

WHO WE ARE



Regional Minded

Serving economic development in Alameda and Contra Costa counties to tackle issues beyond city bounds.

Deeply Rooted
Independent nonprofit with over 30 years

serving the East Bay.

- Cross Sector

 Private, public and nonprofit leadership network to strengthen and promote the region
- W Business Connector

 Convener of high-quality networking events, educational panels and professional mixers



MEMBERSHIP TIERS

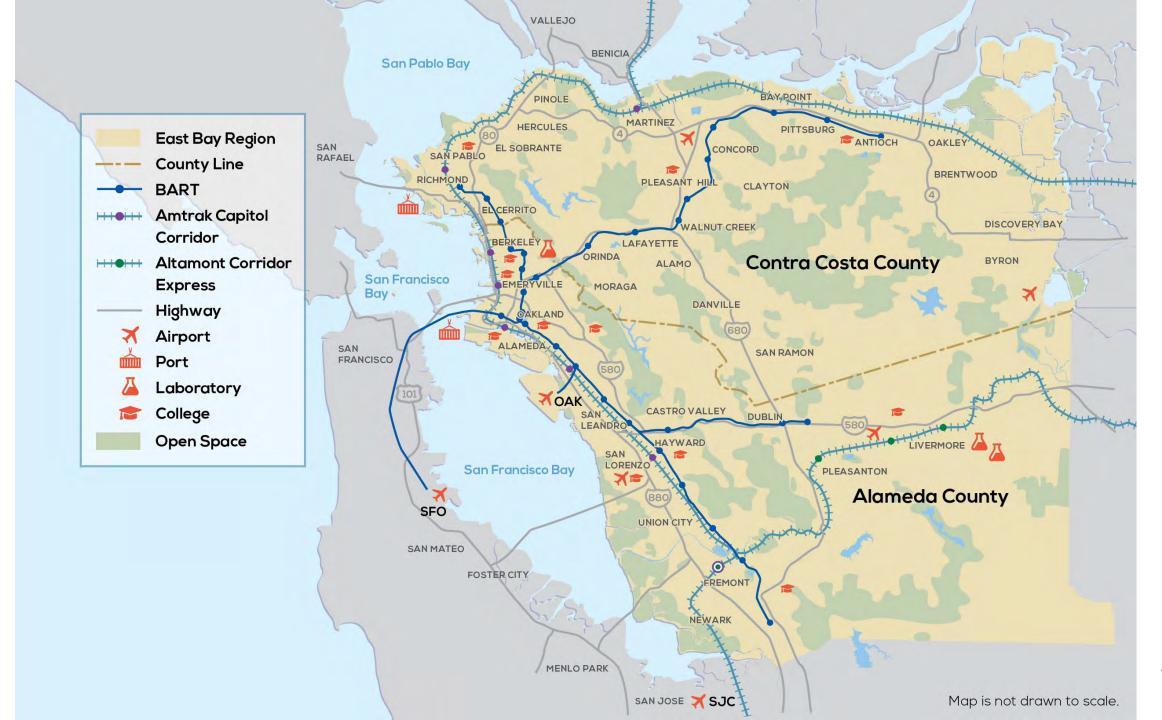


- Business Leader (\$1,000 and up)

 Private sector corporations & for-profit businesses
- Municipal Leader (\$1,000 and up)

 Cities in Alameda & Contra Costa County
- Public Leader (\$1,000 and up)

 Special districts, & research centers/institutions
- Nonprofit Leader (\$500 and up) 501 (c)(3), educational, & labor/advocacy groups
- Individual Leader (\$500 and up)
 Individuals & sole proprietors with no employees





MISSION STATEMENT

The East Bay Economic Development Alliance is the regional voice and networking resource for strengthening the economy, building the workforce and enhancing the quality of life in the East Bay.

MEMBER BENEFITS

Expand Your Network

Join a vast and deep network of East Bay EDA's members and cross-sector leaders

High Quality Engagement

Engage in frequent networking opportunities through panels and events covering timely economic development trends and topics

Leadership Committees

Collaborate and lead on critical positions and priorities for the region

Research & Data

Be informed of recent trends on the East Bay economy and publication of an annual report

VIP Branding

Elevate your brand and visibility as a regional business champion



OUR NETWORK



Leadership

Diverse committees of crosssector leaders

Advocacy
Lead the regional voice on critical policies & positions

Data & Research
Reports & business forums on regional trends & opportunities



CROSS-SECTOR MEMBERSHIP

PRIVATE PUBLIC Bayer Clorox Cushman & Wakefield Kaiser Wells Fargo Oakland A's Southwest Airlines Wareham

Development

NON-PROFIT

- Alameda County
- Contra Costa County
- East Bay Regional Park District
- Port of Oakland
- AC Transit
- National Labs
- Special Districts
- Workforce Development Partners
- 27 cities/towns

- Biocom
- East Bay Community Foundation
- EBALDC
- Hospital Council of Northern California
- ICA
- Pacific Community Ventures
- SPUR
- Unity Council
- YR Media

EVENTS

Panels & Mixers

Regular panels covering timely economic development trends and topics

East Bay Innovation Awards

An evening awards ceremony promoting innovative companies in the East Bay

Membership Meetings

Presentation on the East Bay economy and publication of annual report

International Trade & Investment Forum

An evening dedicated to promoting global trade and networking with local Consul officials



















INITIATIVES



Business Climate



Regional **Development**



Education & Workforce















Regional Marketing









RESEARCH

East Bay Outlook Reports

Annual report providing a snapshot on the East Bay Economy

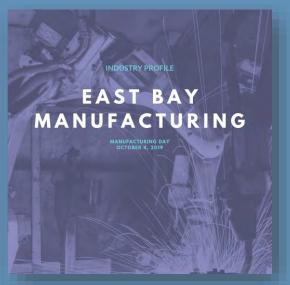
East Bay Manufacturing

A 2019 snapshot of the East Bay Manufacturing sector

Data

Custom data sets are provided to East Bay EDA members upon request









THETEAM



Stephen Baiter

Executive Director



Jackie Keliiaa Regional Economic Development Director



Carline Au
Senior Economic
Development Analyst



Xian Ballesteros Senior Economic Development Analyst



Alyson Greenlee Senior Economic Development Analyst



Maribel (Bel) Purificacion

Administrative

Associate

