COO	\$334.04	\$17.82 billion	12,000	Albert White III
10	Grocery Outlet Holding Corp. ⑩ groceryoutlet.com	Emeryville 510-845-1999	\$2.56 billion	Dec. 28, 2019	11.89%	\$15.42 million	Retail	GO	\$37.80	\$3.56 billion	847	Eric Lindberg
11	Central Garden & Pet Co. ⑪ central.com	Walnut Creek 925-948-4000	\$2.38 billion	Nov. 27, 2019	7.57%	\$92.79 million	Consumer goods	CENT	\$40.34	\$2.08 billion	5,800	Tim Cofer
12	Bio-Rad Laboratories Inc. ⑫ bio-rad.com	Hercules 510-724-7000	\$2.31 billion	Dec. 31, 2019	0.97%	\$1.76 billion	Health care	BIO	\$557.28	\$16.63 billion	8,120	Norman Schwartz
13	Simpson Manufacturing Co. Inc. ⑬ simpsonmfg.com	Pleasanton 925-560-9000	\$1.14 billion	Dec. 31, 2019	5.35%	\$133.98 million	Industrial goods	SSD	\$92.80	\$4.03 billion	3,337	Karen Colonias
14	Smart Global Holdings Inc. ⑭ smartm.com	Newark 510-623-1231	\$1.12 billion	Aug. 28, 2020	-7.39%	-\$1.14 million	Technology	SGH	\$31.81	\$776.79 million	1,754	Mark Adams
15	Veeva Systems Inc. ⑮ veeva.com	Pleasanton 925-452-6500	\$1.1 billion	Jan. 31, 2020	28.05%	\$301.12 million	Technology	VEEV	\$284.20	\$42.87 billion	3,428	Peter Gassner
16	Corsair Gaming Inc. ⑯ corsair.com	Fremont 510-657-8747	\$1.1 billion	Dec. 31, 2019	17.03%	-\$8.39 million	Technology	CRSR	\$40.23	\$3.7 billion	1,990 ²	Andy Paul
17	Ultra Clean Holdings Inc. ⑰ uct.com	Hayward 510-576-4400	\$1.07 billion	Dec. 27, 2019	-2.76%	-\$7.7 million	Technology	UCTT	\$33.25	\$1.35 billion	4,400	Jim Scholhamer
18	Exelixis Inc. ⑱ exelixis.com	Alameda 650-837-7000	\$967.78 million	Dec. 31, 2019	13.35%	\$321.01 million	Health care	EXEL	\$19.16	\$5.94 billion	617	Michael Morrissey
19	Enphase Energy Inc. ⑲ enphase.com	Fremont 877-797-4743	\$624.33 million	Dec. 31, 2019	97.47%	\$161.15 million	Technology	ENPH	\$128.85	\$16.28 billion	577	Badri Kothandaraman
20	Ichor Holdings Ltd. ⑳ ichorsystems.com	Fremont 510-897-5200	\$620.84 million	Dec. 27, 2019	-24.62%	\$10.73 million	Technology	ICHR	\$33.39	\$773.39 million	1,355	Jeffrey Andreson
21	FormFactor Inc. ㉑ formfactor.com	Livermore 925-290-4000	\$589.46 million	Dec. 28, 2019	11.29%	\$39.35 million	Technology	FORM	\$41.41	\$3.21 billion	1,836	Mike Slessor
22	McGrath RentCorp. ㉒ mgrc.com	Livermore 925-606-9200	\$570.23 million	Dec. 31, 2019	14.43%	\$96.81 million	Services	MGRC	\$64.36	\$1.55 billion	1,099	Joseph Hanna
23	Penumbra Inc. ㉓ penumbrainc.com	Alameda 510-748-3200	\$547.41 million	Dec. 31, 2019	23.03%	\$48.46 million	Health care	PEN	\$215.39	\$7.82 billion	2,700	Adam Elsesser
24	Natus Medical Inc. ㉔ natus.com	Pleasanton 925-223-6700	\$495.18 million	Dec. 31, 2019	-6.73%	-\$15.67 million	Health care	BABY	\$20.87	\$706.82 million	1,484	Jonathan Kennedy
25	AssetMark Financial Inc. ㉕ assetmark.com	Concord 800-664-5345	\$417.94 million	Dec. 31, 2019	14.93%	-\$420,000	Finance	AMK	\$24.27	\$1.76 billion	729	Charles Goldman

¹ As of Aug. 13, 2020.

² As of June 30, 2020.

NOTES: * - did not rank. NR - not reported.

► CLOSER LOOK

2

Number of East Bay companies that went public from Jan. 1, 2020 through Dec. 1, 2020:

Corsair Gaming, a Fremont company that develops PC and gaming hardware, raised \$238 million in a September IPO. It had \$1.1 billion revenue in 2019, making it the 16th largest public company in the East Bay.

Berkeley Lights, an Emeryville biotech research tools company, raised \$178 million in a July IPO. It had \$31.3 million revenue in 2019.

ABOUT THE LIST
This List includes public companies headquartered in the East Bay, which is defined as Alameda and Contra Costa counties.

Information was obtained from filings with the U.S. Securities and Exchange Commission, Yahoo Finance, IPO Monitor and other SFBT research.

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COMMERCIAL REAL ESTATE BROKERAGES

IN THE EAST BAY, RANKED BY GROSS DOLLAR VOLUME OF SALES AND LEASING TRANSACTIONS OUT OF EAST BAY OFFICES IN 2019

	Business name/Prior rank Website	Address Phone	2019 sum of sales and leasing transactions out of East Bay offices ¹	East Bay agents	2019 commercial sales and leasing transactions	2019 commercial square feet leased and sold for clients	Top local executive(s)
1	CBRE * cbre.com	111 Broadway St. #1850 Oakland, CA 94607 510-874-1900	\$4.64 billion	NR	NR	NR	Joseph Wallace, President, Mountain- Northwest division
2	Colliers International ② colliers.com	1999 Harrison St., #1750 Oakland, CA 94612 510-986-6770	\$2.08 billion	72	1,121	15 million	John Moe, Executive managing director, San Francisco Bay Area
3	Cushman & Wakefield ① cushmanwakefield.com	555 12th St. #1400 Oakland, CA 94607 510-763-4900	\$1.7 billion	NR	648	15.23 million	Mike Smith, Northwest regional managing principal
4	JLL ④ jll.com	1331 N. California Blvd. #350 Walnut Creek, CA 94596 925-944-2140	\$1.03 billion	NR	NR	NR	Andy Poppink, President, West
5	Newmark ③ ngkf.com	1111 Broadway #100 Oakland, CA 94607 510-923-6200	\$718.59 million	NR	NR	NR	Chuck Seufferlein, President, Western region
6	Lee & Associates Commercial Real Estate ⑤ lee-associates.com	520 3rd St. #105 Oakland, CA 94607 510-903-7600	\$528.25 million	46	589	6.21 million	Craig Hagglund, Managing principal Jessica Mauser, Managing principal Mike Furay, Managing broker
7	Bay Apartment Advisors * bayaptadvisors.com	11 Embarcadero West, #200 Oakland CA 94697 510-879-7200	\$350 million	4	NR	NR	Joel Kelly, President
8	Cresa San Francisco East Bay ⑦ cresa.com	505 14th St. #900 Oakland, CA 94612 415-394-1020	\$237.94 million	8	52	1.04 million	Matt Elmquist Scott Stone, Managing principals
9	Avison Young ⑧ avisonyoung.com	1111 Broadway #1650 Oakland, CA 94607 510-254-4255	\$159.67 million	NR	NR	NR	Charlie Allen, Principal/Managing director
10	NAI Northern California ⑥ nainorcal.com	475 14th St. #700 Oakland, CA 94612 510-336-4712	\$158.76 million	25	64	1.19 million	James Kilpatrick, President
11	Lockehouse Retail Group Inc. ⑪ lockehouse.com	2099 Mt. Diablo Blvd. #206 Walnut Creek, CA 94596 925-627-7900	\$96.48 million	22	83	422,684	Adria Giacomelli, Agent
12	TRI Commercial Real Estate Services Inc. ⑮ tricommercial.com	1777 Oakland Blvd. #220 Walnut Creek CA 94596 925-296-3300	\$88.17 million	NR	87	2.19 million	Edward Del Beccaro, EVP, San Francisco Bay Area manager
13	Transwestern * transwestern.com	500 Ygnacio Valley Rd. #100 Walnut Creek, CA 94596 925-357-2000	\$70.69 million	NR	75	527,584	Jeffrey Moeller, Senior managing director, Northern California
14	Marcus & Millichap ⑩ marcusmillichap.com	555 12th St. #1750 Oakland, CA 94607 510-379-1200	\$63 million	26	25	154,000	Alan Pontius, SVP/ National director, specialty divisions Ramon Kochavi, Regional manager David Nelson, Regional manager
15	Gallagher & Miersch Inc. * gmre.net	1390 Willow Pass Rd. #220 Concord, CA 94520 925-671-7000	\$48.2 million	5	61	NR	Edward Gallagher, President
16	LCB Associates ⑨ lcbassociates.com	388 17th St. #200 Oakland, CA 94612 510-763-7016	\$25 million	4	40	80,000	Steven Banker, President
17	Ellwood Commercial Real Estate ⑬ ellwoodcommercial.com	1345 Grand Ave. #101, Piedmont, CA 94610 510-238-9111	\$20 million	2	30	NR	Patrick Ellwood, President Barbara Kami, VP
18	R&D Commercial Properties ⑯ NR	101 Ygnacio Valley Rd. #303 Walnut Creek, CA 94596 925-945-1116	\$6.2 million	NR	21	120,000	John Donatoni, Principal

¹ Gross dollar volume of commercial sales and leasing transactions generated out of East Bay offices in calendar year 2019, regardless of where the project was located.

NOTES: * - did not rank. NR - not reported.

CLOSER LOOK

\$11.9B

Total dollar volume of sales and leasing transactions generated out of East Bay offices in 2019 by all 18 brokerages on the List.

ABOUT THE LIST

This List includes commercial real estate brokerages with offices in the East Bay. Information was obtained from firm representatives. All numbers pertain to East Bay offices.

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T H E L I S T

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CONSTRUCTION PROJECTS IN THE EAST BAY

UNDERWAY IN AUGUST 2020, RANKED BY CONSTRUCTION COST

	Project Address	Description	Construction cost	Start date	End date	Owner/Developer	Architect	Contractor
1	Emery 1450 Sherwin Ave. Emeryville 94608	500-residential-unit development including 85 units of affordable housing and a new public park	\$200 million	2/20	7/23	Lennar Multifamily Communities	LPAS Architecture + Design	LMC 415-975-4980 livelmccom
1	Hayward Maintenance Complex, Phases 1 and 2 150 Sandoval Way Hayward 94544	Expands the existing Hayward maintenance yard to accommodate future system demands and provide additional fleet storage on adjacent, undeveloped BART property	\$200 million	6/14	8/20	San Francisco Bay Area Rapid Transit (BART)	NR	Clark Construction 415-767-7000 clarkconstruction.com
3	The Skyline at Temescal 3883 Turquoise Way Oakland 94609	402-unit tower, 13,000 square feet of retail, 230 parking spaces in an above-ground garage	\$196.6 million	5/18	10/20	Boston Properties	Solomon Cordwell Buenz	Build Group 415-367-9399 buildgc.com
4	Lincoln Landing 22301 Foothill Blvd. Hayward 94541	5-story, 474-unit residential building totaling 838,152 square feet over 2 stories of retail space and parking; also includes a standalone retail building and renovation of an existing 4-story garage	\$188 million	10/19	6/22	Dollinger Properties	BDE Architecture	Deacon Construction LLC 925-401-1700 deacon.com
5	Walnut Creek Transit Village Parcel 2 101 Pringle Ave. Walnut Creek 94596	Mixed-use development with 358 residential units, 14,500 square feet of retail	\$155.5 million	9/19	6/22	Blake Griggs Properties, Mitsui Fudosan America, Transit Village Associates	BDE Architecture	Deacon Construction LLC 925-401-1700 deacon.com
6	277 27th 277 27th St. Oakland 94612	419 residential units	\$155 million ¹	9/18	5/21	Holland Partner Group	HKS Architects	Holland Construction Inc. 360-694-7888 hollandpartnergroup.com
7	Bayer Cell Culture Technology Center 800 Dwight Way, B68 Berkeley 94710	40,000-square-foot biopharma therapeutics clinical and launch supply facility	\$150 million ²	5/19	10/21	Bayer	Fluor	Bayer 415-437-5800 colaborator.bayer.com
8	Brooklyn Basin Parcel F (Paseo Estero and Vista Estero) Brooklyn Basin Parcel F Oakland 94606	Two 6-story residential buildings with 193 parking stalls	\$141.74 million	12/18	12/20	MidPen Housing	HKIT Architects	Nibbi Brothers General Contractors 415-863-1820 nibbi.com
9	Tempo - Bus Rapid Transit (BRT) International Boulevard Oakland and San Leandro 94621	Reconfiguration of International Boulevard, including new platforms, signals, paving and pedestrian access to improve AC Transit service	\$132.77 million	8/16	8/20	AC Transit	Parson Architecture	O.C. Jones & Sons Inc. 510-526-3424 ocjones.com
10	Viamonte 2801 Shadelands Dr. Walnut Creek 94598	417,523-square-foot, 191-unit continuing care retirement community	\$128.72 million	5/18	8/20	Northern California Presbyterian Homes & Services	HKIT Architects	Cahill Contractors LLC 415-986-0600 cahill-sf.com
11	Foon Lok West 311 9th Ave. Oakland 94606	Mixed-use, 130 residential affordable units for families including 26 supportive units for formerly homeless individuals	\$122.07 million	7/20	4/22	MidPen Housing	HKIT Architects	Nibbi Brothers General Contractors 415-863-1820 nibbi.com
12	1951 Harbor Bay 1951 Harbor Bay Pkwy. Alameda 94501	4-story, 220,000-square-foot building with commercial kitchen/fitness center/conference rooms/exterior patios and offices	\$120 million	4/20	2/22	srmErnst Development Partners	Brick-Inc.	Pankow Builders 510-893-5170 pankow.com
13	Brooklyn Basin Parcel C 219 9th Ave. Oakland 94606	241 market-rate rental family apartments	\$101.69 million	3/19	1/21	Zarsion Essex LLC	Studio T-Square	James E. Roberts-Obayashi Corp. 925-820-0600 jercorp.com
14	Aya 45147 Lopes Rd. Fremont 94538	302-unit residential building located at the Fremont BART station	\$95 million	7/17	10/20	Lennar Multifamily Communities	KTGY	LMC 415-975-4980 livelmccom
15	Webster Eleven 301 12th St. Oakland 94607	8-story residential development with 333 apartments, 26,000 square feet of retail	\$93 million ¹	4/18	Q4 2020	The Martin Group/Brookfield Property Partners	BDE Architecture/VTBS	Johnstone Moyer Inc. 650-570-6161 johnstonemoyer.com
16	1717 Webster 1717 Webster St. Oakland 94612	365,000-square-foot, 25-story, mixed-use building containing 247 residential units, 5,000 square feet of office and 244-car parking garage	\$80 million	11/17	12/20	Holland Partner Group	Solomon Cordwell Buenz (SCB)	Holland Partner Group 510-227-6698 hollandpartnergroup.com
17	CSU East Bay, Collaborative Opportunities in Research and Engagement (CORE) Building 25800 Carlos Bee Blvd. Hayward 94542	Library annex seismic upgrade and replacement building	\$78.7 million	1/20	3/22	California State University, East Bay	Carrier Johnson + CULTURE	Rudolph and Sletten Inc. 650-216-3600 rsconstruction.com
18	Patterson Pass Water Treatment Plant Improvements 8750 Patterson Pass Rd. Livermore 94550	Increase plant capacity to 24 million gallons per day and improve cleaning process to remove contaminants	\$76.14 million ¹	3/19	1/22	Zone 7 Water Agency	Psomas	Overaa Construction 510-234-0926 overaa.com
19	Alameda Block 9 201 W. Atlantic Ave. Alameda 94501	200 residential units, market rate apartments	\$74.21 million	6/19	5/21	Cypress Equity Investments	PYATOK architecture + urban design	James E. Roberts-Obayashi Corp. 925-820-0600 jercorp.com
20	Newark Civic Center 37101 Newark Blvd. Newark 94560	City hall featuring an administration tower upgrade, library expansion and police building addition	\$72.44 million	9/19	10/21	City of Newark	NR	Webcor 415-978-1000 webcor.com
21	BRIDGE Berkeley Way Affordable & BFHP Hope Center 2020 Berkeley Way Berkeley 94704	89 affordable apartments, plus a shelter, veteran transitional dormitory, permanent supportive housing and on-site services	\$70.4 million	7/20	5/22	Bridge Housing, Berkeley Food and Housing Project (BFHP)	Leddy Maytum Stacy Architects	Nibbi Brothers General Contractors 415-863-1820 nibbi.com
22	The Key at 12th 1100 Broadway Oakland 94607	18-story office building above 12th Street BART, including three roof decks	\$70 million	1/18	Q3 2020	Ellis Partners	Gensler ³	Hathaway Dinwiddie Construction Co. 415-986-2718 hathawaydinwiddie.com
23	Broadway/Valdez Apartments 2820 and 2855 Broadway Oakland 94611	261,000-square-foot, 171-unit multifamily development in the Broadway Valdez Auto Row District with 9,680 square feet of retail	\$64.15 million	10/17	10/20	Alliance Residential	BAR Architects	Johnstone Moyer Inc. 650-570-6161 johnstonemoyer.com
24	19th and Harrison 1889 Harrison St. Oakland 94612	224 units of multifamily housing with rooftop deck, gym and coworking lounge	\$55 million	9/17	8/20	Lennar Multifamily Communities	LPAS Architecture + Design	LMC 415-975-4980 livelmccom
24	Chevron Maintenance Shop Building Castro Street Richmond 94801	High performance maintenance and shop building for machine, boiler, instrumentation and electrical shops, central tool room and internal cranes, along with offices, conferencing and support spaces	\$55 million ¹	7/19	6/21	Chevron Richmond Refinery	Jacobs-Chevron	Overaa Construction 510-234-0926 overaa.com

¹ Cost reported as of 2019. Construction is still underway.

² Total project cost.

³ Bionic designed the streetscape and roof decks.

ABOUT THE LIST: This List includes construction projects underway in Alameda and Contra Costa counties in August 2020. Information was obtained from project contractors, owners, developers and SFBT research. NR - not reported.



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CONSTRUCTION PROJECTS IN OAKLAND

UNDERWAY IN OCTOBER 2020, RANKED BY CONSTRUCTION COST

	<i>Project Address</i>	<i>Description</i>	<i>Construction cost</i>	<i>Start date</i>	<i>End date</i>	<i>Owner/Developer</i>	<i>Architect</i>	<i>Contractor</i>
1	277 27th 277 27th St. Oakland 94612	419 residential units	\$155 million ¹	9/18	5/21	Holland Partner Group	HKS Architects	Holland Construction Inc. 360-694-7888 hollandpartnergroup.com
2	Brooklyn Basin Parcel F (Paseo Estero and Vista Estero) Brooklyn Basin Parcel F Oakland 94606	Two 6-story residential buildings with 193 parking stalls	\$141.74 million	12/18	12/20	MidPen Housing	HKIT Architects	Nibbi Brothers General Contractors 415-863-1820 nibbi.com
3	Foon Lok West 311 9th Ave. Oakland 94606	Mixed-use, 130 residential affordable units for families including 26 supportive units for formerly homeless individuals	\$122.07 million	7/20	4/22	MidPen Housing	HKIT Architects	Nibbi Brothers General Contractors 415-863-1820 nibbi.com
4	Brooklyn Basin Parcel C 219 9th Ave. Oakland 94606	241 market-rate rental family apartments	\$101.69 million	3/19	1/21	Zarsion Essex LLC	Studio T- Square	James E. Roberts- Obayashi Corp. 925-820-0600 jerocorp.com
5	Fremont High School Expansion & Renovations 4610 Foothill Blvd. Oakland 94601	New school entry, a new 2-story building with 12 classrooms, modernization of an existing 2-story classroom building and construction of a new football field, gym and wellness center	\$95.3 million	3/18	12/20	Oakland Unified School District	LCA Architects, Quattrocchi Kwok Architects	Cahill Contractors LLC 415-986-0600 cahill-sf.com
6	Webster Eleven 301 12th St. Oakland 94607	8-story residential development with 333 apartments, 26,000 square feet of retail	\$93 million ¹	4/18	Q4 2020	The Martin Group/ Brookfield Property Partners	BDE Architecture/ VTBS	Johnstone Moyer Inc. 650-570-6161 johnstonemoyer.com
7	1717 Webster 1717 Webster St. Oakland 94612	365,000-square-foot, 25-story, mixed- use building containing 247 residential units, 5,000 square feet of office and 244-car parking garage	\$80 million	11/17	12/20	Holland Partner Group	Solomon Cordwell Buenz (SCB)	Holland Partner Group 510-227-6698 hollandpartnergroup.com
8	Broadway/Valdez Apartments 2820 and 2855 Broadway Oakland 94611	261,000-square-foot, 171-unit multifamily development in the Broadway Valdez Auto Row District with 9,680 square feet of retail	\$64.15 million	10/17	10/20	Alliance Residential	BAR Architects	Johnstone Moyer Inc. 650-570-6161 johnstonemoyer.com
9	Ice House 950 W. Grand Ave. Oakland 94607	134 solar, all-electric townhomes	\$64 million ²	9/16	2021	City Ventures Homebuilding	Hunt Hale Jones Architects	City Ventures 415-964-1097 cityventures.com
10	Moxy Hotel 2225 Telegraph Ave. Oakland 94612	7-story building with 172 rooms and 65,000 square feet with ground-level commercial retail	\$40 million ²	6/19	11/20	Tidewater Capital/ Graves Hospitality	Lowney Architecture/ RSP Architects	Suffolk 415-848-0500 suffolk.com
11	Coliseum Place 905 72nd Ave. Oakland 94621	Affordable 5-story building for low- income families located across the street from the Coliseum BART station	\$37.5 million	4/20	9/21	Resources for Community Development	David Baker Architects	Nibbi Brothers General Contractors 415-863-1820 nibbi.com
12	19th St./Oakland Station Modernization Project 1900 Broadway Oakland 94612	Improvements and upgrades to the 19th Street/Oakland BART Station to expand station capacity and enhance ridership satisfaction	\$32.6 million	10/19	4/22	San Francisco Bay Area Rapid Transit (BART)	NR	ProVen Management Inc. 510-671-0000 provenmanagement.com
13	Mercy Retirement & Care Center Phase 2 3431 Foothill Blvd. Oakland 94601	Interior upgrades of the existing 7-story, 109-unit assisted living tower totaling 99,201 square feet, two acres of site upgrades and new 20,000-square-foot parking structure with elevator	\$28 million	5/19	11/21	Elder Care Alliance	NR	Deacon Construction LLC 925-401-1700 deacon.com
14	Nova Apartments 445 30th St. Oakland 94609	42,131 square feet, 6-story, 57-unit affordable/supportive housing	\$25.16 million	12/19	4/21	Affirmed Housing	Dahlin Group Architecture Planning	Cahill Contractors LLC 415-986-0600 cahill-sf.com
15	3268 San Pablo 3268 San Pablo Ave. Oakland 94608	51 apartments for low-income seniors	\$23.9 million	7/19	12/20	Satellite Affordable Housing Associates	HKIT Architects	Nibbi Brothers General Contractors 415-863-1820 nibbi.com
16	Aurora Apartments 657 W. Macarthur Blvd. Oakland 94609	45,637 square feet, 44 units of affordable/supportive housing	\$22.52 million	3/20	6/21	Affirmed Housing	Dahlin Group Architecture Planning	Cahill Contractors LLC 415-986-0600 cahill-sf.com
17	2415 Valdez 2415 Valdez St. Oakland 94612	34,000 square feet, 89 micro and efficiency units	\$18 million	10/19	10/20	Trestle Development	Lowney Architecture	JS Builders LLC 925-399-8811 jsbuilders.com
18	Oakland Museum of California 1000 Oak St. Oakland 94607	167,639-square-foot renovation involves select elements of the existing building which will provide greater public access and visibility to the museum	\$9.81 million	2/20	12/20	Oakland Museum	Mark Cavagnero Associates	Cahill Contractors LLC 415-986-0600 cahill-sf.com

¹ Cost reported as of 2019. Construction is still underway.

² Numbers are based on last year's submitted construction cost.



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INSURANCE BROKERAGES IN THE EAST BAY

RANKED BY 2019 EAST BAY PREMIUM VOLUME

	Business name/Prior rank Website	Address Phone	2019 East Bay premium volume	2019 Bay Area premium volume	East Bay agents and brokers	East Bay employees	2019 companywide revenue	Top local executive(s)
1	Alliant Insurance Services Inc. ① alliant.com	100 Pine St. 11th Fl. San Francisco, CA 94111 415-403-1400	\$862.88 million	\$1.42 billion	8	68	\$1.59 billion	Bret Goodman, EVP/ Managing director
2	EPIC Insurance Brokers & Consultants ② epicbrokers.com	425 California St. #2400 San Francisco, CA 94104 415-356-3900	\$810 million	\$1.33 billion	212	267	\$575 million ¹	Curtis Perata, Regional president, Pacific North
3	Brown and Brown Insurance of Northern California Inc. ③ bbnca.com	3697 Mt. Diablo Blvd. #100 Lafayette, CA 94549 800-733-3131	\$620 million	\$620 million	62	100	\$2.01 billion	Matthew Sitzmann, EVP/ Profit center leader
4	Marsh & McLennan Insurance Agency LLC ④ marshmma.com	1340 Treat Blvd. #250 Walnut Creek, CA 94597 925-482-9300	\$575 million	\$725 million	70	80	NR	Jeff Calder, Principal/ Managing director, Bay Area
5	Heffernan Insurance Brokers ⑤ heffins.com	1350 Carlbach Ave. Walnut Creek, CA 94596 925-934-8500	\$375.29 million	\$654.11 million	26	152	\$138.07 million	F. Michael Heffernan, President/CEO
6	NFP ⑥ nfp.com	3470 Mt. Diablo Blvd. #A100 Lafayette, CA 94549 925-254-7100	\$359.95 million ²	\$469.89 million ²	25	50	\$1.24 billion	John Hohman, Regional president, West
7	McGriff Insurance Services ⑦ mcgriffinsurance.com	4480 Willow Rd. Pleasanton, CA 94588 925-463-9672	\$310 million	\$323 million	64	80	\$2.2 billion	John Cranston, Karen Reid, Area presidents
8	Arthur J. Gallagher & Co. ⑧ ajg.com	1255 Battery St. #450 San Francisco, CA 94111 415-546-9300	\$267.04 million	\$1.57 billion	7	90	\$7.06 billion	James Buckley, Regional president, Northwest Bruce Caldwell, Area president
9	Keenan ⑨ keenan.com	1111 Broadway #2000 Oakland, CA 94607 510-986-6750	\$230 million	\$230 million	14	60	\$225 million	John Scatterday, SVP/ public agency employee benefits practice leader
10	OneDigital Health & Benefits ⑩ onedigital.com	19200 Stevens Creek Blvd. #210 Cupertino, CA 95014 650-397-5124	\$200 million	\$250 million	16	50	\$450 million	Jeff Fallick, Regional managing principal
11	ABD Insurance & Financial Services Inc. ⑪ theabdteam.com	777 Mariners Island Blvd. #250 San Mateo, CA 94404 650-488-8565	\$173 million	\$936 million	43	54	\$93 million	Brian Hetherington, Chair Kurt de Grosz, President
12	Relation Insurance Services ⑫ relationinsurance.com	1277 Treat Blvd. #400 Walnut Creek, CA 94597 800-404-4969	\$150 million	\$190 million	23	35	\$96.84 million	Joe Tatum, CEO
13	Hub International Insurance Services ⑬ california.hubinternational.com	3000 Executive Pkwy. #300 San Ramon, CA 94583 925-866-7050	\$145 million	\$680 million	55	57	NR	Jim Vawter, EVP, Bay Area
14	IOA Insurance Services ⑭ ioausa.com	3875 Hopyard Rd. #200 Pleasanton, CA 94588 925-416-7862	\$85 million	\$85 million	12	36	\$225 million	Paul Sullivan, Regional managing partner
15	Legacy Risk & Insurance Services LLC ⑮ legacyrisk.net	1850 Mt. Diablo Blvd. #400 Walnut Creek, CA 94596 925-482-1000	\$84.34 million	\$84.34 million	16	31	\$12.05 million	Cory Higgins, Daniel McCormick, Managing partners
16	Granite Insurance Brokers & E-COMP ⑯ graniteins.com	6600 Koll Center Pkwy. 1st Fl. Pleasanton, CA 94566 925-462-8400	\$83 million	\$83 million	21	28	NR	Shawn Edgington, President/CEO
17	USI Insurance Services ⑰ usi.com	201 Mission St. #1100 San Francisco, CA 94105 628-201-9001	\$72 million	\$331 million	20	22	\$2 billion	Jeff Bahrenburg, EVP
18	Pacific Diversified Insurance Services Inc. ⑱ pdins.com	363 Civic Dr. #100 Pleasant Hill, CA 94523 925-686-2860	\$52 million	\$52 million	18	20	\$1.59 billion	Steve Callaway, Principal
19	One Risk Group LLC ⑲ oneriskgroup.com	6701 Koll Center Pkwy. #350 Pleasanton, CA 94566 925-226-7350	\$51.7 million	\$51.7 million	20	27	NR	Jon Turner, President/CEO
20	McDermott Costa Co. Inc. ⑳ mcdermottcosta.com	1045 MacArthur Blvd. San Leandro, CA 94577 510-351-7460	\$48 million	\$48 million	25	32	NR	John Johnson, President
21	CF&P Insurance Brokers ㉑ cfpinsurance.com	101 Ygnacio Valley Rd. #200 Walnut Creek, CA 94596 925-956-7700	\$23 million	\$23 million	5	15	NR	Jeff Fritschi, President
22	R.L. Milsner Inc. Insurance Brokerage ㉒ rlmilsner.com	1233 Alpine Rd. Walnut Creek, CA 94596 925-932-0424	\$15 million	\$30.5 million	20 ³	12	NR	Richard Milsner, President
23	G2 Insurance Services ㉓ g2insurance.com	601 California St. #700 San Francisco, CA 94108 415-426-6600	\$8.75 million	\$47.04 million	14	14	\$10.76 million	Matthew Goldman, Jason Goldman, Principals
24	HB Resources Insurance Services ㉔ hbrinsurance.com	1470 Civic Ct. #330 Concord, CA 94520 925-671-0248	\$8 million	\$8 million	3	3	\$500,000	Denise Caldwell, President
25	Peck & Peck Insurance Brokers ㉕ peck-peck.com	1724 Laurel St. San Carlos, CA 94070 650-592-5591	\$4.5 million	\$31 million	2	2	\$3 million	Jim Peck, Owner

¹ Based on SFBT research estimate.
² Estimate based on last year's List.
³ Not all licensed agents/brokers are employees, with some being 1099 producers.

NOTES: * - did not rank. NR - not reported.

► CLOSER LOOK

\$7.1B

2019 companywide revenue of Arthur J. Gallagher & Co., which reported the highest revenue on the List

MOST EAST BAY AGENTS AND BROKERS

EPIC Insurance Brokers & Consultants	212
Marsh & McLennan Insurance Agency LLC	70
McGriff Insurance Services	64
Brown and Brown Insurance of Northern California Inc.	62
Hub International Insurance Services	55

ABOUT THE LIST
This List includes insurance brokerages located in the East Bay, which is defined as Alameda and Contra Costa counties.

Information was obtained from firm representatives. In case of ties, companies are listed alphabetically.

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ACCOUNTING FIRMS IN THE EAST BAY

RANKED BY EAST BAY CLIENT SERVICE PROFESSIONALS

	Business name/Prior rank Website	East Bay office location Phone	East Bay client service professionals	Greater Bay Area client service professionals	U.S. client service professionals	Greater Bay Area offices	2019 companywide revenue	Top local executive
1	Armanino LLP ① armaninollp.com	San Ramon: 925-790-2600	302	473	1,171	3	\$326 million	Matt Armanino, CEO
2	BPM LLP ③ bpmpca.com	Walnut Creek: 925-296-1040	98	553	NR	4	\$116.5 million	Brad Holsworth, Partner
3	RoseRyan ② roseryan.com	Newark: 510-456-3056	88	88	104	1	\$14.1 million	Kathy Ryan, Founder/Chair
4	Lindquist LLP ④ lindquistcpa.com	San Ramon: 925-277-9100	75	75	107	1	\$18.5 million	Joseph Thiermann, Managing partner
5	Thomas Doll ⑤ thomasdoll.com	Walnut Creek: 877-939-2500	70	70	76	1	NR	Judy Calle, Executive director
6	Novogradac & Company LLP ⑨ novoco.com	Walnut Creek: 925-949-4300	56	145	696	2	\$155.8 million	Rick Hutchins, Partner
7	Johnston Gremaux & Rossi LLP ⑪ jgrcpa.com	Pleasant Hill: 925-944-1881	50	50	50	1	NR	Edward Lampe, Managing partner
8	Deloitte ⑧ deloitte.com	Oakland: 510-251-4400; Pleasanton: 925-965-2800	50	3,600	NR	4	\$46.2 billion	Kirsten Rhodes, San Francisco managing partner
9	Sensiba San Filippo LLP ⑦ ssflp.com	Pleasanton: 925-271-8700	43	106	124	5	\$32.1 million	John Sensiba, Managing partner
10	RINA Accountants and Advisors ⑩ rina.com	Oakland: 510-893-6908; Walnut Creek: 925-210-2180	39	61	64	3	NR	Tom Neff, Managing partner (Oakland)
11	Mowat Mackie & Anderson LLP ⑬ mowat.com	Oakland: 510-893-1120	36	36	36	1	NR	Lorna Padia Markus, Partner
12	CliftonLarsonAllen LLP ⑭ claconnect.com	Walnut Creek: 925-943-1776	34	62	6,000	3	\$1.1 billion	Julian Xavier, Managing principal, Walnut Creek office
13	Moss Adams LLP ⑯ mossadams.com	Walnut Creek: 925-952-2500	33	365	2,649	3	\$764 million	Wenli Wang, Partner-in- charge
14	Greenstein Rogoff Olsen & Co. LLP ⑮ groco.com	Fremont: 510-797-8661	32	40	40	2	NR	Alan Olsen, Managing partner
15	MGO LLP ⑫ mgocpa.com	Walnut Creek: 925-274-0190	25	50	350	3	\$77 million	Kevin O'Connell, Managing partner/CEO Cynthia Pon, Partner
16	Rubens Partners LLP ⑰ rubenscpa.com	Lafayette: 925-444-4000	23	23	23	1	NR	Sharon Rubens, Managing partner
17	JHS CPAs LLP ⑰ jhs.com	Danville: 925-820-1821	19	19	26	1	NR	James Kepke, Managing partner
18	Seiler LLP ❸ seiler.com	Walnut Creek: 925-482-1400	18	188	197	4	\$61 million	George Marinos, CEO/ Partner
19	Kevin W. Harper CPA & Assoc. ㉔ kevinharpercpa.com	Castro Valley: 510-593-5037	14	14	14	1	NR	Kevin Harper, Managing partner
20	LTD Global LLC ㉔ ltdglobal.com	Pleasanton: 925-598-0056	14	19	17	1	NR	Lili Tarachand, CEO
21	GoldsteinEnright Accountacy Corp. ⑲ goldsteinenright.com	San Ramon: 925-552-8200; Fremont: 510-793-2130	14	20	20	3	NR	Robert Goldstein, President
22	OBFM Accountants Inc. ㉔ obfminc.com	Emeryville: 510-653-8160	12	12	12	1	NR	Ann Fukumoto, Managing partner
22	Sweeney Kovar LLP ㉔ cpask.com	Danville: 925-648-3660	12	12	12	1	NR	Joseph Kovar, Managing partner Kevin Sweeney, Partner
24	Jerry Sung CPA & Associates ㉔ sungcpa.com	Emeryville: 510-652-4849	11	11	12	2	\$1.8 million	Jerry Sung, CEO/CPA
25	Shea Labagh Dobberstein-Certified Public Accountants & Advisors ㉔ sldcpa.com	Walnut Creek: 415-397-4444	10	91	91	3	\$29.7 million	Adam Buttery, Principal

NOTES: NR - not reported. * - did not rank.

► CLOSER LOOK

9

Number of accounting firms on the List led by a woman

19

Percent of Greater Bay Area accountants on the List that work in Alameda and Contra Costa counties

ABOUT THE LIST

This List includes accounting firms with offices in the East Bay, which is defined as Alameda and Contra Costa counties.

Information was obtained from firm representatives and reflects numbers as of the first quarter of 2020.

In case of ties, Greater Bay Area client service professionals was used as secondary ranking criteria. The Greater Bay Area is defined as the counties of Alameda, Contra Costa, Marin, Monterey, Napa, San Benito, San Francisco, San Mateo, Santa Clara, Santa Cruz, Solano and Sonoma.

Vavrinek Trine Day & Co. LLP (No. 6) on the List last year did not provide updated figures.

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HOSPITALS IN THE EAST BAY

RANKED BY TOTAL PATIENT CENSUS DAYS IN 2019

	Hospital Website	Address Phone	2019 total patient days	Licensed beds	2019 average length of stay (days)	Owner/operator	Top local executive
1	John Muir Medical Center, Walnut Creek johnmuirhealth.com	1601 Ygnacio Valley Rd. Walnut Creek, CA 94598 925-939-3000	103,490	554	5	John Muir Health	Cal Knight, President/CEO
2	Highland Hospital alamedahealthsystem.org	1411 E. 31st St. Oakland, CA 94602 510-437-4800	83,458	79	5.8	Alameda Health System	Delvecchio Finley, CEO ¹
3	Kaiser Permanente Oakland Medical Center Hospital kaiserpermanente.org/oakland	275 W. Macarthur Blvd. Oakland, CA 94611 510-752-1000	76,944	315	4.4	Kaiser Permanente	Ed Chan, SVP/Area manager, East Bay Area
4	Alameda Hospital alamedahealthsystem.org	2070 Clinton Ave. Alameda, CA 94501 510-522-3700	75,666	247	25.3	Alameda Health System	Delvecchio Finley, CEO ¹
5	Alta Bates Summit Medical Center, Summit Campus altabatesummit.org	350 Hawthorne Ave. Oakland, CA 94609 510-655-4000	69,068	403	5.4	Sutter Health	David Clark, CEO
6	Washington Hospital Healthcare System whhs.com	2000 Mowry Ave. Fremont, CA 94538 510-797-1111	64,441	341	4.8	Washington Hospital Healthcare System	Kimberly Hartz, CEO
7	Alta Bates Summit Medical Center, Alta Bates Campus altabatesummit.org	2450 Ashby Ave. Berkeley, CA 94705 510-204-4444	58,126	339	4.5	Sutter Health	David Clark, CEO
8	John Muir Medical Center, Concord Campus johnmuirhealth.com	2540 East St. Concord, CA 94520 925-682-8200	54,662	244	4.5	John Muir Health	Jane Willemsen, EVP, Hospital operations
9	Kaiser Permanente Walnut Creek Medical Center kaiserpermanente.org/walnutcreek	1425 S. Main St. Walnut Creek, CA 94596 925-295-4000	47,068	233	4.1	Kaiser Permanente	Marty Ardron, SVP/ Area manager, Diablo
10	Contra Costa Regional Medical Center cchealth.org/medicalcenter	2500 Alhambra St. Martinez, CA 94553 925-370-5000	44,684	167	5.8	Contra Costa County	Jaspreet Benepal, Interim CEO
11	UCSF Benioff Children's Hospital Oakland childrenshospitaloakland.org	747 52nd St. Oakland, CA 94609 510-428-3000	43,072	223	4.7	NR ²	Matthew Cook, CEO
12	Eden Medical Center edenmedcenter.org	20103 Lake Chabot Rd. Castro Valley, CA 94546 510-537-1234	42,741	130	4.7	Sutter Health	Patricia Ryan, CEO
13	Kaiser Permanente San Leandro Medical Center kaiserpermanente.org/sanleandro	2500 Merced St. San Leandro, CA 94577 510-454-1000	42,434	216	3.5	Kaiser Permanente	Debra Flores, SVP/ Area manager, Southern Alameda County
14	Sutter Delta Medical Center sutterdelta.org	3901 Lone Tree Way Antioch, CA 94509 925-779-7200	31,283	145	4	Sutter Health	Sherie Hickman, CEO
15	Stanford Health Care – ValleyCare valleycare.com	5555 W. Las Positas Blvd. Pleasanton, CA 94588 925-447-7000	27,808	167	4	Stanford Health Care	Rick Shumway, President/CEO
16	St. Rose Hospital strosehospital.org	27200 Calaroga Ave. Hayward, CA 94545 510-264-4000	23,542	171	5.3	Hayward Sisters Hospital	Aman Dhuper, President/CEO
17	Kaiser Permanente Antioch Medical Center kaiserpermanente.org/diablo	4501 Sand Creek Rd. Antioch, CA 94531 925-813-6500	21,768	150	2.9	Kaiser Permanente	Marty Ardron, SVP/ Area manager, Diablo
18	Alta Bates Summit Medical Center- Herrick Center Campus sutterhealth.org	2001 Dwight Way Berkeley, CA 94704 510-204-4444	17,802	68	7.9	Sutter Health	Kimberly Hartz, CEO
19	San Ramon Regional Medical Center sanramonmedctr.com	6001 Norris Canyon Rd. San Ramon, CA 94583 925-275-9200	17,714	123	3.8	Tenet Healthcare Corp./John Muir Health	Ann Lucena, CEO
20	Kaiser Permanente Fremont Medical Center kaiserpermanente.org/fremont	39400 Paseo Padre Pkwy. Fremont, CA 94538 510-248-3000	13,935	100	3.6	Kaiser Permanente	Debra Flores, SVP/ Area manager, Southern Alameda County
21	Valley Memorial Hospital valleycare.com	1111 E. Stanley Blvd. Livermore, CA 94550 925-447-7000	7,640	75	18.4	Stanford Health Care	Rick Shumway, President/CEO
22	San Leandro Hospital alamedahealthsystem.org	13855 E. 14th St. San Leandro, CA 94578 510-357-6500	7,336	93	4	Alameda Health System	Delvecchio Finley, CEO ¹

¹ Finley announced his resignation in November 2020. No replacement has been named.
² UCSF Benioff Children's Hospital Oakland is a private, not-for-profit hospital. The Regents of the University of California are the sole corporate member of the hospital's board. They do not own the hospital, but rather oversee it with other board members.

NOTES: NR - not reported.

► CLOSER LOOK

974k

Total patient days in 2019 for all 22 hospitals on the List combined

WHAT ARE PATIENT DAYS?
Patient days are the number of days for patients who were formally admitted to a hospital stay. It includes the day of admission, but not the day of discharge or death. If admission and discharge/death occur on the same day, one day would be counted.

ABOUT THE LIST
This List includes hospitals located in the East Bay, which is defined as Alameda and Contra Costa counties. Information was obtained from the Office of Statewide Health Planning and Development, hospital representatives and websites. Rehabilitation, long-term care, behavioral health and psychiatric hospitals are excluded from the List.

In prior years, the finalized data from OSHPD was used for this list. This year, only preliminary data was available.

Prior rank was excluded from this list because preliminary data is not consistent with finalized data.

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THE LIST

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BANKS IN THE EAST BAY

RANKED BY EAST BAY BRANCH DEPOSITS

	Bank/Prior rank Website	Address Phone	East Bay deposits 6/30/20	East Bay market share 6/30/20	East Bay branches 6/30/20	Total assets 6/30/20	Top local executive(s)
1	Wells Fargo Bank ① wellsfargo.com	420 Montgomery St. San Francisco, CA 94104 800-869-3557	\$27.69 billion	23.05%	78	\$1.8 trillion	Jim Foley, EVP/President, Pacific North region
2	Bank of the West ② bankofthewest.com	180 Montgomery St. San Francisco, CA 94104 415-765-4800	\$20.55 billion	17.11%	34	\$100 billion	Nandita Bakhshi, President/CEO
3	Bank of America ③ bankofamerica.com	555 California St. San Francisco, CA 94104 800-432-1000	\$20.53 billion	17.09%	65	\$2.18 trillion	Gioia McCarthy, Market president, San Francisco and East Bay Elizabeth Minick, Market executive, San Francisco and East Bay
4	JPMorgan Chase Bank ④ chase.com	560 Mission St. 5th Fl. San Francisco, CA 94105 415-315-5000	\$14.32 billion	11.92%	72	\$2.82 trillion	Karla Lee, Regional director, JPMorgan Chase & Co., Northern California
5	Citibank ⑤ citibank.com	1 Sansome St. 22nd Fl. San Francisco, CA 94104 888-248-4226	\$5.88 billion	4.9%	32	\$1.63 trillion	Ed Patterson, Division director, Citibank Northern California/Nevada
6	Fremont Bank ⑥ fremontbank.com	39150 Fremont Blvd. Fremont, CA 94538 510-792-2300	\$4.12 billion	3.43%	19	\$4.99 billion	Andy Mastorakis, President/CEO
7	First Republic Bank ⑧ firstrepublic.com	111 Pine St. San Francisco, CA 94111 415-392-1400	\$3.45 billion	2.87%	7	\$128.3 billion	James Herbert II, Chairman/CEO
8	Mechanics Bank ⑦ mechanicsbank.com	1111 Civic Dr. #390 Walnut Creek, CA 94596 800-797-6324	\$3.34 billion	2.78%	24	\$18.87 billion	John DeCero, President/CEO
9	U.S. Bank ⑨ usbank.com	101 California St. San Francisco, CA 94111 800-872-2657	\$2.99 billion	2.49%	46	\$536.29 billion	Maresh Kharkar, Market president, Northern California
10	MUFG Union Bank ⑩ unionbank.com, mufgamericas.com	1221 Broadway 8th Fl. Oakland, CA 94612 877-671-6877	\$2.54 billion	2.11%	14	\$136.27 billion	Ranjana Clark, Bay Area president/ Head of global transaction banking/ Head of transaction banking, Americas
11	City National Bank ⑫ cnb.com	150 California St. #100 San Francisco, CA 94111 800-773-7100	\$1.45 billion	1.21%	3	\$71.47 billion	Michael Walker, EVP, Northern California
12	California Bank of Commerce ⑬ californiabankofcommerce.com	2999 Oak Rd. #210 Walnut Creek, CA 94597 925-283-2265	\$1.22 billion	1.01%	1	\$1.91 billion	Steven Shelton, President/CEO
13	East West Bank ⑪ eastwestbank.com	555 Montgomery St. 9th and 10th Fl. San Francisco, CA 94111 888-761-3967	\$1.12 billion	0.93%	5	\$49.41 billion	Mark Horn, Senior managing director of Northern California commercial banking administration
14	Heritage Bank of Commerce ⑭ heritagebankofcommerce.bank	224 Airport Pkwy. San Jose, CA 95110 888-494-4599	\$1.01 billion	0.84%	5	\$4.61 billion	Keith Wilton, President/CEO
15	PCBB ¹ ⑰ pcbb.com	1676 N. California Blvd. #300 Walnut Creek, CA 94596 415-399-1900	\$992.5 million	0.83%	1	\$1.41 billion	Steve Brown, President/CEO
16	Comerica Bank ⑯ comerica.com	1 Embarcadero Ctr. San Francisco, CA 94111 800-522-2265	\$971.36 million	0.81%	9	\$84.44 billion	Michael Silva, Regional market president, San Francisco and North Bay
17	HSBC Bank USA ⑱ us.hsbc.com	601 Montgomery St. #1500 San Francisco, CA 94111 800-975-4722	\$948.27 million	0.79%	5	\$211.05 billion	Jeff Needham, Regional manager of retail banking and wealth management, West region
18	Cathay Bank ⑮ cathaybank.com	540 Montgomery St. San Francisco, CA 94111 415-398-3122	\$794.85 million	0.66%	5	\$19.24 billion	Anthony Hua, SVP/District administrator, Northern California
19	Bridge Bank ⑲ bridgebank.com	55 Almaden Blvd. #100 San Jose, CA 95113 408-423-8500	\$626.92 million	0.52%	1	\$31.93 billion ²	Daniel Myers, CEO
20	Beneficial State Bank ㉓ beneficialstatebank.com	1438 Webster St. #100 Oakland, CA 94612 888-326-2265	\$539.66 million	0.45%	1	\$1.24 billion	Randell Leach, CEO
21	BBVA USA ㉔ bbvausa.com	1101 S. California Blvd. Walnut Creek, CA 94596 844-228-2872	\$530.15 million	0.44%	4	\$100.85 billion	Everett Orrick, CEO, California
22	United Business Bank ㉕ unitedbusinessbank.com	500 Ygnacio Valley Rd. #200 Walnut Creek, CA 94596 925-476-1800	\$518.96 million	0.43%	5	\$2.19 billion	George Guarini, President/CEO
23	California Bank & Trust ㉖ calbanktrust.com	465 California St. San Francisco, CA 94104 800-400-6080	\$514.95 million	0.43%	5	\$76.45 billion ³	Eric Ellingsen, President/COO
24	Community Bank of the Bay ㉗ bankcbb.com	180 Grand Ave. #120 Oakland, CA 94612 510-433-5400	\$387.82 million	0.32%	2	\$612 million	William Keller, President/CEO
25	F&M Bank ⁴ ㉘ fmbonline.com	1330 N. Broadway #A Walnut Creek, CA 94596 800-888-1498	\$326.19 million	0.27%	2	\$4.26 billion	David Zitterow, EVP/Director of banking

¹ Pacific Coast Bankers' Bank.

² Assets of parent company Western Alliance Bank.

³ Assets of parent company Zions Bancorporation.

⁴ Farmers & Merchants Bank of Central California.

NOTES: * - did not rank. NR - not reported.

► CLOSER LOOK

50

Total banking institutions operating in the East Bay

\$120B

Total deposits at all banks operating in the East Bay

491

Total bank branches/offices in the East Bay

Source: FDIC

ABOUT THE LIST

This List includes banks located in the East Bay, which is defined as Alameda and Contra Costa counties.

All numbers and additional information were obtained from the Federal Deposit Insurance Corp., bank representatives and websites.

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HOTELS IN THE EAST BAY

RANKED BY NUMBER OF GUEST ROOMS

	Business name/Prior rank Website	Address Phone	Number of guest rooms	Single room rate ¹	Number of suites	Number of meeting rooms	General manager
1	Oakland Marriott City Center ① marriott.com/oakdt	1001 Broadway Oakland, CA 94607 510-451-4000	500	\$129–\$1,000	6	36	Chris Sullivan
2	DoubleTree by Hilton Berkeley Marina ② doubletreeberkeleymarina.com	200 Marina Blvd. Berkeley, CA 94710 510-548-7920	378	\$189–\$429	9	16	Jack Hlavac
3	San Ramon Marriott ③ sanramonmarriott.com	2600 Bishop Dr. San Ramon, CA 94583 925-867-9200	368	\$129–\$399	6	16	Nany Fullmore
4	Hilton Oakland Airport ④ oaklandairport.hilton.com	1 Hegenberger Rd. Oakland, CA 94621 510-635-5000	360	\$224–\$254	3	16	Mark Ive
5	Fremont Marriott Silicon Valley ⑤ marriottfremont.com	46100 Landing Pkwy. Fremont, CA 94538 510-413-3700	355	\$190–\$319	12	19	William Gheen
6	Walnut Creek Marriott ⑥ marriottwalnutcreek.com	2355 N. Main St. Walnut Creek, CA 94596 925-934-2000	342	\$135–\$299	9	18	Edward Adair
7	Hilton Concord ⑦ concord.hilton.com	1970 Diamond Blvd. Concord, CA 94520 925-827-2000	329	\$139–\$449	6	15	Billy Mendez
8	Crowne Plaza Concord/Walnut Creek ⑧ crowneplazaconcord.com	45 John Glenn Dr. Concord, CA 94520 925-825-7700	323	\$172–\$198	7	13	Chris Mellini
9	DoubleTree by Hilton Newark/Fremont ⑨ newarkfremont.hilton.com	39900 Balentine Dr. Newark, CA 94560 510-490-8390	315	\$139–\$400	5	17	John Schulz
10	Courtyard by Marriott Oakland Emeryville ⑩ courtyardemeryville.com	5555 Shellmound St. Emeryville, CA 94608 510-652-8777	297	\$149–\$499	23	8	Mesuj ₂ Pale
10	DoubleTree by Hilton Pleasanton at The Club ⑩ pleasanton.doubletree.com	7050 Johnson Dr. Pleasanton, CA 94588 925-463-8000	297	\$119–\$499	0	12	Kevin Goebel
12	Radisson Hotel Oakland Airport ⑮ oaklandradisson.com	8400 Edes Ave. Oakland, CA 94621 510-969-2490	289 ³	\$119–\$299	27	6	Tony Ng
13	Hilton Garden Inn San Francisco/Oakland Bay Bridge ⑫ sanfranciscooaklandbaybridge.stayhgi.com	1800 Powell St. Emeryville, CA 94608 510-658-9300	278	\$209–\$299	4	9	Bruce Britton
14	Claremont Club and Spa, A Fairmont Hotel ⁴ ⑬ fairmont.com/claremont-berkeley	41 Tunnel Rd. Berkeley, CA 94705 510-843-3000	276	\$259–\$499	37	21	Paul Tormey
15	Crowne Plaza Silicon Valley North - Union City ⑭ ihg.com/crowneplaza	32083 Alvarado-Niles Rd. Union City, CA 94587 510-489-2200	268	\$173–\$182	0	11	Christy Panaligan
16	Embassy Suites by Hilton - Walnut Creek ⑯ walnutcreek.embassysuites.com	1345 Treat Blvd. Walnut Creek, CA 94597 925-934-2500	249	\$179–\$289	249	8	Wahid Mohammadi
17	Marriott Pleasanton ⑰ marriottpleasanton.com	11950 Dublin Canyon Rd. Pleasanton, CA 94588 925-847-6000	244	\$149–\$399	0	5	Dianna Teves
18	Hyatt House Emeryville/San Francisco Bay Area ⑱ emeryville.house.hyatt.com	5800 Shellmound St. Emeryville, CA 94608 510-601-5880	234	\$169–\$259	202	4	Michael Lawson
19	Holiday Inn Dublin-Pleasanton ⑲ trivalleyhotel.com	6680 Regional St. Dublin, CA 94568 925-828-7750	222	\$129–\$170	4	7	Paul Munyasia
20	Four Points by Sheraton Pleasanton ⑳ fourpoints.com/pleasanton	5115 Hopyard Rd. Pleasanton, CA 94588 925-460-8800	214	\$99–\$299	4	15	Chris Hill
21	Hotel Shattuck Plaza ㉑ hotelshattuckplaza.com	2086 Allston Way Berkeley, CA 94704 510-845-7300	199	\$189–\$499	13	7	Dell Dellinger
22	Clarion Hotel of Concord ㉒ choicehotels.com	1050 Burnett Ave. Concord, CA 94520 925-566-8820	193	\$87–\$149	0	8	Tim Woolslayer
23	Homewood Suites by Hilton, Newark - Fremont ㉓ newarkca.homewoodsuites.com	39270 Cedar Blvd. Newark, CA 94560 510-791-7700	192	\$269–\$334	185	2	Nicole Harris
24	Oakland Airport Executive Hotel ㉔ oakairporthotel.com	150 Hegenberger Rd. Oakland, CA 94621 510-635-5300	189	\$109–\$399	0	3	Mei Yang
25	Courtyard Newark Silicon Valley ㉕ marriott.com/sjct	34905 Newark Blvd. Newark, CA 94560 510-792-5200	181	\$189–\$229	5	6	Angie Gheen

¹ Hotel room rate, range (off peak).

² Assistant general manager.

³ This number was updated since the list originally published.

⁴ Part of the property resides in Oakland.

NOTES: * - did not rank. NR - not reported.

► CLOSER LOOK

7,092

Total number of guest rooms at the 25 East Bay hotels on the List

816

Total number of suites at the 25 East Bay hotels on the List

298

Total number of meeting rooms at the 25 East Bay hotels on the List

ABOUT THE LIST

This List includes hotels in the East Bay, which is defined as Alameda and Contra Costa counties. Numbers reflect the most recently available data.

This year, hotels were not required to have indoor meeting space.

Information was obtained from hotel representatives and websites.

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CONTRIBUTORS TO UC BERKELEY

RANKED BY CONTRIBUTIONS IN FISCAL YEAR 2020

	Name Address	Phone Website	Contribution amount	Donor classification	Gift purpose	Affected department/ discipline
1	Anonymous	NR	\$252 million	Individual(s)	Capital	Data Science
2	Weill Family Foundation/Joan and Sanford I. Weill	NR	\$52.8 million	Foundation	Research	Neuroscience, Genomics
3	Gordon Rausser	NR	\$50 million	Individual(s)	Endowment	Natural Resources
4	Mara Vishniac Schiff Kohn	NR	\$38.5 million	Individual(s)	Collections	Magnes Collection
5	C3.ai Inc. 1300 Seaport Blvd. #500 Redwood City, CA 94063	650-503-2200 c3.ai	\$28.63 million	Corporation	Research	Engineering
6	The MasterCard Foundation 250 Yonge St. #2400 Toronto, ON M5B 2L7	NR mastercardfdn.org	\$26.64 million	Foundation	Student support	Student support
7	Terry J. and Victoria C. Rosen	NR	\$25 million	Individual(s)	Capital	Chemistry
8	Anonymous	NR	\$24.75 million	Individual(s)	Student support	Student support
9	Anonymous	NR	\$14.46 million	Individual(s)	Various	Various
10	Gordon and Betty Moore Foundation 1661 Page Mill Rd. Palo Alto, CA 94304	650-213-3000 moore.org	\$11.78 million	Foundation	Various	Various
11	Koret Foundation 611 Front St. San Francisco, CA 94111	415-882-7740 koret.org	\$11.29 million	Foundation	Various	Various
12	Anonymous	NR	\$10.37 million	Individual(s)	Various	Various
13	Evelyn & Walter Haas, Jr. Fund 114 Sansome St. #600 San Francisco, CA 94104	415-856-1400 haasjr.org	\$10.26 million	Foundation	Various	Various
14	Anonymous	NR	\$10 million	Individual(s)	Research	Innovative Genomics Institute
15	Anonymous	NR	\$6 million	Foundation	Faculty support	Engineering
15	Claire A. and Fred M. Sauer	NR	\$6 million	Individual(s)	Faculty support	Engineering
17	Anonymous	NR	\$5.99 million	Individual(s)	Research	Various
18	Anonymous	NR	\$5.65 million	Individual(s)	Various	Various
19	William and Flora Hewlett Foundation 2121 Sand Hill Rd. Menlo Park, CA 94025	650-234-4500 hewlett.org	\$5.48 million	Foundation	Various	Various
20	Fund II Foundation 1805 7th St. NW Washington, DC 20001	NR fund2foundation.org	\$4.5 million	Foundation	Research	Education
21	John F. Heil Jr.	NR	\$4.41 million	Individual(s)	Faculty support	Chemistry
22	Arnold Ventures 1717 W. Loop S. #1800 Houston, TX 77027	NR arnoldventures.org	\$4.28 million	Foundation	Research	Research, Law
23	Michael and Janelle Grimes	NR	\$4.14 million	Individual(s)	Various	Business, Engineering
24	Anonymous	NR	\$4.12 million	Individual(s)	Research, program support	Various
25	Chan Zuckerberg Initiative 601 Marshall St. Redwood City, CA 94063	NR chanzuckerberg.com	\$4.04 million	Foundation	Research	Biohub

NOTES: NR - not reported.

► CLOSER LOOK

\$1.04B

Total contributions to UC Berkeley in fiscal year 2020 (July 1, 2019 through June 30, 2020). This comprises gifts, pledges and private grants.

SPOTLIGHT

The No. 1 contribution, a \$252 million gift from an anonymous donor, reflects UC Berkeley’s largest-ever single donation. The money will be used to start construction on a new building that will serve as a hub for students and faculty engaged in computing and data science research and teaching, and will provide a new anchor for Berkeley’s fastest-growing new areas of study.

BREAKDOWN OF DONOR AMOUNTS ON THE LIST:

Individuals	73%
Foundations	22%
Corporations	5%

ABOUT THE LIST

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WOMEN-OWNED BUSINESSES IN THE EAST BAY

RANKED BY FISCAL YEAR 2019 COMPANYWIDE REVENUE

	Company/Prior rank Website	Address Phone	Revenue 2019	Business description	Year founded	Headquarters	Percent women-owned	Women owner(s)
1	ASI Computer Technologies Inc. ① asipartner.com	48289 Fremont Blvd. Fremont, CA 94538 510-226-8000	\$1.18 billion	Computer component and hardware distributor	1987	Fremont	51%	Christine Liang
2	Telecare Corp. ② telecarecorp.com	1080 Marina Village Pkwy. #100 Alameda, CA 94501 510-337-7950	\$368 million	Mental health care provider	1965	Alameda	60%	Anne Bakar, Nanci Bakar Fredkin
3	Cornerstone Staffing Solutions Inc. ③ cornerstone-staffing.com	7020 Koll Center Pkwy. #100 Pleasanton, CA 94566 925-426-6900	\$105 million ¹	Staffing and recruiting services	2003	Pleasanton	100%	Mary Anderson
4	Streamlinevents Inc. ④ streamlinevents.com	6005 Shellmound St. #200 Emeryville, CA 94608 510-463-6000	\$95.82 million	Marketing strategy, meetings management and events	2002	Emeryville	90%	Annette Chinn
5	Markstein Sales Co. ⑥ marksteinsalescompany.com	1645 Drive-in Way Antioch, CA 94509 925-755-1919	\$88 million	Beer distribution	1919	Antioch	51%	Laura Markstein-Gallagher
6	Shames Construction Company Ltd. ⑦ shames.com	5826 Brisa St. Livermore, CA 94550 925-606-3000	\$76.72 million	Commercial general contractor	1987	Livermore	100%	Carolyn Shames
7	Engineering/Remediation Resources Group Inc. ⑨ errg.com	4585 Pacheco Blvd. #200 Martinez, CA 94553 925-969-0750	\$58.92 million	Environmental remediation, engineering, construction	1997	Martinez	51%	Cynthia Liu
8	Maximum Games Inc. ⑧ maximumgames.com	590 Ygnacio Valley Rd. #220 Walnut Creek, CA 94596 NR	\$51.15 million	Video game publisher and distributor	2009	Walnut Creek	80%	Christina Seelye
9	Ironwood Commercial Builders Inc. ⑬ ironwoodcommercialbuilders.com	3953 Industrial Way #E Concord, CA 94520 925-609-8356	\$46 million	General contractor, commercial construction	2007	Concord	51%	Nancy Brinkerhoff
10	Blaisdell's Business Products ⑱ blaisdells.com	474 Roland Way Oakland, CA 94621 510-483-3600	\$37.27 million	Office supply dealer	1950	Oakland	75%	Margee Witt
11	Eric F. Anderson Inc. ⑪ efainc.com	1066 Beecher St. San Leandro, CA 94577 510-430-8404	\$33.07 million	Commercial general contractor, specializing in retail construction and custom cabinetry	1945	San Leandro	100%	Kristin Anderson, Leona Anderson
12	Mommy's Bliss ⑫ mommysbliss.com	1003 W. Cutting Blvd. #110 Richmond, CA 94804 877-457-4955	\$31.1 million	Makes dietary supplements and wellness products	1999	Richmond	52.2%	Yasmin Kaderali, Roshan Kaderali
13	Red Oak Realty ⑮ redoakrealty.com	1891 Solano Ave. Berkeley, CA 94705 510-292-2000	\$26.36 million	Residential real estate	1976	Berkeley	100%	Vanessa Bergmark
14	Paxon Energy & Infrastructure Services * paxonengineering.com	4695 Chabot Dr. #115 Pleasanton, CA 94588 415-710-4002	\$26 million	Professional services firm in the field of oil, gas and utilities	2016	Pleasanton	100%	Nooshin Behroyan
15	MadeToOrder ⑯ madetoorder.com	1244 A Quarry Ln. Pleasanton, CA 94566 925-484-0600	\$24 million	Corporate branded merchandise	2003	Pleasanton	58%	Sandy Gonzalez, Barbara Brown
16	Paradigm General Contractors * paradigmgc.com	1017 Macdonald Ave. Richmond, CA 94801 510-478-1121	\$22.56 million	General contracting and construction management	1990	Richmond	100%	Karla Deshon
17	Bjork Construction Company Inc. ⑲ bjorkconstruction.com	4420 Enterprise Pl. Fremont, CA 94538 510-656-4688	\$22 million	General contractor, carpentry subcontractor, build design	1988	Fremont	100%	Jean Bjork, Jessica Madrigal
18	Bishop-Wisecarver ⑰ bwc.com	2104 Martin Way Pittsburg, CA 94565 925-439-8272	\$20 million	Linear and rotary motion manufacturer	1950	Pittsburg	100%	Pamela Kan
19	Carol H. Williams Advertising ⑩ carolhwilliams.com	1625 Clay St. #800 Oakland, CA 94612 510-763-5200	\$19.99 million	Creative communications agency	1986	Oakland	100%	Carol H. Williams
20	Zero Waste Solutions Inc. ⑭ zerowastesolutions.com	1850 Gateway Blvd. #1030 Concord, CA 94520 925-270-3339	\$17 million	Facility support services for commercial organizations	2002	Concord	100%	Shavila Singh
21	Xantrion ⑳ xantrion.com	651 Thomas L. Berkley Way Oakland, CA 94612 510-272-4701	\$16.36 million	Cybersecurity and IT support for mid-sized organizations	2000	Oakland	51%	Anne Bisagno
22	Spectrum Lithograph Inc. ㉔ spectrumlithograph.com	4300 Business Center Dr. Fremont, CA 94538 510-438-9192	\$16.11 million	Commercial printing, specializing in package printing	1981	Fremont	90%	Fernanda Pereira
23	Future State * futurestate.com	2101 Webster St. #520 Oakland, CA 94612 877-614-0222	\$15.33 million	Business consulting firm	1982	Oakland	80%	Shannon Adkins ²
24	TekValley Corporation Inc. ㉓ tekvalley.com	4695 Chabot Dr. #200 Pleasanton, CA 94588 925-558-2275	\$15 million	Custom software solutions, artificial intelligence, big data	2000	Pleasanton	100%	Seema Chawla
25	Beci Electric Inc. * becieletric.com	8108 Capwell Dr. Oakland, CA 94621 510-635-1477	\$14.82 million	Electrical contractor specializing in public works, industrial and commercial construction	1985	Oakland	70%	Rebecca Anderson

¹ Based on SFBT research estimate.

² Plus additional women owners. The company is 100% employee owned through an employee stock ownership plan (ESOP).

ABOUT THE LIST: This List includes privately-held companies that are 51% or more women-owned and headquartered in the East Bay, which is defined as Alameda and Contra Costa counties. Information was obtained from company representatives. In case of ties, Bay Area employees was used as secondary ranking criteria. * - did not rank. NR - not reported.



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EMPLOYERS IN THE EAST BAY

RANKED BY NUMBER OF EAST BAY EMPLOYEES IN NONPROFIT, PRIVATE AND PUBLICLY HELD COMPANIES

	Company/Prior rank Website	Address Phone	East Bay employees	Bay Area employees	Companywide employees	Business description	Top local executive
1	Kaiser Permanente ① kp.org	1 Kaiser Plz. Oakland, CA 94612 510-271-5910	34,819	46,749	219,149	Integrated health care system	Gregory Adams, Chairman/CEO
2	Tesla Inc. ③ tesla.com	3500 Deer Creek Rd. Palo Alto, CA 94304 650-681-5000	10,000 ¹	10,000	48,268	Electric vehicle manufacturing	Elon Musk, CEO
3	Safeway Northern California Division ④ safeway.com	5918 Stoneridge Mall Rd. Pleasanton, CA 94588 925-469-7000	9,796	14,999	300,000	Grocery stores	Brad Street, Safeway division president of Northern California
4	Sutter Health ② sutterhealth.org	2000 Powell St. 10th Fl. Emeryville, CA 94608 510-457-7333	9,377	18,710	59,163	Health care system	Julie Petrini, CEO, Sutter Bay Hospitals Lizz Vilardo, Sutter Bay Medical Foundations
5	John Muir Health ⑤ johnmuirhealth.com	1400 Treat Blvd. Walnut Creek, CA 94597 925-939-3000	6,012	6,012	6,012	Health care system	Cal Knight, President/CEO
6	Chevron Corp. ⑥ chevron.com	6001 Bollinger Canyon Rd. San Ramon, CA 94583 925-842-1000	5,186	5,187	44,703	Energy production company	Michael Wirth, Chairman/CEO
7	PG&E Corp. ⑦ pgecorp.com	77 Beale St. Rm. 2905A San Francisco, CA 94105 415-973-1000	5,100	9,300	23,500	Electric and gas utilities	Patricia Poppe ² , CEO Andrew Vesey, President/CEO of the utility
8	Wells Fargo & Co. ⑧ wellsfargo.com	420 Montgomery St. San Francisco, CA 94104 415-979-0775	4,589	12,533	266,000	Financial services	Jim Foley, EVP/President, Pacific North region
9	Workday ⑩ workday.com	6110 Stoneridge Mall Rd. Pleasanton, CA 94588 925-951-9000	4,565 ³	4,565	12,200	Enterprise cloud application provider	Aneel Bhusri, CEO
10	Lam Research Corp. ⑪ lamresearch.com	4650 Cushing Pkwy. Fremont, CA 95438 510-572-0200	3,000	3,000	11,000	Semiconductor manufacturing equipment and services	Tim Archer, President/CEO
11	The Save Mart Cos. ⑫ savemart.com	6375 Clark Ave. Dublin, CA 94568 925-833-6136	2,500	3,200	14,000	Grocery store operator	Dean Willhite, VP, FoodMaxx store operations Donna Robbins, VP, Lucky store operations
12	Allied Universal ⑬ aus.com	545 Sansome St. 6th Fl. San Francisco, CA 94111 415-926-6401	2,369	8,487	235,000	Security services	Mike Smidt, President, Northwest region
13	Bank of America ⑭ bankofamerica.com	555 California St. San Francisco, CA 94104 800-432-1000	2,233	4,297	200,000	Financial services	Gioia McCarthy, Market president, San Francisco and East Bay Elizabeth Minick, Market executive, San Francisco and East Bay
14	Washington Hospital Healthcare System ⑮ whhs.com	2000 Mowry Ave. Fremont, CA 94538 510-797-1111	2,100	2,100	2,100	Health care system	Kimberly Hartz, CEO
15	Penumbra Inc. ⑯ penumbrainc.com	1 Penumbra Pl. Alameda, CA 94502 510-748-3200	2,045	2,067	2,700	Medical devices	Adam Elsesser, Chairman/President/CEO
16	Manos Home Care ⑰ manoshomecare.com	4173 MacArthur Blvd. Oakland, CA 94619 510-336-2900	1,944	1,944	1,944	Senior care service provider	Kevin Rath, Executive director
17	Bank of the West ⑱ bankofthewest.com	180 Montgomery St. San Francisco, CA 94104 415-765-4800	1,735	2,402	10,057	Bank services	Nandita Bakhshi, President/CEO
18	Southwest Airlines ⑲ southwest.com	2702 Love Field Dr. Dallas, TX 75235 214-792-4000	1,582 ⁴	1,826	60,000	Airline	Gary Kelly, Chairman/CEO ⁵
19	Oracle Corp. ⑳ oracle.com	500 Oracle Pkwy. Redwood Shores, CA 94065 650-506-7000	1,502 ³	7,656	136,000	Business software, cloud applications and platform services	Larry Ellison, Chairman/CTO Safra Catz, CEO
20	Robert Half International ㉑ roberthalf.com	2884 Sand Hill Rd. Menlo Park, CA 94025 650-234-6000	1,371	1,642	16,000	Staffing firm	M. Keith Waddell, President/CEO
21	Clorox Co. ㉒ thecloroxcompany.com	1221 Broadway Oakland, CA 94612 510-271-7000	1,235	1,235	8,800	Consumer products	Linda Rendle, CEO
22	Pixar Animation Studios ㉓ pixar.com	1200 Park Ave. Emeryville, CA 94608 510-922-3000	1,165	1,165	1,285	Animation, film/video	Jim Morris, President
23	GE ㉔ ge.com	2700 Camino Ramon San Ramon, CA 94583 925-242-6200	1,149 ⁶	1,149	205,000	Appliance manufacturer	Pat Byrne, CEO, GE Digital
24	Blue Shield of California ㉕ blueshieldca.com	601 12th St. Oakland, CA 94607 510-607-2000a	1,112	1,326	7,004	Health insurer	Paul Markovich, President/CEO
25	Bayer ㉖ bayer.us	800 Dwight Way Berkeley, CA 94710 510-705-5000	1,054	1,225	103,000	Pharmaceutical and life sciences company	Jens Vogel, SVP Biotech

¹ Estimate of employees at Fremont factory.

² PG&E CEO effective Jan. 4, 2021.

³ Pleasanton employees per city of Pleasanton financial report.

⁴ Does not include inflight services employees.

⁵ Not locally based.

⁶ San Ramon employees per city of San Ramon financial report.

NOTES: * - did not rank. NR - not reported.

► CLOSER LOOK

141k

Number of jobs lost in Alameda and Contra Costa counties between July 2019 and July 2020. Leisure and hospitality experienced the biggest decline (down 40,700 jobs), followed by educational and health services (18,600) and trade, transportation and utilities (15,300), according to the state Employment Development Department.

6

Number of new companies on the List, which include:

No. 11 The Save Mart Cos.
No. 16 Manos Home Care
No. 17 Bank of the West
No. 18 Southwest Airlines
No. 24 Blue Shield of California
No. 25 Bayer

ABOUT THE LIST

This List includes nonprofit, private and publicly held companies in Alameda and Contra Costa counties.

Information was obtained from company representatives, Comprehensive Annual Financial Reports for various cities and counties, websites and SFBT research from December 2019 through July 2020.

Employee headcount figures are the most recent available. UPS (ranked No. 9 on last year's List), Starbucks Coffee Co. (No. 12) and Comcast (No. 15) did not provided updated employee counts.

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EMPLOYERS IN OAKLAND

RANKED BY NUMBER OF OAKLAND EMPLOYEES IN NONPROFIT, PRIVATE AND PUBLICLY HELD COMPANIES

	Name/Prior rank Website	Address Phone	Oakland employees	One-year employment change, Oakland	Bay Area employees	Companywide employees	Business description	Top local executive
1	Kaiser Permanente ① kp.org	1 Kaiser Plz. Oakland, CA 94612 510-271-5910	12,428 ¹	-0.83%	46,994	217,937	Integrated health care system	Gregory Adams, Chairman/CEO
2	Sutter Health ② sutterhealth.org	2000 Powell St. 10th Fl. Emeryville, CA 94608 510-457-7333	3,651	2.9%	18,710	59,163	Health care system	Julie Petrini, CEO, Sutter Bay Hospitals Lizz Vilardo, Sutter Bay Medical Foundations
3	UPS ⑤ ups.com	8400 Pardee Dr. Oakland, CA 94621 800-742-5877	2,500 ²	NR	NR	481,000	Delivery service	Rosemary Turner, President, North California district
4	Allied Universal ⑧ aus.com	545 Sansome St. 6th Fl. San Francisco, CA 94111 415-926-6401	1,625	162.52%	8,616	215,000	Security services	Mike Smidt, President, Northwest region
5	Southwest Airlines ⑦ southwest.com	2702 Love Field Dr. Dallas, TX 75235 214-792-4000	1,594 ³	NR	1,835	60,000	Airline	Gary Kelly, Chairman/ CEO ⁴
6	Blue Shield of California * blueshieldca.com	601 12th St. Oakland, CA 94607 510-607-2000a	1,066	—	1,326	7,004	Health insurer	Paul Markovich, President/CEO
7	La Clínica De La Raza * laclinica.org	1450 Fruitvale Ave. 3rd Fl. Oakland, CA 94601 510-535-4000	780	NR	1,059	1,200	Health centers	Jane Garcia, CEO
8	Claremont Club and Spa, A Fairmont Hotel ⁵ fairmont.com/claremont-berkeley	41 Tunnel Rd. Berkeley, CA 94705 510-843-3000	648	23.43%	648	648	Hotel, resort and spa	Paul Tormey, General manager
9	Safeway Northern California Division ⑨ safeway.com	5918 Stoneridge Mall Rd. Pleasanton, CA 94588 925-469-7000	601	-2.28%	13,024	270,000	Grocery stores	Brad Street, Safeway division president of Northern California
10	Mills College ⑪ mills.edu	5000 MacArthur Blvd. Oakland, CA 94613 510-430-2255	576 ⁶	—	576	576 ⁶	Higher education institution	Elizabeth Hillman, President
11	Clorox Co. ⑭ thecloroxcompany.com	1221 Broadway Oakland, CA 94612 510-271-7000	535	-3.6%	1,267	8,800	Consumer products	Linda Rendle, CEO
12	Manos Home Care * manoshomecare.com	4173 MacArthur Blvd. Oakland, CA 94619 510-336-2900	494	NR	1,646	1,646	Senior care service provider	Kevin Rath, Executive director
13	Waste Management Inc. ⑯ wm.com	172 98th Ave. Oakland, CA 94603 510-613-8700	461	—	797	40,000	Waste disposal and collection	Barry Skolnick, VP of waste management, Northern California/ Nevada
14	Wells Fargo & Co. ⑫ wellsfargo.com	420 Montgomery St. San Francisco, CA 94104 415-979-0775	447	-22.13%	12,920	261,000	Financial services	Jim Foley, EVP/ President, Pacific North region
15	Delta Dental of California ⑰ deltadentalins.com	560 Mission St. #1300 San Francisco, CA 94105 415-972-8300	446	-2.19%	662	3,800	Group and individual dental benefit plans	Mike Castro, President/CEO
16	Telecare Corp. ⑳ telecarecorp.com	1080 Marina Village Pkwy. #100 Alameda, CA 94501 510-337-7950	416	24.92%	1,074	3,825	Mental health care provider	Anne Bakar, President/CEO
17	PG&E Corp. ⑱ pgecorp.com	77 Beale St. Rm. 2905A San Francisco, CA 94105 415-973-1000	390	-2.5%	9,300	23,500	Electric and gas utilities	Patricia Poppe ⁷ , CEO Andrew Veseý, President/CEO of the utility
18	Marqeta Inc. * marqeta.com	180 Grand Ave. 6th Fl. Oakland, CA 94612 888-462-7738	340	44.68%	340	370	Open API platform to issue cards, process payments	Jason Gardner, CEO
19	The Save Mart Cos. * savemart.com	6375 Clark Ave. Dublin, CA 94568 925-833-6136	300	NR	3,200	14,000	Grocery store operator	Dean Willhite, VP, FoodMaxx store operations Donna Robbins, VP, Lucky store operations
20	Oakland Marriott City Center * marriott.com/oakdt	1001 Broadway Oakland, CA 94607 510-451-4000	300	NR	300	176,000	Hotel	Chris Sullivan, General manager
21	Fred Finch Youth & Family Services ㉑ fredfinch.org	3800 Coolidge Ave. Oakland, CA 94602 510-482-2244	266	8.57%	282	461	Youth mental health and social services	Elisabeth Jewel, Board chair Thomas Alexander, President/CEO
22	Oakland Athletics ㉒ mlb.com/athletics	55 Harrison St. Oakland, CA 94607 510-568-5600	230	-0.86%	230	361	MLB baseball team	Dave Kaval, President
23	Bank of America ㉓ bankofamerica.com	555 California St. San Francisco, CA 94104 800-432-1000	213	-12.7%	4,322	200,000	Financial services	Gioia McCarthy, Market president, San Francisco and East Bay Elizabeth Minick, Market executive, San Francisco and East Bay
24	Holy Names University * hnu.edu	3500 Mountain Blvd. Oakland, CA 94619 510-436-1000	202	NR	202	202	University	Michael Groener, President
25	Covia * covia.org	2185 N. California Blvd. #215 Walnut Creek, CA 94596 925-956-7400	196	25.64%	505	1,125	Aging services organization	Kevin Gerber, President/CEO

¹ Kaiser Permanente updated the figures after the list originally published.

² Company did not provide a breakdown of employees. Figure reflects estimate of 2,500-3,000 reported by the city of Oakland's 2019 Comprehensive Annual Financial Report.

³ Does not include inflight services employees.

⁴ Not locally based.

⁵ Part of the property resides in Oakland.

⁶ SFBT research estimate.

⁷ PG&E CEO effective Jan. 4, 2021.

NOTES: NR - not reported. * - did not rank. -- no reported change in employment.

CLOSER LOOK

30,705

Total number of Oakland employees working for the 25 companies on the List combined

JUST MISSED THE LIST

Ranked by Oakland employees

Hodo

174

Turner Construction Co.

164

Turnitin

164

Gensler

154

VSCO

152

ABOUT THE LIST

This List includes nonprofit, privately held and publicly held companies with offices in Oakland. For this list, the Bay Area is defined as Alameda, Contra Costa, Marin, San Francisco and San Mateo counties. Information was obtained from company representatives and from SFBT research. In case of ties, number of Bay Area employees was used as secondary ranking criteria.

Pandora Media Inc. (ranked No. 4 on last year's List)
Starbucks Coffee Co. (No. 6), California College of the Arts (No. 13) and Securitas Security Services (No. 19) did not provide updated figures.

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OFFICE LEASES IN OAKLAND

IN 2019, RANKED BY SQUARE FEET LEASED

	Tenant	Square feet leased	Address	Tenant's broker	Landlord	Landlord's broker	Type of lease
1	Credit Karma ¹	167,000	1100 Broadway	JLL	Ellis Partners	JLL	New
2	Pandora Media Inc.	124,534	2101 Webster St.	CBRE	Starwood Capital Group	CBRE	Renewal
3	Oakland Unified School District	57,600	1000 Broadway	Heafey Commercial	Sparknight	Cushman & Wakefield	Renewal
4	Everlaw Inc.	48,000	2101 Webster St.	CRESA	Starwood Capital Group	CBRE	New
5	Spaces	45,661	66 Franklin St.	JLL	CIM Group Inc.	Cushman & Wakefield	New
6	WeWork	39,198	1814 Franklin St.	CBRE	Harvest Properties	CBRE	New
7	General Services Administration	36,632	1300 Clay St.	Direct	KBS	CBRE	New
8	CRA International Inc.	27,831	601 12th St.	CBRE	The Shorenstein Properties LLC	Cushman & Wakefield	New
9	Blue Shield of California	26,943	601 12th St.	JLL	The Shorenstein Properties LLC	Cushman & Wakefield	New
10	VSCO	23,158	1500 Broadway	Lee & Associates	Highbridge Properties	Direct	New
11	ThredUp Inc.	23,000	909-969 Broadway	JLL	11 West Partners	CBRE	New
12	Simpson Gumpertz & Heger	20,776	1999 Harrison St.	CBRE	Clarion Partners	Avison Young	New
13	Broadly Inc.	20,600	409 13th St.	Cushman & Wakefield	Highbridge Equity Partners	Direct	New
14	Ceres Inc.	20,551	360 22nd St.	CBRE	Brickman	CBRE	New
15	LaunchDarkly	20,544	1999 Harrison St.	Cushman & Wakefield	Clarion Partners	Avison Young	New
16	Meyers Nave	20,542	1999 Harrison St.	Savills	Clarion Partners	Avison Young	New
17	Fairtrade International	18,125	1901 Harrison St.	Cushman & Wakefield	Starwood Capital Group	Cushman & Wakefield	Sublease
18	Deem Inc.	16,545	1330 Broadway	Transwestern Commercial	KKR	Cushman & Wakefield	New
19	Donahue Fitzgerald LLP	14,499	1999 Harrison St.	Newmark	Clarion Partners	Avison Young	New
20	IPG	14,224	601 12th St.	Newmark	The Shorenstein Properties LLC	Cushman & Wakefield	New
21	VSCO	13,399	1500 Broadway	Lee & Associates	Highbridge Properties	NR	Renewal
22	LaunchDarkly	13,166	1999 Harrison St.	Cushman & Wakefield	Clarion Partners	Avison Young	New
23	e.l.f. Cosmetics	12,811	570 10th St.	Cushman & Wakefield	1007 Clay Street Props LLC	Direct	Renewal
24	UCSF Regents of California	12,437	1330 Broadway	NR	KKR	CBRE	Renewal
25	Eko Devices Inc.	11,704	1212 Broadway	JLL	FH One Inc.	CBRE	NR

¹ This lease was listed as two separate leases when this list originally published.

SOURCES: Cushman & Wakefield, Colliers International, CBRE and SFBT research.

CLOSER LOOK

18

Number of new leases on the List, a 29% increase from last year

SPOTLIGHT

Pandora Media Inc.

The company was acquired by Sirius XM Holdings in 2018 and announced plans to move its corporate HQ to New York where its parent company’s HQ resides.

The company’s CEO since 2017, Roger Lynch, stepped down following the acquisition.

Following the acquisition, Sirius XM Holdings announced itself as “the world’s largest audio entertainment company.”

ABOUT THE LIST

This List includes office leases signed from Jan. 1, 2019 through Dec. 31, 2019, in Oakland.

Information was obtained from Cushman & Wakefield, Colliers International, CBRE and SFBT research.

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TECH EMPLOYERS IN THE EAST BAY

RANKED BY NUMBER OF EMPLOYEES IN EAST BAY OFFICES

	Business name/Prior rank Website	Primary Bay Area address Phone	East Bay employees	Companywide employees	Business description	Year founded	Top local executive
1	Tesla Inc. ① tesla.com	3500 Deer Creek Rd. Palo Alto, CA 94304 650-681-5000	10,000 ¹	48,268	Electric vehicle manufacturing	2003	Elon Musk, CEO
2	Workday ② workday.com	6110 Stoneridge Mall Rd. Pleasanton, CA 94588 925-951-9000	4,565 ²	12,200	Enterprise cloud application provider	2005	Aneel Bhusri, CEO
3	Lam Research Corp. ③ lamresearch.com	4650 Cushing Pkwy. Fremont, CA 95438 510-572-0200	3,000	11,000	Semiconductor manufacturing equipment and services	1980	Tim Archer, President/CEO
4	Oracle Corp. ⑤ oracle.com	500 Oracle Pkwy. Redwood Shores, CA 94065 650-506-7000	1,502 ²	136,000	Business software, cloud applications and platform services	1977	Larry Ellison, Chairman/CTO Safra Catz, CEO
5	Pixar Animation Studios ⑥ pixar.com	1200 Park Ave. Emeryville, CA 94608 510-922-3000	1,165	1,285	Animation, film/video	1986	Jim Morris, President
6	GE ④ ge.com	2700 Camino Ramon San Ramon, CA 94583 925-242-6200	1,149 ³	205,000	Appliance manufacturer	1892	Pat Byrne, CEO, GE Digital
7	Western Digital Corp. ⑧ westerndigital.com	5601 Great Oaks Pkwy. #100 San Jose, CA 95119 408-717-6000	1,082 ⁴	65,000	Data infrastructure	1970	David Goeckeler, CEO
8	Synnex Corp. ⑨ synnex.com	44201 Nobel Dr. Fremont, CA 94538 510-656-3333	1,041	240,000	Information technology services	1980	Dennis Polk, President/CEO
9	Credit Karma ⁵ * creditkarma.com	1100 Broadway Oakland, CA 94607 NR	1,038	1,300	Financial products and tools, including credit monitoring, tax filing and savings	2007	Ken Lin, CEO
10	SAP ⑪ sap.com	3410 Hillview Ave. Palo Alto, CA 94304 650-849-4000	976	100,000	Information technology	1972	John McGee, Managing director/ SVP, Western region Max Wessel, Global chief innovation officer/Managing director, SAP Bay Area Anamarie Franc, COO, SAP Bay Area
11	Ellie Mae ⁶ ⑩ elliemae.com	4420 Rosewood Dr. #500 Pleasanton, CA 94588 925-227-7000	720	1,776	Cloud-based loan origination platform for the mortgage industry	1998	Joe Tyrrell, President, ICE Mortgage Technology
12	Veeva Systems Inc. ⑫ veeva.com	4280 Hacienda Dr. Pleasanton, CA 94588 925-452-6500	602	4,004	Cloud-based software for the life sciences industry	2007	Peter Gassner, CEO
13	Logitech International ⑬ logitech.com	7700 Gateway Blvd. Newark, CA 94560 510-795-8500	591	3,394	Computer peripherals	1981	Bracken Darrell, President/CEO
14	Blackhawk Network Holdings Inc. ⑭ blackhawknetwork.com	6220 Stoneridge Mall Rd. Pleasanton, CA 94588 925-226-9990	551	3,729	Gift card distribution network	2001	Talbott Roche, President/CEO
15	OSIsoft ⁷ ⑮ osisoft.com	1600 Alvarado St. San Leandro, CA 94577 510-297-5800	436	1,529	Operational data management software	1980	J. Patrick Kennedy, CEO
16	Five9 Inc. ⑰ five9.com	4000 Executive Pkwy. #400 San Ramon, CA 94583 925-201-2000	408	1,389	Cloud contact center software	2001	Rowan Trollope, CEO
17	Marqeta Inc. ⑳ marqeta.com	180 Grand Ave. 6th Fl. Oakland, CA 94612 888-462-7738	390	430	Open API platform to issue cards, process payments	2010	Jason Gardner, CEO
18	ADP ㉑ adp.com	4125 Hopyard Rd. Pleasanton, CA 94588 925-251-5300	352	58,000	HR software	1949	Mindy O'Toole, Division VP, talent management
19	Siemens Building Technologies ㉒ usa.siemens.com	25821 Industrial Blvd. #300 Hayward, CA 94545 510-783-6000	330	385,000	Technology and infrastructure for energy efficient buildings	1847	Brian Pollock, General manager, Building Technologies, Hayward
20	Square Inc. * squareup.com	1455 Market St. #600 San Francisco, CA 94103 415-375-3176	300 ⁸	3,835	Financial services, merchant services, aggregator and mobile payments	2009	Jack Dorsey, Chairman/CEO
21	Everlaw Inc. * everlaw.com	2101 Webster St. #1500 Oakland, CA 94612 844-383-7529	245	277	Litigation software used by law firms, governments and corporations	2011	AJ Shankar, CEO
22	Adobe Inc. ㉓ adobe.com	345 Park Ave. San Jose, CA 95110 408-536-6000	230	22,634	Digital media and digital marketing	1982	Shantanu Narayen, Chairman/ President/CEO
23	Wind River ㉔ windriver.com	500 Wind River Way Alameda, CA 94501 510-748-4100	206	1,160	Software for intelligent connected systems/IoT	1981	Kevin Dallas, President/CEO
24	Rahi * rahisystems.com	48303 Fremont Blvd. Fremont, CA 94538 510-651-2205	200	700	Audio-video, data center, IT infrastructure and networking and security solutions	2010	Tarun Raisoni, CEO
25	Turnitin * turnitin.com	2101 Webster St. #1800 Oakland, CA 94612 866-816-5046	164	442	Educational applications	1999	Chris Caren, CEO

¹ Estimate of employees at Fremont factory.

² Pleasanton employees per city of Pleasanton Comprehensive Annual Financial Report.

³ San Ramon employees per city of San Ramon Comprehensive Annual Financial Report.

⁴ Company did not provide an updated headcount. Figure reflects number published on last year's List.

⁵ Credit Karma is being acquired by Intuit. The deal was expected to close in the second half of 2020.

⁶ Ellie Mae was acquired by Intercontinental Exchange in September 2020. Ellie Mae is now part of ICE Mortgage Technology, a division of ICE. Its legal entity will remain Ellie Mae until January 2021.

⁷ In August 2020, Aveva announced an agreement to acquire OSIsoft.

⁸ Company did not provide an updated headcount. Figure reflects SFBT research estimate.

NOTES: * - did not rank. NR - not reported.

► CLOSER LOOK

5 Number of new companies on the List. The largest newcomer, Credit Karma, signed the biggest office lease in Oakland last year.

JUST MISSED THE LIST
Ranked by East Bay employees

LaunchDarkly	155
World Wide Technology	154
Navis LLC	149
Avast Software	123
Pony.ai	110

ABOUT THE LIST
This List includes tech companies located in the East Bay, which is defined as Alameda and Contra Costa counties. Information was obtained from company representatives and SFBT research. In case of ties, companywide employees was used as secondary ranking criteria. Employee headcount figures are the most recent available.

Pandora Media Inc. (ranked No. 7 on last year's List), EFI (No. 15), Asteefflash (No. 20) and YapStone Inc. (No. 22) did not respond to requests for updated employee counts. Meyer Sound (No. 21) declined to participate.

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