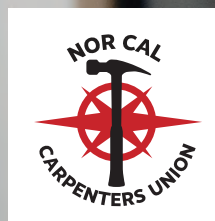
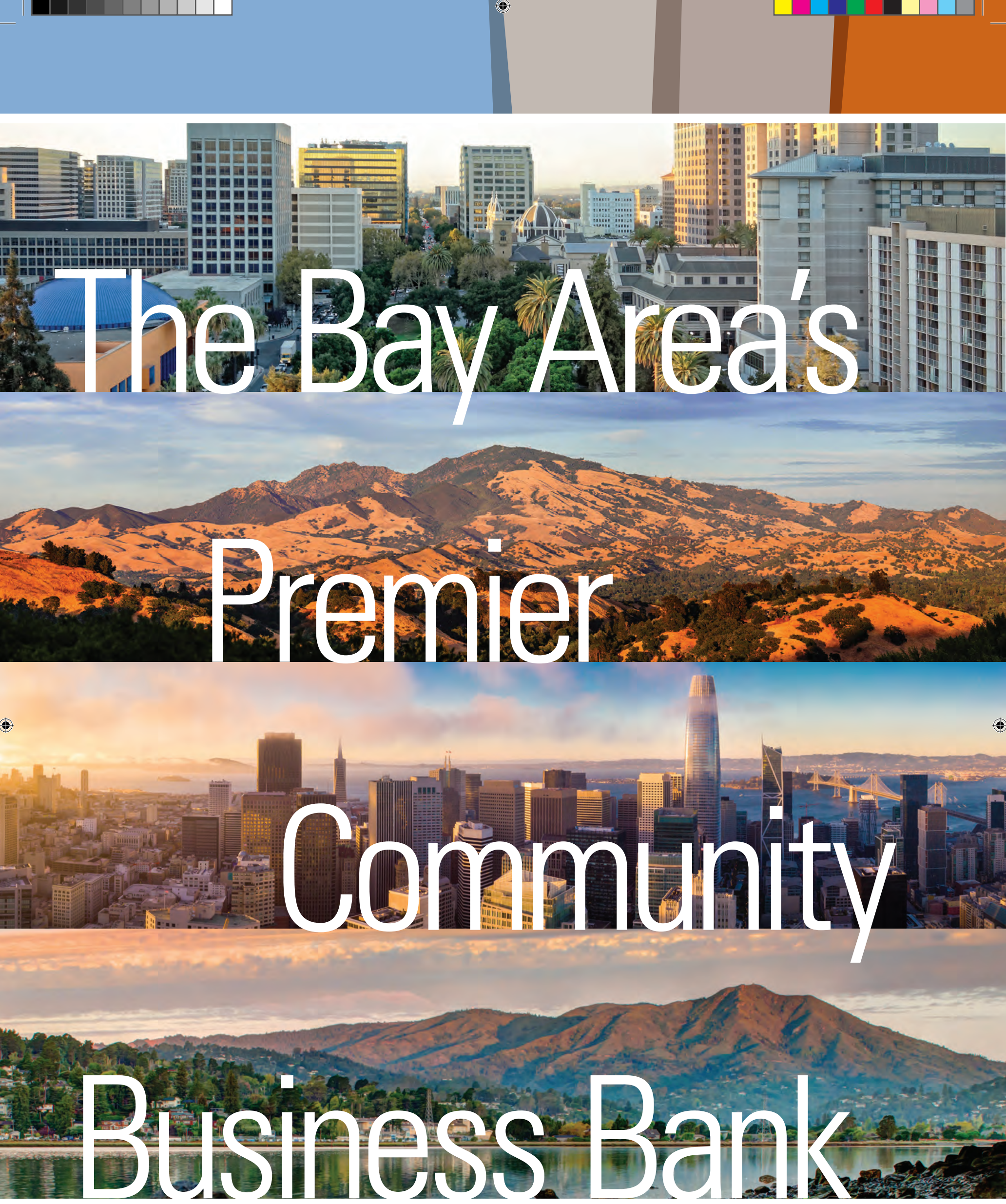


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EAST BAY BOOK OF LISTS 2022

DECEMBER 17-23, 2021





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FROM THE PUBLISHER AND EDITOR

ABOUT THE EAST BAY BOOK OF LISTS



MARY HUSS, Market President and Publisher



DOUGLAS FRUEHLING, Editor-in-Chief

Welcome to the East Bay Book of Lists, an informative resource that complements our annual Bay Area Book of Lists, published each December.

In addition to the East Bay business lists published in the Business Times in 2021, we have included a business resource directory and an economic overview of the East Bay. This content was provided to us courtesy of the East Bay Economic Development Alliance. Many thanks to the East Bay EDA executive director, Stephen Baiter, for sharing that information — which is only a small portion of the valuable information available through that organization’s website (www.eastbayeda.org) and publications.

The book is filled with important data and contact information on local companies and leaders that will help you do business in the East Bay. The Lists published here were current as of the original date of publication in the Business Times.

The Lists in the Book were produced by San Francisco Business Times researcher Ahalya Srikant and former researcher Julia Cooper.

Many thanks to our partnering sponsor, the Nor Cal Carpenters Union.

We hope you find the East Bay Book of Lists to be a useful resource. If you are not yet a subscriber to the Business Times, you can subscribe — and reserve both this publication and the Bay Area Book of Lists covering the wider Bay Area — by visiting www.sanfranciscobusinesstimes.com.

As a subscriber to the Business Times, every week you will receive an edition packed with timely Bay Area business news, profiles and market data that will help you succeed and grow your business. And you will have access to all the Business Times’ premium content online offerings that are reserved exclusively for subscribers.

For daily news on Bay Area businesses, be sure to subscribe to our free daily email news alerts: the Morning Edition and the Afternoon Edition.

To sign up for our daily email news alerts, visit sanfranciscobusinesstimes.com/newsletters.

As always, let us know how we can better cover your business and the East Bay community. Email us anytime with your feedback, mhuss@bizjournals.com and dfruehling@bizjournals.com.

Best wishes for success in the coming year.

Mary Huss

Mary Huss, Market President and Publisher

Douglas Fruehling

Douglas Fruehling, Editor-in-Chief

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ABOUT THE COVER



It’s been a rough stretch for the Oakland Museum of California since Covid began, with the pandemic closing the museum for 15 months. But the museum, led by Executive Director Lori Fogarty, scored a big win in 2021, announcing its \$85 million capital campaign exceeded its goal by \$1 million. The funds will provide support for programs and operations, grow the endowment and investment fund and make capital improvements on the museum’s seven-acre campus.

Photo by Visual Journalist LiPo Ching



Carlos Chavez
SVP/Commercial Loan Team Manager

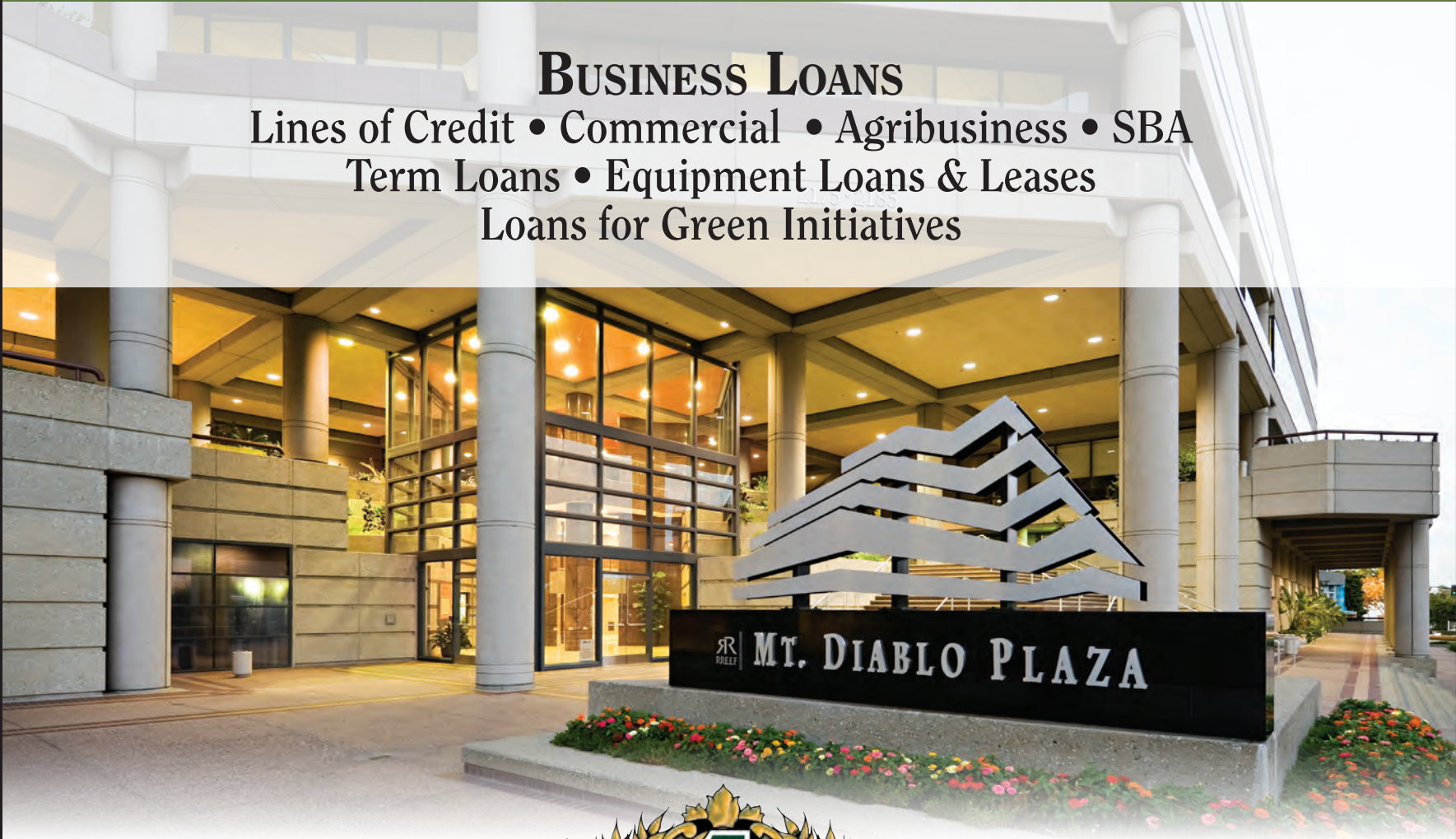


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FROM THE EAST BAY EDA

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EAST BAY FORWARD

Building a more equitable, resilient, and sustainable economic future

BY STEPHEN BAITER

As the first full year of the COVID-19 era comes to a close, we are reminded by how our world has been marked by economic and personal loss, social unrest, and a shift in consciousness about who we are as people and as a nation. Right here in the Bay Area we have seen some of these issues play out in very difficult and tragic ways. Our Asian American and Pacific Islander communities have been victims of horrific violent hate crimes. Black Americans have continued to experience systemic racism from law enforcement locally and nationally. Our Latinx community is trying to emerge not only from the shadow of the pandemic, but also trying to overcome escalating hostility and prejudice. And the Native American community continues to fight for social, environmental, and land justice. These and other Black, Indigenous, and People of Color (BIPOC) individuals – who are overrepresented among the ranks of the “essential workers” and local-serving business owners that kept providing critical goods and services – are also the ones who are struggling the most to navigate the economy and labor market as it continues to evolve in real time.

It was with this backdrop that the East Bay Economic Development Alliance (East Bay EDA) launched and published East Bay Forward, a regional economic analysis and blueprint for recovery. Released in September 2021, this economic profile confirmed the disproportionate impacts of COVID-19 on BIPOC business owners and workers. This is particularly true in industry sectors like tourism and hospitality, food service, entertainment, and personal services, which employ high percentages of women, people of color, and immigrants, communities that

“Now more than ever, the public and private sectors must work together even more closely to ensure that we align efforts and strategies to do more to move the needle in equitable economic recovery”

suffered the greatest losses during the pandemic. Many business owners from these groups struggled to access federal Paycheck Protection Program (PPP) loans or other financial resources. Understanding these dynamics and the difficulty people have finding the right resource, East Bay EDA is pleased to partner again with the San Francisco Business Times to provide some of the content for the 2022 East Bay Book of Lists.

East Bay Forward identified twelve critical priorities to ensure that the region succeeds in coordinating and mobilizing its assets and resources. These priorities respond to the findings from the report’s analyses regarding the East Bay’s future opportunities and challenges, as well as the input and recommendations from the many stakeholders that participated in the development of this blueprint. Together, the twelve priorities serve as a comprehensive framework for engaging and activating efforts by East Bay EDA’s many stakeholders to ensure

a more inclusive, resilient, and sustainable economic future for our businesses and residents.

Now more than ever, the public and private sectors must work together even more closely to ensure that we align efforts and strategies to do more to move the needle in equitable economic recovery. Recognizing this, East Bay EDA will be shifting some of our work with leaders from across the region to ensure that equity centers our work as we try and surmount our region’s pressing and rapidly growing economic and social divides. Similar to how we must confront the endemic of racism and other personal and systemic barriers, we must continue to come together to combat the challenges of our past and create a future that is more equitable, resilient, and sustainable for our region and its diverse and incredible people.

With the East Bay Forward blueprint now complete, we are ready to begin. We invite you to join us in this important work.

Stephen Baiter Is the Executive Director for East Bay Economic Development Alliance (East Bay EDA).

For more information about our work, visit us at www.eastbayeda.org.

ABOUT THE EAST BAY ECONOMIC DEVELOPMENT ALLIANCE

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The East Bay Economic Development Alliance (East Bay EDA) is a cross-sector membership organization serving Alameda and Contra Costa Counties, with 30+ years of leadership and collaborative history. Our mission is to be the regional voice and networking resource for strengthening the economy, building the workforce and enhancing the quality of life in the East Bay.

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BUSINESS INCENTIVES

Programs established by the local, state and federal government to encourage business investment and growth in the East Bay.

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LOCAL & REGIONAL ECONOMIC DEVELOPMENT

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NATIONAL
LABORATORIES

National Laboratories
whose work provides
East Bay businesses with
access to new technolo-
gies and research, with
services that include
business partnerships,
research assistance,
and co-location.

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SPECIAL
PERMITS
& UTILITIES

Organizations that pro-
vide primary resources,
services and infrastruc-
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TRANSPORTATION

Organizations providing assistance with transportation planning, infrastructure and services for East Bay businesses.

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East Bay Paratransit
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Golden Gate Bridge Highway & Transportation District - Golden Gate Ferry
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(510) 620-6792
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www.ci.richmond.ca.us/index.aspx?nid=102

Red and White Fleet
Alan Cull
Operations Manager
43 The Embarcadero
San Francisco, CA 94105
(415) 673-2900
sales@redandwhite.com
www.redandwhite.com

RK Logistics Group
Michael Powell
Vice President,
Business Development
41707 Christy Street
Fremont, CA 94538
(800) 821-7770
michaelp@rklogisticsgroup.com
http://www.rklogisticsgroup.com/ftz-form/

San Francisco Bay Area Water Emergency Transportation Authority (WETA /San Francisco Bay Ferry)
Thomas Hall
Public Information & Marketing
Pier 9, Suite 111, The Embarcadero
San Francisco, CA 94111
(415) 364-3190
hall@watertransit.org
www.sanfranciscobayferry.com

San Joaquin Regional Rail Commission
Brian Schmidt
Director of Equipment Services
949 E. Channel Street
Stockton, CA 95202
(209) 944-6241
brian@acerail.com
https://acerail.com/board-of-directors/

Tri Delta Transit
Jeanne Krieg
Chief Executive Officer
801 Wilbur Avenue
Antioch, CA 94509
(925) 754-6622
director@eccta.org
www.trideltatransit.com

Tri-Valley Wheels (Livermore-Amador Valley Transit Authority, LAVTA)
Michael S. Tree
Executive Director
1362 Rutan Court, Suite 100
Livermore, CA 94551
(925) 455-7555
mtree@lavta.org
www.wheelsbus.com

Union City Transit
Stephen Adams
Transit Manager
34009 Alvarado-Niles Road
Union City, CA 94587
(510) 675-5446
transit@unioncity.org
www.uctransit.org

VTA (Santa Clara Valley Transportation Authority)
Carolyn Gonot
General Manager/CEO
3331 North First Street
San Jose, CA 95134
(408) 321-2300
customer.service@vta.org
www.vta.org

WestCAT (Western Contra Costa Transit Authority)
Charles Anderson
General Manager
601 Walter Avenue
Pinole, CA 94564
(510) 724-3331
charlie@westcat.org
www.westcat.org

T H E L I S T

Compiled by Ahalya Srikant

PRIVATE COMPANIES IN THE EAST BAY (1-25)

RANKED BY 2020 REVENUE

| | Business name/Prior rank Website | Address Phone | Fiscal year 2020 companywide revenue | Business description | Headquarters | Year founded | Top local executive(s) |
|----|---|---|---|--|--------------|--------------|---|
| 1 | CSAA Insurance Group ① <i>csaa-insurance.aaa.com</i> | 3055 Oak Rd. Walnut Creek, CA 94597 925-279-2300 | \$4 billion | Insurance | Walnut Creek | 1914 | Thomas Troy, President/CEO |
| 2 | ASI Computer Technologies Inc. ② <i>asipartner.com</i> | 48289 Fremont Blvd. Fremont, CA 94538 510-226-8000 | \$1.57 billion | Computer component and hardware distributor | Fremont | 1987 | Christine Liang, President |
| 3 | Clif Bar & Co. ⑤ <i>clifbar.com</i> | 1451 66th St. Emeryville, CA 94608 800-254-3227 | \$900 million ¹ | Food manufacturer | Emeryville | 1992 | Sally Grimes, CEO |
| 4 | Telecare Corp. ⑧ <i>telecarecorp.com</i> | 1080 Marina Village Pkwy. #100 Alameda, CA 94501 510-337-7950 | \$404 million | Mental health care provider | Alameda | 1965 | Anne Bakar, President/CEO |
| 5 | New Tech Solutions Inc. ⑥ <i>ntsca.com</i> | 4179 Business Center Dr. Fremont, CA 94538 510-353-4070 | \$396.97 million | IT products and services | Fremont | 1997 | Vijay Kumar, CEO |
| 6 | Overaa Construction ⑦ <i>overaa.com</i> | 200 Parr Blvd. Richmond, CA 94801 510 234-0926 | \$357.98 million | General contractor | Richmond | 1907 | Gerald (Jerry) Overaa, CEO |
| 7 | Bay Cities Paving & Grading Inc. ⑩ <i>baycities.us</i> | 1450 Civic Ct. #B 400 Concord, CA 94520 925-687-6666 | \$215.08 million | General engineering, heavy construction | Concord | 1964 | Ben Rodriguez, President |
| 8 | O.C. Jones & Sons Inc. ⑫ <i>ocjones.com</i> | 1520 4th St. Berkeley, CA 94710 510-526-3424 | \$193 million ² | General engineering construction company | Berkeley | 1924 | Rob Layne, President & CEO |
| 9 | Entisys360 ⑨ <i>entisys360.com</i> | 1855 Gateway Blvd. #730 Concord, CA 94520 925-688-8989 | \$184.96 million | IT value-added reseller | Concord | 1988 | Michael Strohl, CEO |
| 10 | McGuire and Hester ⑪ <i>mcguireandhester.com</i> | 2810 Harbor Bay Pkwy. Alameda, CA 94502 510-632-7676 | \$180.16 million | Civil engineering and construction services | Alameda | 1926 | Michael Hester, President |
| 11 | Heffernan Insurance Brokers ⑬ <i>heffins.com</i> | 1350 Carlbach Ave. Walnut Creek, CA 94596 925-934-8500 | \$153.94 million | Insurance brokerage | Walnut Creek | 1988 | F. Michael Heffernan, President/CEO |
| 12 | Toyota Material Handling Northern California ⑭ <i>tmhnc.com</i> | 6999 Southfront Rd. Livermore, CA 94551 800-527-3746 | \$120 million ¹ | Sales, service, parts, rental of new and used Toyota forklifts and material handling equipment | Livermore | 1997 | Mark Andres, President/CEO |
| 13 | California Waste Solutions Inc. ⑮ <i>calwaste.com</i> | 1820 10th St. Oakland, CA 94607 510-625-5263 | \$115 million ¹ | Recycling and waste services | Oakland | 1992 | David Duong, CEO |
| 14 | Relation Insurance Services ⑳ <i>relationinsurance.com</i> | 1277 Treat Blvd. #400 Walnut Creek, CA 94597 800-404-4969 | \$109.04 million | Insurance brokerage | Walnut Creek | 2007 | Joe Tatum, CEO |
| 15 | R.F. MacDonald Co. ⑱ <i>rfmacdonald.com</i> | 25920 Eden Landing Rd. Hayward, CA 94545 510-784-0110 | \$106.62 million | Mechanical equipment sales and service | Hayward | 1956 | Jim MacDonald, President |
| 16 | Cornerstone Staffing Solutions Inc. ⑯ <i>cornerstone-staffing.com</i> | 7020 Koll Center Pkwy. #100 Pleasanton, CA 94566 925-426-6900 | \$105 million ² | Staffing and recruiting services | Pleasanton | 2003 | Steve Drexel, President/CEO |
| 17 | Ascent Services Group ⑲ <i>network.ascentsg.com</i> | 1001 Galaxy Way #405 Concord, CA 94520 925-627-4900 | \$98.2 million ² | Staffing and workforce management | Concord | 2000 | Joseph Nordlinger, President/CEO |
| 18 | Alten Construction Inc. ㉓ <i>altenconstruction.com</i> | 1141 Marina Way S. Richmond, CA 94804 510-234-4200 | \$97 million | Commercial general contractor | Richmond | 1995 | Robert Alten, President/CEO |
| 19 | Markstein Sales Co. ㉔ <i>marksteinsalescompany.com</i> | 1645 Drive-in Way Antioch, CA 94509 925-755-1919 | \$94.03 million | Beer and beverage distribution | Antioch | 1919 | Laura Markstein-Gallagher, CEO |
| 20 | Intelliswift Software Inc. ㉗ <i>intelliswift.com</i> | 39600 Balentine Dr. #200 Newark, CA 94560 510-370-2600 | \$79.34 million | Product engineering, IT services and staffing | Newark | 2001 | Pat Patel, President/CEO |
| 21 | AEI Consultants ㉙ <i>aeiconsultants.com</i> | 2500 Camino Diablo Walnut Creek, CA 94597 925-746-6000 | \$77 million ² | Commercial real estate consulting firm | Walnut Creek | 1992 | Holly Neber, CEO |
| 22 | Cogent Solutions & Supplies ㉚ <i>cogentsupplies.com</i> | 3200 Regatta Blvd. #F Richmond, CA 94804 510-307-4242 | \$74.02 million | Distributor and consultant of packaging materials and equipment | Richmond | 1988 | Philip Ferris, President/CEO Greg Basso, EVP |
| 23 | WCI-GC Inc. ㉘ <i>wci-gc.com</i> | 101 Ygnacio Valley Rd. #105 Walnut Creek, CA 94596 925-256-5900 | \$74 million | General contractor | Walnut Creek | 1989 | Rod Adams, President |
| 24 | Shames Construction Company Ltd. ㉞ <i>shames.com</i> | 5826 Brisa St. Livermore, CA 94550 925-606-3000 | \$70.84 million | Commercial general contractor | Livermore | 1987 | Carolyn Shames, President/CEO |
| 25 | Power Engineering Construction Co. ㉟ <i>powerengconstruction.com</i> | 1501 Viking St. #200 Alameda, CA 94501 510-337-3800 | \$67.04 million | Civil and marine contractor | Alameda | 1986 | David Mik, President |

¹ Company did not provide an updated number. Figure reflects SFBT research estimate.

² Number based on SFBT estimate.

NOTES: NR - not reported. * - did not rank.

► CLOSER LOOK

MOST GROWTH
Between FY 2020 and FY 2019

| | |
|------------------------------------|-----|
| Bjork Construction Company Inc. | 57% |
| ASI Computer Technologies Inc. | 34% |
| Red Top Electric Co. | 30% |
| Red Oak Realty | 17% |
| Relation Insurance Services | 13% |
| Markstein Sales Co. | 12% |
| Heffernan Insurance Brokers | 11% |
| GT Brands | 11% |
| Telecare Corp. | 10% |
| Broadway Mechanical-Contractors | 9% |
| R.F. MacDonald Co. | 8% |
| Dahlin Group Architecture Planning | 7% |
| Delphon Industries LLC | 7% |

ABOUT THE LIST
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T H E L I S T

Compiled by Ahalya Srikant

PRIVATE COMPANIES IN THE EAST BAY (26–50)

RANKED BY REVENUE 2020

| | Business name/Prior rank Website | Address Phone | Fiscal year 2020 companywide revenue | Business description | Headquarters | Year founded | Top local executive(s) |
|----|--|--|---|---|--------------|--------------|--|
| 26 | InVision Communications 25 iv.com | 1280 Civic Dr. 3rd Fl. Walnut Creek, CA 94596 925-944-1211 | \$64.27 million | Corporate communications agency | Walnut Creek | 1991 | Rod Mickels, CEO |
| 27 | Streamlinevents Inc. 21 streamlinevents.com | 6005 Shellmound St. #185 Emeryville, CA 94608 510-463-6000 | \$62.9 million | Marketing strategy, meetings management and events | Emeryville | 2002 | Annette Chinn, CEO |
| 28 | Eichleay Inc. * eichleay.com | 1390 Willow Pass Rd. #600 Concord, CA 94520 925-689-7000 | \$60 million | Project and construction management services, engineering | Concord | 1875 | George Eichleay, President/CEO |
| 29 | Broadway Mechanical- Contractors 36 broadwaymechanical.com | 873 81st Ave. Oakland, CA 94621 510-746-4000 | \$58 million | Design-build mechanical and plumbing contractor | Oakland | 1989 | Fred Nurisso, CEO Kenneth Nurisso, President |
| 30 | Harris & Associates Inc. 31 weareharris.com | 1401 Willow Pass Rd. #500 Concord, CA 94520 925-827-4900 | \$56.7 million | Civil engineering and construction management services | Concord | 1974 | Lisa Larrabee, CEO |
| 31 | Dowd and Guild Inc. 35 dowdandguild.com | 14 Crow Canyon Ct. #200 San Ramon, CA 94583 925-820-7222 | \$56.25 million | Chemical distributor to the paint, coatings, ink, plastic, composites, building products and related industries | San Ramon | 1986 | Patrick Kelly, President |
| 32 | Keller Williams Realty - Danville & Walnut Creek * kw.com | 760 Camino Ramon #200 Danville, CA 94526 925-855-8333 | \$52.55 million | Residential real estate brokerage | Danville | 2000 | Beverly Steiner, President, Danville and Walnut Creek offices |
| 33 | Red Top Electric Co. 44 teamredtop.com | 6751 Southfront Rd. Livermore, CA 94551 925-667-2900 | \$52 million | Electrical and low voltage systems design and construction | Livermore | 1946 | Michael Curran, CEO |
| 33 | Advanced Rx Management Inc. 37 advanced-rx.com | 12647 Alcosta Blvd. #475 San Ramon, CA 94583 925-621-2950 | \$52 million | Pharmaceutical services company | San Ramon | 2010 | Jeff Azevedo, CEO |
| 35 | GT Brands 41 goodsnacks.com | 4 Orinda Way #280B Orinda, CA 94563 415-762-0600 | \$51.5 million | Food manufacturer | Orinda | 2004 | Dan Hoskins, CEO |
| 36 | RE/MAX Accord 40 remaxaccord.com | 313 Sycamore Valley Rd. W. Danville, CA 94526 925-838-4100 | \$51.44 million | Real estate brokerage | Danville | 1996 | John Stadtler, Broker/Owner |
| 37 | vCom Solutions * vcomsolutions.com | 12657 Alcosta Blvd. #418 San Ramon, CA 94583 800-804-8266 | \$50 million | Technology and managed services | San Ramon | 2001 | Gary Storm, CEO |
| 38 | ZCON Builders 22 zconbuilders.com | 780 W. Grand Ave. Oakland, CA 94612 510-444-4190 | \$47.26 million | General contractor | Oakland | 1996 | Charles Zakskorn, President |
| 39 | Accurate Firestop Inc. 39 accuratefirestop.com | 1057 Serpentine Ln. Pleasanton, CA 94566 925-701-8600 | \$46.29 million | Firestop, fireproofing and insulation services | Pleasanton | 1995 | Javier Ramirez Lucatero, President |
| 40 | Engineering/Remediation Resources Group Inc. 34 errg.com | 4585 Pacheco Blvd. #200 Martinez, CA 94553 925-969-0750 | \$42.18 million | Environmental remediation, engineering, construction | Martinez | 1997 | Cynthia Liu, President/CEO |
| 41 | Ramar Foods * ramarfoods.com | 1101 Railroad Ln. Pittsburg, CA 94565 925-439-9009 | \$42 million ¹ | Filipino foods | Pittsburg | 1969 | Susie Quesada, President |
| 42 | Cromer Material Handling 45 cromer.com | 4701 Oakport St. Oakland, CA 94601 510-534-6566 | \$39.86 million | Distributor for forklifts, material handling equipment and electric vehicles | Oakland | 1989 | Marshall Cromer, President |
| 43 | Legacy Real Estate & Associates ERA Powered 42 legacyrea.com | 41111 Mission Blvd. Fremont, CA 94539 510-744-3500 | \$39.45 million | Real estate | Fremont | 1993 | Bill Aboumrad, Owner/Broker |
| 44 | Delphon Industries LLC * delphon.com | 31398 Huntwood Ave. Hayward, CA 94544 510-576-2220 | \$36.2 million | Materials and services for the Semiconductor and medical industry | Hayward | 2004 | Jeanne Beacham, CEO |
| 45 | Bjork Construction Company Inc. * bjorkconstruction.com | 4420 Enterprise Pl. Fremont, CA 94538 510-656-4688 | \$34.57 million | General contractor, wood carpentry subcontractor | Fremont | 1988 | Jessica Madrigal, VP Jean Bjork, Owner |
| 46 | Sensiba San Filippo LLP 49 ssfllp.com | 5960 Inglewood Dr. #201 Pleasanton, CA 94588 925-271-8700 | \$33.9 million | Accounting and business consulting firm | Pleasanton | 1977 | John Sensiba, Managing partner |
| 47 | Del Monte Electric Co. Inc. 46 delmonteelectricco.com | 6998 Sierra Ct. #A Dublin, CA 94568 925-829-6000 | \$33.43 million | Electrical contractor | Dublin | 1938 | Scott Mullins, President |
| 48 | Red Oak Realty * redoakrealty.com | 1891 Solano Ave. Berkeley, CA 94705 510-292-2000 | \$31.99 million | Residential real estate | Berkeley | 1976 | Vanessa Bergmark, CEO |
| 49 | Dahlin Group Architecture Planning * dahlingroup.com | 5865 Owens Dr. Pleasanton, CA 94588 925-251-7200 | \$30 million | Architecture and planning practice | Pleasanton | 1976 | Doug Dahlin, Chairman Nancy Keenan, President |
| 50 | OnQ Solutions * onqsolutions.com | 24540 Clawiter Rd. Hayward, CA 94545 650-241-0215 | \$29.01 million | Digital engagement/ software platform | Hayward | 2004 | Paul Chapuis, CEO |

¹ Number reflects sales.

NOTES: NR - not reported. * - did not rank.

► CLOSER LOOK

6

Companies in Walnut Creek, the most of any city, followed by:

- Concord, 5
- Fremont, 4
- Richmond, 4
- Alameda, 3
- Livermore, 3
- Richmond, 3
- San Ramon, 3

ABOUT THE LIST

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T H E L I S T

Compiled by Ahalya Srikant

FASTEST GROWING PRIVATE COMPANIES IN THE EAST BAY

RANKED BY TWO-YEAR REVENUE GROWTH

| | Business name Website | Address Phone/Email | Percent growth 2018-2020 | 2018 revenue | 2019 revenue | 2020 revenue | 2018 staff | 2019 staff | 2020 staff | Year founded | Business description | Top local executive(s) |
|----|---|--|-----------------------------|---------------------|---------------------|---------------------|------------|------------|------------|-----------------|---|--|
| 1 | Mynd Management Inc. mynd.co | 1611 Telegraph Ave. #1200 Oakland, CA 94612 833-367-6963 | 442.3% | \$2.97 million | \$13.4 million | \$16.08 million | 114 | 244 | NR | 2016 | End-to-end real estate platform | Doug Brien, CEO |
| 2 | CNote mycnote.com | 2323 Broadway Oakland, CA 94612 800-449-6275 | 232% | \$275,139 | \$537,991 | \$913,526 | 4 | 9 | 17 | 2016 | Impact investment firm | Catherine Berman, CEO |
| 3 | Petit Pot petitpot.com | 4221 Horton St. Emeryville, CA 94608 650-488-7432 | 191.7% | \$1.88 million | \$3.06 million | \$5.48 million | 17 | 28 | 35 | 2014 | French dessert company that manufactures organic puddings with vegan and traditional options | Maxime Pouvreau, CEO |
| 4 | Treez Inc. treez.io | 1389 Jefferson St. #C601 Oakland, CA 94612 NR | 157.6% | \$2.35 million | \$3.73 million | \$6.06 million | 35 | 50 | 65 | 2016 | Enterprise cloud platform | John Yang, CEO |
| 5 | HealthFlex Home Health & Hospice healthflex.com | 7677 Oakport St. #930 Oakland, CA 94621 888-708-3539 | 148.6% | \$10.9 million | \$17.87 million | \$27.11 million | 234 | 243 | NR | 2012 | Home health and hospice services | Sofia Koshevatsky, CEO |
| 6 | UXReactor uxreactor.com | 5870 Stoneridge Mall Rd. #125 Pleasanton, CA 94588 888-897-3228 | 110% | \$1.59 million | \$2.7 million | \$3.34 million | 40 | 47 | NR | 2015 | UX design firm | Satyam Kantamneni, Managing partner |
| 7 | Holistic Veterinary Care holisticvetcare.com | 4382 Piedmont Ave. Oakland, CA 94611 510-339-2600 | 78.9% | \$954,320 | \$1.45 million | \$1.71 million | 10 | 12 | NR | 2009 | Vet services provider | Lee Richter, CEO |
| 8 | Face Reality Skincare facerealityskincare.com | 155 Callan Ave. San Leandro, CA 94577 510-351-1842 | 76.9% | \$5.89 million | \$8.33 million | \$10.43 million | 17 | 20 | 23 | 2005 | Skincare company | Jeremy Soine, CEO |
| 9 | Alhambra Valley Millworks avmillworks.com | 2600 N Main St. Walnut Creek, CA 94597 NR | 64.5% | \$519,691 | \$511,249 | \$854,891 | 4 | 5 | 5 | 2017 | Custom millwork pieces, custom furniture and manufacturing | Kevin Balestrieri, Owner |
| 10 | Accurate Firestop Inc. accuratefirestop.com | 1057 Serpentine Ln. Pleasanton, CA 94566 925-701-8600 | 57.9% | \$29.31 million | \$50.39 million | \$46.27 million | 140 | 182 | 179 | 1995 | Specialty firestop and insulation contractor | Javier Ramirez Lucatero, President |
| 11 | VetnCare vetncare.com | 2423 Grove Way Castro Valley, CA 94546 NR | 54.8% | \$10.51 million | \$12.45 million | \$16.28 million | 87 | 86 | 171 | 2011 | Veterinary contractor | Andrew Moffatt, CEO |
| 12 | New Tech Solutions Inc. ntsca.com | 4179 Business Center Dr. Fremont, CA 94538 510-353-4070 | 54.2% | \$257.48 million | \$316.42 million | \$397.02 million | 30 | 35 | 38 | 1997 | IT products and services for government, education and commercial customers | Vijay Kumar, CEO |
| 13 | Carol H. Williams Advertising carolhwilliams.com | 1625 Clay St. #800 Oakland, CA 94612 510-763-5200 | 50.1% | \$14.12 million | \$19.86 million | \$21.2 million | NR | NR | NR | 1986 | Creative communications integrated agency specializing in print, broadcast, radio and digital branding | Carol H. Williams, CEO |
| 14 | Insight Wealth Strategies LLC insight2wealth.com | 5000 Executive Pkwy. #420 San Ramon, CA 94583 925-659-8020 | 45.8% | \$4.5 million | \$5.88 million | \$6.56 million | 23 | 17 | 15 | 2002 | Financial planning and investment management | David Chazin, CEO |
| 15 | BALI Construction bali-construction.com | 2600 N. Main St. Walnut Creek, CA 94597 925-478-8182 | 41.1% | \$11.34 million | \$12.98 million | \$15.99 million | 14 | 26 | 23 | 2013 | General contractor | Kevin Balestrieri, Owner |
| 16 | TA Digital tadigital.com | 5600 Mowry School Rd. #220 Newark, CA 94560 510-962-3200 | 39.6% | \$24.93 million | \$34.32 million | \$34.8 million | 81 | 100 | 93 | 2006 | Digital transformation agency | Tera Koti Reddy, COO |
| 17 | HKIT Architects hkit.com | 538 9th St. #240 Oakland, CA 94607 510-625-9800 | 39.5% | \$14.34 million | \$18 million | \$20 million | NR | NR | NR | 1948 | Architectural firm | Jeff Evans, Principal |
| 18 | Fante Inc., dba Casa Sanchez Foods casasanchezfoods.com | 2898 W. Winton Ave. Hayward, CA 94545 650-697-1800 | 38.1% | \$21 million | \$23 million | \$29 million | NR | NR | NR | 1924 | Food manufacturer | Robert Sanchez, President/CEO |
| 19 | Center for Social Dynamics csdautismservices.com | 1025 Atlantic Ave. #101 Alameda, CA 94501 510-268-8120 | 38% | \$21.96 million | \$27.7 million | \$30.31 million | 574 | 729 | 939 | 2012 | Behavioral and developmental services | Pete Pallares, CEO |
| 20 | Corefact corefact.com | 20936 Cabot Blvd. Hayward, CA 94545 866-777-3986 | 37.8% | \$19.26 million | \$20.03 million | \$26.54 million | 82 | 85 | 102 | 2005 | Direct mail marketing system | Christopher Burnley, CEO |
| 21 | Red Oak Realty redoakrealty.com | 1891 Solano Ave. Berkeley, CA 94705 510-292-2000 | 37.6% | \$23.25 million | \$26.36 million | \$31.99 million | NR | NR | NR | 1976 | Residential real estate firm | Vanessa Bergmark, CEO |
| 22 | Pacific Firm pacfirm.com | 2407 4th St. Berkeley, CA 94710 510-647-1005 | 36.5% | \$827,650 | \$925,420 | \$1.13 million | NR | NR | NR | 1996 | Staffing firm | Stacie Blair, CEO |
| 23 | CableWholesale.com Inc. cablewholesale.com | 1200 Voyager St. Livermore, CA 94551 925-455-0800 | 36.1% | \$12.3 million | \$13.1 million | \$16.74 million | NR | NR | NR | 1996 | Manufacturer and distributor of computer, network and home theater cables and accessories | Sharon Jiang, CEO |
| 24 | Sensiba San Filippo LLP ssfilp.com | 5960 Inglewood Dr. #201 Pleasanton, CA 94588 925-271-8700 | 34% | \$32.1 million | \$33.9 million | \$43 million | NR | NR | NR | 1977 | Accounting firm | John Sensiba, Managing partner |
| 25 | NextHome Inc. nexthome.com | 4309 Hacienda Dr. #110 Pleasanton, CA 94588 855-925-6398 | 33.8% | \$6.56 million | \$8.28 million | \$8.78 million | 28 | 30 | 36 | 2014 | Real estate franchise | James Dwiggins, CEO |

NOTES: NR - not reported., * - did not rank.
ABOUT THE LIST: This List includes privately held companies headquartered in the East Bay, which is defined as Alameda and Contra Costa counties. Companies considered for the List must meet the following criteria: 1) Headquartered in the East Bay; 2) Net revenue of greater than \$200,000 in fiscal year 2018; 3) Independent, privately held corporation, proprietorship or partnership (not a subsidiary or division) through fiscal year 2020. Net revenue = revenue less deductions for returns and allowances or credit, when applicable.



Compiled by Ahalya Srikant

PUBLIC COMPANIES IN THE EAST BAY

RANKED BY MOST RECENT FISCAL YEAR REVENUE

| | Business name/Prior rank Website | Headquarters Phone | Companywide revenue | Fiscal year end date | Revenue change from prior year | Most recent net income (loss) | Industry | Stock ticker symbol | Companywide employees at end of fiscal year | CEO(s) |
|----|--|------------------------------|------------------------|----------------------|-----------------------------------|----------------------------------|------------------|---------------------|---|---------------------|
| 1 | Chevron Corp. ① chevron.com | San Ramon 925-842-1000 | \$94.69 billion | Dec. 31, 2020 | -35.37% | -\$5.54 billion | Energy | CVX | 47,736 | Michael Wirth |
| 2 | Synnex Corp. ② synnex.com | Fremont 510-656-3333 | \$24.68 billion | Nov. 30, 2020 | 3.87% | \$529.16 million | Services | SNX | 280,000 | Dennis Polk |
| 3 | Ross Stores ③ rossstores.com | Dublin 925-965-4400 | \$12.53 billion | Jan. 30, 2021 | -21.87% | \$85.38 million | Retail | ROST | 93,700 | Barbara Rentler |
| 4 | Lam Research Corp. ④ lamresearch.com | Fremont 510-572-0200 | \$11.9 billion | June 28, 2020 | 23.27% | \$2.25 billion | Technology | LRCX | 11,300 | Tim Archer |
| 5 | Clorox Co. ⑤ thecloroxcompany.com | Oakland 510-271-7000 | \$7.34 billion | June 30, 2020 | 18.12% | \$939 million | Consumer goods | CLX | 8,800 | Linda Rendle |
| 6 | Logitech International ⑧ logitech.com | Newark 510-795-8500 | \$5.25 billion | March 31, 2021 | 76.5% | \$947.26 million | Technology | LOGI | 9,000 | Bracken Darrell |
| 7 | Workday ⑦ workday.com | Pleasanton 925-951-9000 | \$4.32 billion | Jan. 31, 2021 | 19.04% | -\$282.43 million | Technology | WDAY | 12,500 | Aneel Bhusri |
| 8 | TriNet Group Inc. ⑥ trinet.com | Dublin 510-352-5000 | \$4.03 billion | Dec. 31, 2020 | 4.62% | \$272 million | Services | TNET | 2,700 | Burton Goldfield |
| 9 | Grocery Outlet Holding Corp. ⑩ groceryoutlet.com | Emeryville 510-845-1999 | \$3.13 billion | Jan. 2, 2021 | 22.47% | \$106.71 million | Retail | GO | 946 | Eric Lindberg |
| 10 | Central Garden & Pet ⑪ central.com | Walnut Creek 925-948-4000 | \$2.7 billion | Sept. 26, 2020 | 13.11% | \$121.52 million | Consumer goods | CENT, CENTA | 6,300 | Tim Cofer |
| 11 | Bio-Rad Laboratories Inc. ⑫ bio-rad.com | Hercules 510-724-7000 | \$2.55 billion | Dec. 31, 2020 | 10.12% | \$3.81 billion | Health care | BIO, BIO-B | 8,000 | Norman Schwartz |
| 12 | Cooper Companies Inc. ⑨ coopercos.com | San Ramon 925-460-3600 | \$2.43 billion | Oct. 31, 2020 | -8.39% | \$238.4 million | Health care | COO | 12,000 | Albert White III |
| 13 | Corsair Gaming Inc. ⑯ corsair.com | Fremont 510-657-8747 | \$1.7 billion | Dec. 31, 2020 | 55.16% | \$103.22 million | Technology | CRSR | 2,411 | Andy Paul |
| 14 | Veeva Systems Inc. ⑮ veeva.com | Pleasanton 925-452-6500 | \$1.47 billion | Jan. 31, 2021 | -0% | \$380 million | Technology | VEEV | 4,506 | Peter Gassner |
| 15 | Ultra Clean Holdings Inc. ⑰ uct.com | Hayward 510-576-4400 | \$1.4 billion | Dec. 25, 2020 | 31.18% | \$80.4 million | Technology | UCTT | 4,996 | Jim Scholhamer |
| 16 | Simpson Manufacturing Co. Inc. ⑬ simpsonmfg.com | Pleasanton 925-560-9000 | \$1.27 billion | Dec. 31, 2020 | 11.56% | \$187 million | Industrial goods | SSD | 3,562 | Karen Colonias |
| 17 | Smart Global Holdings Inc. ⑭ smartm.com | Newark 510-623-1231 | \$1.12 billion | Aug. 28, 2020 | -7.39% | -\$1.14 million | Technology | SGH | 3,926 | Mark Adams |
| 18 | Exelixis Inc. ⑲ exelixis.com | Alameda 650-837-7000 | \$987.54 million | Dec. 27, 2020 | 2.04% | \$111.78 million | Health care | EXEL | 773 | Michael Morrissey |
| 19 | Ichor Holdings Ltd. ⑳ ichorsystems.com | Fremont 510-897-5200 | \$914.24 million | Dec. 31, 2020 | 47.26% | \$33.28 million | Technology | ICHR | 1,600 | Jeffrey Andreson |
| 20 | Enphase Energy Inc. ⑱ enphase.com | Fremont 707-763-4784 | \$774.43 million | Dec. 31, 2020 | 24.04% | \$134 million | Technology | ENPH | 850 | Badri Kothandaraman |
| 21 | FormFactor Inc. ㉑ formfactor.com | Livermore 925-243-3522 | \$693.62 million | Dec. 28, 2020 | 17.67% | \$78.52 million | Technology | FORM | 2,166 | Mike Slessor |
| 22 | McGrath RentCorp. ㉒ mgrc.com | Livermore 925-606-9200 | \$572.55 million | Dec. 31, 2020 | 0.41% | \$101.98 million | Services | MGRC | 1,061 | Joseph Hanna |
| 23 | Penumbra Inc. ㉓ penumbrainc.com | Alameda 510-995-2486 | \$560.41 million | Dec. 31, 2020 | 2.38% | -\$15.7 million | Health care | PEN | 3,300 | Adam Elsesser |
| 24 | Five9 Inc. ㉔ five9.com | San Ramon 925-201-2000 | \$434.91 million | Dec. 31, 2020 | -100% | -\$42.13 million | Technology | FIVN | 1,549 | Rowan Trollope |
| 25 | AssetMark Financial Inc. ㉕ assetmark.com | Concord 800-664-5345 | \$432.08 million | Dec. 31, 2020 | 3.38% | -\$7.81 million | Finance | AMK | 732 | Charles Goldman |

NOTES: NR - not reported., * - did not rank.
ABOUT THE LIST: This List ranks public companies headquartered in Alameda and Contra Costa counties. Information was obtained from filings with the U.S. Securities and Exchange Commission, Yahoo Finance and SFBT research.

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Compiled by Julia Cooper

BEST PLACES TO WORK

LARGEST EMPLOYERS (MORE THAN 1,000 BAY AREA EMPLOYEES), RANKED BY SCORE

| | Business name Website | Address Phone/Email | Score | Bay Area employees | Headquarters | Business description | Top human resources executive in the Bay Area | Top local executive(s) |
|----|---------------------------------|--|-------|-----------------------|---------------------|---|--|---|
| 5 | Credit Karma creditkarma.com | 1100 Broadway Oakland, CA 94607 NR | 88.9 | 931 | Oakland | Consumer financial technology | Colleen McCreary, Chief people officer | Kenneth Lin, CEO |
| 10 | Bayer bayer.com/berkeley | 800 Dwight Way Berkeley, CA 94710 510-705-5000 | 87.04 | 1,064 | Leverkusen, Germany | Pharmaceutical and life sciences company | Brianne Fernandez, Human resources business partner | Jens Vogel, SVP/Global head of biotech |

LARGE EMPLOYERS (FROM 250-999 BAY AREA EMPLOYEES), RANKED BY SCORE

| | Business name Website | Address Phone/Email | Score | Bay Area employees | Business description | Headquarters | Top human resources executive in the Bay Area | Top local executive(s) |
|----|-------------------------------|--|-------|-----------------------|----------------------|--------------|---|-------------------------------|
| 23 | C. Overaa & Co. overaa.com | 200 Parr Blvd. Richmond, CA 94801 510-234-0926 | 87.45 | 410 | General contractor | Richmond | Maggie Blanc-White, Director of human resources and talent development | Gerald (Jerry) Overaa, CEO |

MIDSIZE EMPLOYERS (FROM 100-249 BAY AREA EMPLOYEES), RANKED BY SCORE

| | Business name Website | Address Phone/Email | Score | Bay Area employees | Business description | Headquarters | Top human resources executive in the Bay Area | Top local executive(s) |
|----|--|---|-------|-----------------------|--|-----------------|--|---|
| 5 | Rodan Builders Inc. rodanbuilders.com | 3486 Investment Blvd. #B Hayward, CA 94545 650-508-1700 | 93.93 | 108 | General contractor | Hayward | Nadja Peterson, Human resources director | Dan Oliver, CEO |
| 7 | Athens Administrators athensadmin.com | 2552 Stanwell Dr. Concord, CA 94520 925-826-1288 | 93.38 | 165 | Third party claims administrator | Concord | Janet McClain, EVP, human resources | James Jenkins, President |
| 8 | vCom Solutions vcmsolutions.com | 12657 Alcosta Blvd. #418 San Ramon, CA 94583 800-804-8266 | 93.28 | 112 | Technology spend and lifecycle management | San Ramon | Rekha Venuthurupalli, VP of human resources | Gary Storm, CEO |
| 11 | World Wide Technology wwt.com | 2700 Camino Ramon #100 San Ramon, CA 94583 925-425-1000 | 93.06 | 121 | Technology solutions provider | St. Louis | Ann Marr, VP of global human resources | Dicran Arnold, Area VP, global enterprise sales |
| 13 | Syserco syserco.com | 215 Fourier Ave. Fremont, CA 94539 510-498-1171 | 92.34 | 183 | Energy management | Fremont | Erlynn Sandoc, Executive business manager | Majd Khleif, Senior executive, Derek Eggers, Senior executive |
| 17 | HNTB Corp. hntb.com | 1111 Broadway 9th Fl. Oakland, CA 94607 510-208-4599 | 91.45 | 164 | Engineering and architecture | Kansas City, MO | Geralyn Lobo, Human resources manager | Jeff Watson, Office leader/VP |
| 19 | Marsh & McLennan Insurance Agency LLC marshmma.com | 1340 Treat Blvd. #250 Walnut Creek, CA 94597 925-482-9300 | 90.58 | 102 | Insurance and employee health and benefits agency | San Diego | Mara Crain, Human resources business partner | Alan Ikeya, Managing director |
| 20 | Kimley-Horn kimley-horn.com | 4637 Chabot Dr. #300 Pleasanton, CA 94588 925-398-4840 | 90.53 | 108 | Engineering and planning firm | Raleigh, NC | Joy Pado, VP/Senior associate | Leyla Hedayat, Principal/SVP/ Senior associate |
| 31 | Charles Pankow Builders Ltd. pankow.com | 1111 Broadway #200 Oakland, CA 94607 510-893-5170 | 88.84 | 110 | General contracting and tenant improvement services | Pasadena | Brad Bitz, Director of people | Bret Firebaugh, Regional VP |
| 36 | College Track collegetrack.org | 112 Linden St. Oakland, CA 94607 510-834-3295 | 86.95 | 109 | Nonprofit organization advancing college access for low-income students of color | Oakland | Stella Glodek, VP of people | Elissa Salas, CEO |
| 37 | StoragePro Management Inc. storagepro.com | 1615 Bonanza St. #208 Walnut Creek, CA 94597 888-456-1122 | 86.24 | 121 | Self-service storage property management and consulting firm | Walnut Creek | Francine Cronin, Human resources director | Stephen Mirabito, President |
| 39 | Wind River windriver.com | 500 Wind River Way Alameda, CA 94501 510-748-4100 | 85.13 | 187 | Software for intelligent connected systems/IoT | Alameda | Terese Lam, Chief people officer | Kevin Dallas, President/CEO |

SMALL EMPLOYERS (FROM 50-99 BAY AREA EMPLOYEES), RANKED BY SCORE

| | Business name Website | Address Phone/Email | Score | Bay Area employees | Business description | Headquarters | Top human resources executive in the Bay Area | Top local executive(s) |
|----|---|--|-------|-----------------------|---|---------------|---|-----------------------------|
| 4 | Del Monte Electric Co. Inc. delmonteelectricco.com | 6998 Sierra Ct. #A Dublin, CA 94568 925-829-6000 | 94.21 | 53 | Electrical contractor | Dublin | Lynn Martin, Controller | Scott Mullins, President |
| 11 | Xantrion xantrion.com | 651 Thomas L. Berkley Way Oakland, CA 94612 510-272-4701 | 92.96 | 80 | Managed cybersecurity and IT support | Oakland | Tom Snyder, COO | Anne Bisagno, President |
| 17 | Ray Morgan Co. raymorgan.com | 470 Boulder Ct. Pleasanton, CA 94566 925-400-4160 | 91.99 | 69 | Management of office technology solutions | Chico | Melanie Rice, Regional director of human services | Richard Whitlock, EVP |
| 22 | Goodfellow Bros. goodfellowbros.com | 50 Contractors St. Livermore, CA 94551 925-449-5764 | 91.57 | 70 | Construction | Wenatchee, WA | Katherine Sullivan, Human resources generalist | Brian Gates, President |
| 24 | TEECOM teecom.com | 1333 Broadway #601 Oakland, CA 94612 510-337-2800 | 90.85 | 62 | Strategic consulting, design and engineering, and project management services | Oakland | Kimm Louaillier, Senior human resources generalist | David Marks, CEO |

SMALLEST EMPLOYERS (FROM 25-49 BAY AREA EMPLOYEES), RANKED BY SCORE

| | Business name Website | Address Phone/Email | Score | Bay Area employees | Business description | Headquarters | Top human resources executive in the Bay Area | Top local executive(s) |
|----|---------------------------------------|--|-------|-----------------------|--|--------------|--|------------------------|
| 5 | Metagenomi metagenomi.co | 5980 Horton St. Emeryville, CA 94608 NR | 96.51 | 25 | Cell and gene therapy using proprietary CRISPR-based systems to edit DNA | Emeryville | Lily Paloma, Director of human resources | Brian Thomas, CEO |
| 21 | Bread SRSly breadsrsly.com | 2701 8th St. #112 Berkeley, CA 94710 844-432-7323 | 93.06 | 29 | Manufactures gluten-free and vegan sourdough bread | Berkeley | Lizz Khan, Human resources manager | Sadie Scheffer, CEO |
| 22 | Galileo Learning galileo-camps.com | 1021 3rd St. Oakland, CA 94607 800-854-3684 | 92.97 | 42 | Educational summer camps | Oakland | Diana Lee, VP of people | Glen Tripp, CEO |
| 24 | TMC Financing tmcfinancing.com | 1720 Broadway 3rd Fl. Oakland, CA 94612 415-989-8855 | 92.64 | 34 | SBA 504 lender | Oakland | Jenelle Ring, Human resources director | Barbara Morrison, CEO |

ABOUT THE LIST
The East Bay companies ranked on the San Francisco Business Times’ 125 Best Places to Work in the Bay Area List. Ranking numbers indicate where each company placed among the 125 honorees in the Bay Area within each employer size category. The List includes companies with employees working in the Greater Bay Area counties of Alameda, Contra Costa, Marin, Monterey, Napa, San Francisco, San Mateo, San Benito, Santa Clara, Santa Cruz, Solano and Sonoma. Ranking based on scores obtained from a survey of the company’s Bay Area employees, administered by Quantum Workplace.

T H E L I S T

Compiled by Ahalya Srikant

EMPLOYERS IN THE EAST BAY

RANKED BY NUMBER OF EAST BAY EMPLOYEES IN NONPROFIT, PRIVATE AND PUBLICLY HELD COMPANIES

| | Company/Prior rank Website | Address Phone | East Bay employees | Bay Area employees | Companywide employees | Business description | Top local executive |
|----|--|--|-----------------------|-----------------------|--------------------------|---|---|
| 1 | Kaiser Permanente ① kp.org | 1 Kaiser Plz. Oakland, CA 94612 510-271-5910 | 34,666 | 46,352 | 216,776 | Integrated health care system | Gregory Adams, Chairman/CEO |
| 2 | Tesla Inc. ② tesla.com | 3500 Deer Creek Rd. Palo Alto, CA 94304 650-681-5000 | 13,000 ¹ | 26,000 | 70,757 | Electric vehicle manufacturing | Elon Musk, CEO |
| 3 | Safeway ③ safeway.com | 5918 Stoneridge Mall Rd. Pleasanton, CA 94588 925-467-3000 | 9,731 | 14,474 | 300,000 | Grocery stores | Karl Schroeder, Safeway division president, Northern California |
| 4 | Sutter Health ④ sutterhealth.org | 2000 Powell St. 10th Fl. Emeryville, CA 94608 510-457-7333 | 9,377 | 18,710 | 55,000 | Health care system | Julie Petrini, CEO, Sutter Bay Hospitals Lizz Vilardo, CEO, Bay Area Foundations Sutter Health |
| 5 | John Muir Health ⑤ johnmuirhealth.com | 1400 Treat Blvd. Walnut Creek, CA 94597 925-939-3000 | 6,300 | 6,300 | 6,300 | Health care system | Cal Knight, President/CEO |
| 6 | PG&E ⑦ pgecorp.com | 77 Beale St. Rm. 2905A San Francisco, CA 94105 415-973-1000 | 5,100 | 9,300 | 23,500 | Electric and gas utilities | Patricia Poppe, CEO |
| 7 | Workday ⑨ workday.com | 6110 Stoneridge Mall Rd. #200 Pleasanton, CA 94588 925-951-9000 | 5,098 ² | 10,536 | 13,100 | Enterprise cloud application provider | Aneel Bhusri, Co-CEO/Chairman |
| 8 | Chevron Corp. ⑥ chevron.com | 6001 Bollinger Canyon Rd. San Ramon, CA 94583 925-842-1000 | 4,700 | 9,400 | 47,736 | Energy production company | Michael Wirth, Chairman/CEO |
| 9 | Wells Fargo & Co. ⑧ wellsfargo.com | 420 Montgomery St. San Francisco, CA 94104 415-979-0775 | 4,354 | 12,035 | 268,531 | Financial services | Jim Foley, EVP/President, Pacific region |
| 10 | Allied Universal ⑫ aus.com | 545 Sansome St. 6th Fl. San Francisco, CA 94111 415-926-6401 | 3,454 | 9,309 | 250,000 | Security services | Mike Smidt, President, Northwest region |
| 11 | Lam Research Corp. ⑩ lamresearch.com | 4650 Cushing Pkwy. Fremont, CA 95438 510-572-0200 | 3,300 | 3,300 | 13,100 | Semiconductor manufacturing equipment and services | Tim Archer, President/CEO |
| 12 | Southwest Airlines ⑱ southwest.com | 2702 Love Field Dr. Dallas, TX 75235 214-792-4000 | 2,619 | 2,853 | 60,800 | Airline | Gary Kelly ³ , Chairman/CEO ⁴ |
| 13 | The Save Mart Cos. ⑪ savemart.com | 6375 Clark Ave. Dublin, CA 94568 925-833-6136 | 2,500 | 3,200 | NR | Grocery store operator | Dean Willhite, VP, FoodMaxx store operations |
| 14 | Washington Hospital Healthcare System ⑭ whhs.com | 2000 Mowry Ave. Fremont, CA 94538 510-797-1111 | 2,054 | 2,054 | 2,054 | Health care system | Kimberly Hartz, CEO |
| 15 | Penumbra Inc. ⑮ penumbrainc.com | 1 Penumbra Pl. Alameda, CA 94502 510-995-2486 | 2,000 ¹ | 2,000 | 3,300 | Medical devices | Adam Elsesser, Chairman/President/CEO |
| 16 | Bank of America ⑬ bankofamerica.com | 555 California St. San Francisco, CA 94104 800-432-1000 | 1,898 | 3,847 | 212,000 | Financial services | Gioia McCarthy, Market executive, North Bay and San Francisco Elizabeth Minick, Market executive, San Francisco and East Bay |
| 17 | Bank of the West ⑰ bankofthewest.com | 180 Montgomery St. San Francisco, CA 94104 415-765-4800 | 1,735 ¹ | 4,383 | 9,683 | Bank services | Nandita Bakhshi, President/CEO |
| 18 | Manos Home Care ⑯ manoshomecare.com | 4173 MacArthur Blvd. Oakland, CA 94619 510-336-2900 | 1,722 | 1,722 | 2,461 | Senior and disability care service provider | Kevin Rath, Executive director |
| 19 | Oracle Corp. ⑲ oracle.com | 500 Oracle Pkwy. Redwood Shores, CA 94065 650-506-7000 | 1,493 ² | 9,149 | 135,000 | Business software, cloud applications and platform services | Larry Ellison, Chairman/CTO Safra Catz, CEO |
| 20 | Robert Half International Inc. ⑳ roberthalf.com | 2884 Sand Hill Rd. Menlo Park, CA 94025 650-234-6000 | 1,474 ⁵ | 3,116 | 13,000 | Staffing firm | Keith Waddell, President/CEO |
| 21 | Blue Shield of California ㉔ blueshieldca.com | 601 12th St. Oakland, CA 94607 510-607-2000 | 1,466 | 1,466 | 7,004 | Health insurer | Paul Markovich, President/CEO |
| 22 | Pixar Animation Studios ㉚ pixar.com | 1200 Park Ave. Emeryville, CA 94608 510-922-3000 | 1,285 | 1,285 | NR | Animation, film/video | Jim Morris, President |
| 23 | Clorox Co. ㉑ thecloroxcompany.com | 1221 Broadway Oakland, CA 94612 510-271-7000 | 1,211 | 1,211 | 8,800 | Consumer products | Linda Rendle, CEO |
| 24 | La Clínica De La Raza ㊦ laclinica.org | 1450 Fruitvale Ave. 3rd Fl. Oakland, CA 94601 510-535-4000 | 1,059 | 1,059 | 1,200 | Health care centers | Jane Garcia, CEO |
| 25 | Bayer ㉓ bayer.com/berkeley | 800 Dwight Way Berkeley, CA 94710 510-705-5000 | 1,033 | 1,162 | 99,538 | Health care and agriculture life sciences | Jens Vogel, SVP/Global head of biotech |

¹ Number based on SFBT estimate.

² Pleasanton employees per city of Pleasanton financial report.

³ Kelly plans to step down from the CEO role and become executive chairman. Robert Jordan, Southwest's executive vice president for corporate services, will become CEO effective Feb. 1, 2022.

⁴ Not locally based.

⁵ San Ramon employees per city of San Ramon financial report.

NOTES: NR - not reported. * - did not rank.

CLOSER LOOK

ABOUT THE LIST
This List includes nonprofit, privately held and publicly held companies with offices in the East Bay, defined as Alameda and Contra Costa counties. For this list, the Bay Area is defined as Alameda, Contra Costa, Marin, San Francisco and San Mateo counties. Information was obtained from company representatives and from SFBT research. In case of ties, number of Bay Area employees was used as secondary ranking criteria.

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T H E L I S T

Compiled by Ahavah Revis

CONSTRUCTION PROJECTS IN THE EAST BAY

RANKED BY CONSTRUCTION COST

| | Project Address | Description | Construction cost | Start date | End date | Owner/Developer | Architect | Contractor |
|----|--|---|-------------------|------------|----------|---|---|---|
| 1 | 300 Lakeside¹ 300 Lakeside Dr. Oakland 94612 | Renovation of a 28-story, 975,000-square-foot office building, includes a 5-level, 1,405-stall parking garage, rooftop garden and separate building with 128,872 square feet of office and retail space | \$264 million | 7/21 | 7/23 | TMG Partners | Gensler | Plant Construction Co. LP 415-285-0500 plantconstruction.com |
| 2 | 1900 Broadway 1900 Broadway Oakland 94612 | 39-story tower, 558,000 square foot, mixed-use building with 452 units, retail and office, and below-grade parking | \$229 million | 8/19 | 3/23 | Behring Companies | Solomon Cordwell Buenz (SCB) | Suffolk 415-848-0500 suffolk.com |
| 3 | Lincoln Landing Apartments 22301 Foothill Blvd. Hayward 94541 | 838,152 square feet across three buildings, 474 units with 82,000 square feet of retail and parking, and additional stand-alone retail building | \$193.99 million | 10/19 | 6/22 | Dollinger Properties | BDE Architecture | Deacon Construction LLC 925-401-1700 deacon.com |
| 4 | Oakland Waterfront Parcel J 37 8th Ave. Oakland 94606 | 8-story with 378-units, ground-level retail, swimming pool and spa, lounge with wine room, gym, and pet wash area | \$162 million | 7/21 | 8/23 | Cityview | AC Martin | Webcor/Roberts-Obayashi JV 415-978-1000 webcor.com |
| 5 | Walnut Creek Transit Village Parcel 2, Phase 1 101 Pringle Ave. Walnut Creek 94596 | Mixed-use development with 358 units, 14,500 square feet of retail | \$154.2 million | 9/19 | 6/22 | Blake Griggs Properties, Mitsui Fudosan America, Transit Village Associates | BDE Architecture | Deacon Construction LLC 925-401-1700 deacon.com |
| 6 | Marriott Residence Inn 2121 Center St. Berkeley 94704 | 16-story hotel with 331 rooms, meeting space, fitness center, pool, dining, retail and parking | \$145 million | 6/18 | 12/21 | Pyramid Hotel Group | JRDV Urban International | Suffolk 415-848-0500 suffolk.com |
| 7 | Alta Buena Vista 1501 Buena Vista Ave. Alameda 94501 | Adaptive re-use of historic Del Monte Warehouse for 553,200-square-foot, mixed-use development with 372 units, retail, and 460-vehicle and 372-bike parking spaces | \$133 million | 1/20 | 8/22 | Wood Partners | BAR Architects | Wood Partners 415-888-8075 woodpartners.com |
| 8 | Emery 1450 Sherwin Ave. Emeryville 94608 | 500-unit development including 85 units of affordable housing and a new public park | \$125 million | 2/20 | 6/23 | Lennar Multifamily Communities | LPAS Architecture + Design | Lennar Multifamily Builders 415-975-4980 livelm.com |
| 9 | 1951 Harbor Bay Parkway 1951 Harbor Bay Pkwy. Alameda 94501 | 4 story, 220,000-square-foot building for Exelixis, an oncology-focused biotechnology company | \$120 million | TBD | 8/22 | srmErnst Development Partners | Brick-Inc. | Pankow Builders 510-893-5170 pankow.com |
| 10 | Brooklyn Basin Parcel C 219 9th Ave. Oakland 94606 | 241 market-rate apartments over 3 levels of above-grade parking with 3,500 square feet of ground floor retail | \$104.59 million | 3/19 | 10/21 | Zarsion Essex LLC | Studio T-Square | James E. Roberts-Obayashi Corp. 925-820-0600 jercorp.com |
| 11 | Casa Suenos 3511 East 12th St. Oakland 94601 | 181 affordable apartments for families, including 46 permanent supportive housing apartments | \$97.55 million | 7/21 | 10/23 | The Unity Council, Bridge Housing | SVA Architects | J.H Fitzmaurice (JHF) 510-444-7561 jhfitzmaurice.com |
| 12 | Patterson Pass Water Treatment Plant Improvements 8750 Patterson Pass Rd. Livermore 94550 | Increase plant capacity to 24 million gallons per day and improve cleaning process to remove contaminants | \$76.14 million | 3/19 | 1/22 | Zone 7 Water Agency | CDM Smith | Overaa Construction 510 234-0926 overaa.com |
| 13 | Foon Lok West 311 9th Ave. Oakland 94606 | 130 affordable units for families including 26 supportive units for formerly homeless individuals | \$75.3 million | 7/20 | 4/22 | MidPen Housing | HKIT Architects | Nibbi Brothers General Contractors 415-863-1820 nibbi.com |
| 14 | Newark Civic Center 37101 Newark Blvd. Newark 94560 | Demolition of existing administration building to create a new city hall, library and police building addition | \$72.32 million | 9/19 | 10/21 | City of Newark | Perkins&Will | Webcor 415-978-1000 webcor.com |
| 15 | Hope Center 2012 Berkeley Way Berkeley 94704 | 89 affordable units, 53 units of permanent supportive housing, 44 temporary homeless housing beds with space for supportive services, office suite and a community kitchen | \$71.2 million | 7/20 | 6/22 | Bridge Housing, Berkeley Food & Housing Project | Leddy Maytum Stacy Architects | Nibbi Brothers General Contractors 415-863-1820 nibbi.com |
| 16 | Chabot College Library and Learning Connection Building 25555 Hesperian Blvd. Hayward 94545 | 70,000-square-foot, 4-story building on the Chabot College campus with a library, resource areas, study spaces and a café | \$71 million | 5/21 | 11/22 | Chabot-Las Positas Community College District | Group 4 Architecture, Research + Planning | Rudolph and Sletten 650-216-3600 rsconstruction.com |
| 17 | Collaborative Opportunities in Research and Engagement (CORE) Building 25800 Carlos Bee Blvd. Hayward 94542 | 100,000-square-foot library replacement building with group project space | \$70 million | 11/19 | 2/22 | California State University, East Bay | Carrier Johnson + CULTURE | Rudolph and Sletten 650-216-3600 rsconstruction.com |
| 18 | Centro Callan 100 Callan St. San Leandro 94577 | 196-unit mixed-use building with 31,000 square feet of retail near the San Leandro BART station and AC Transit's BRT system | \$66 million | 9/21 | 5/23 | The Martin Group of Companies LLC | BDE Architects | Johnstone Moyer Inc. 650-570-6161 johnstonemoyer.com |
| 19 | Ice House 950 W. Grand Ave. Oakland 94607 | 134 solar, all-electric townhomes | \$64 million | 9/16 | 12/21 | City Ventures | Hunt Hale Jones Architects | City Ventures Homebuilding 415-964-1097 cityventures.com |
| 20 | Industrial Maintenance and Shop Building 31 Castro St. Richmond 94801 | 105,488-square-foot building for machine, boiler, instrumentation, electrical maintenance facility | \$59 million | 1/20 | 12/21 | NR | NR | Overaa Construction 510 234-0926 overaa.com |
| 21 | Stanford Health Care ValleyCare IR, Pharmacy and Clinical Lab Renovation 5555 W. Las Positas Blvd. Pleasanton 94588 | Upgrades the Diagnostic Imaging and Interventional Radiology; small renovation of the Clinical Lab and expansion of the third-floor pharmacy | \$54 million | 2/21 | 6/24 | Stanford Health Care | Ratcliff (Rx & Lab) / Taylor Design (IR) | Hensel Phelps 925-494-9700 henselphelps.com |
| 22 | Piedmont High School STEAM and Theater 800 Magnolia Ave. Piedmont 94611 | Alan Harvey Theater building includes a stage, 452 seats, drama classroom, green room, department offices; 42,700-square-foot science technology engineering arts and math building | \$53 million | 4/19 | 12/21 | Piedmont Unified School District | HKIT Architects | Overaa Construction 510 234-0926 overaa.com |
| 23 | City of Hayward, Fire Station 6 and Fire Training Center 1401 West Winton Ave. Hayward 94545 | Nine new structures totaling approximately 64,500 square feet includes a firehouse/classroom building | \$52.4 million | 7/20 | 8/22 | City of Hayward Fire Department | RossDrulisCusenbery | S.J. Amoroso Construction Co. Inc. 650-654-1900 sjamoroso.com |
| 24 | Brentwood WWTP Expansion Phase II 2251 Elkins Way Brentwood 94513 | 5 MGD extended aeration/activated sludge facility, expand capacity to 10 MGD and includes process structures, buildings, roads, sitework | \$45 million | 6/20 | 4/23 | City of Brentwood | Psomas | Overaa Construction 510 234-0926 overaa.com |
| 25 | Berkeley Community Theatre 1930 Allston Way Berkeley 94704 | Complete renovation of historic Building A Classroom Wing, renovation and seismic upgrade of the stage box in the Community Theater and new student lobby while occupied. | \$42.54 million | 10/20 | 8/22 | Berkeley USD | NR | Alten Construction Inc. 510-234-4200 altenconstruction.com |

¹ Known as the Kaiser Center

NOTES: NR - not reported.

ABOUT THE LIST: This list includes projects located in the East Bay, defined as Alameda and Contra Costa counties. Projects listed are under construction as of September 2021.



INVEST IN ME
NorCalCarpenters.org





INVEST IN ME

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T H E L I S T

Compiled by Julia Cooper

WOMEN-OWNED BUSINESSES IN THE EAST BAY

RANKED BY FISCAL YEAR 2020 COMPANYWIDE REVENUE

| | Company/Prior rank Website | Address Phone | Revenue 2020 | Business description | Year founded | Headquarters | Percent women- owned | Women owner(s) |
|----|--|---|-----------------|---|--------------|--------------|-------------------------|--|
| 1 | ASI Computer Technologies Inc. ① asipartner.com | 48289 Fremont Blvd. Fremont, CA 94538 510-226-8000 | \$1.57 billion | Computer component and hardware distributor | 1987 | Fremont | 51% | Christine Liang |
| 2 | Telecare Corp. ② telecarecorp.com | 1080 Marina Village Pkwy. #100 Alameda, CA 94501 510-337-7950 | \$404 million | Mental health care provider | 1965 | Alameda | 60% | Anne Bakar, Nanci Bakar Fredkin |
| 3 | Markstein Sales Co. ⑤ marksteinsalescompany.com | 1645 Drive-in Way Antioch, CA 94509 925-755-1919 | \$94.03 million | Beer and beverage distribution | 1919 | Antioch | 52.5% | Laura Markstein- Gallagher |
| 4 | Shames Construction Company Ltd. ⑥ shames.com | 5826 Brisa St. Livermore, CA 94550 925-606-3000 | \$70.84 million | Commercial general contractor | 1987 | Livermore | 100% | Carolyn Shames |
| 5 | Berkshire Hathaway HomeServices Drysdale Properties * bhhsdrysdale.com | 588 San Ramon Valley Blvd. #250 Danville, CA 94526 925-824-4800 | \$66.86 million | Residential, commercial and luxury real estate company | 2005 | Danville | 100% | Gretchen Pearson |
| 6 | Streamlinevents Inc. ④ streamlinevents.com | 6005 Shellmound St. #185 Emeryville, CA 94608 510-463-6000 | \$62.9 million | Marketing strategy, meetings management and events | 2002 | Emeryville | 87.5% | Annette Chinn |
| 7 | Keller Williams Realty - Danville & Walnut Creek * kw.com | 760 Camino Ramon #200 Danville, CA 94526 925-855-8333 | \$52.55 million | Residential real estate brokerage | 2000 | Danville | 100% | Beverly Steiner, Mo Anderson, Kristin White |
| 8 | Engineering/Remediation Resources Group Inc. ⑦ errg.com | 4585 Pacheco Blvd. #200 Martinez, CA 94553 925-969-0750 | \$42.18 million | Environmental remediation, engineering, construction | 1997 | Martinez | 51% | Cynthia Liu |
| 9 | Bjork Construction Company Inc. ⑰ bjorkconstruction.com | 4420 Enterprise Pl. Fremont, CA 94538 510-656-4688 | \$34.57 million | General contractor, wood carpentry subcontractor | 1988 | Fremont | 100% | Jean Bjork, Jessica Madrigal |
| 10 | Red Oak Realty ⑬ redoakrealty.com | 1891 Solano Ave. Berkeley, CA 94705 510-292-2000 | \$31.99 million | Residential real estate | 1976 | Berkeley | 100% | Vanessa Bergmark |
| 11 | HealthFlex Home Health & Hospice * healthflex.com | 7677 Oakport St. #930 Oakland, CA 94621 888-708-3539 | \$27.11 million | Home health care services | 2012 | Oakland | 100% | Sofia Koshevatsky, Irene Gertsikov |
| 12 | Dudum Real Estate Group * dudum.com | 1910 Olympic Blvd. #100 Walnut Creek, CA 94596 925-937-4000 | \$27.1 million | Real estate company | 2010 | Walnut Creek | 100% | Julie Dudum Del Santo |
| 13 | Blaisdell's Business Products ⑩ blaisdells.com | 880 Harbour Bay S. #600 Richmond, CA 94804 510-483-3600 | \$26.53 million | Office supply dealer | 1950 | Richmond | 75% | Margee Witt |
| 14 | Carol H. Williams Advertising ⑨ carolhwilliams.com | 1625 Clay St. #800 Oakland, CA 94612 510-763-5200 | \$21.2 million | Creative communications agency | 1986 | Oakland | 100% | Carol H. Williams |
| 15 | Bishop-Wisecarver ⑱ bwc.com | 2104 Martin Way Pittsburg, CA 94565 925-439-8272 | \$21 million | Linear and rotary motion manufacturer | 1950 | Pittsburg | 100% | Pamela Kan |
| 16 | Eric F. Anderson Inc. ⑰ efainc.com | 1066 Beecher St. San Leandro, CA 94577 510-430-8404 | \$20.56 million | Commercial general contractor, specializing in retail construction and custom cabinetry | 1945 | San Leandro | 100% | Kristin Anderson, Leona Anderson |
| 17 | Bee Green Recycling & Supply LLC * beegreen.green | 725 Julie Ann Way Oakland, CA 94621 NR | \$18.3 million | Construction and demolition debris recycling, landscape materials manufacturing and sales | 2009 | Oakland | 51% | Deborah Fookes |
| 18 | MadeToOrder ⑮ madetoorder.com | 66 Franklin St. #300 Oakland, CA 94607 925-484-0600 | \$17.82 million | Corporate branded merchandise | 2003 | Oakland | 58% | Sandy Gonzalez, Barbara Brown |
| 19 | Xantrion Inc. ㉑ xantrion.com | 651 Thomas L. Berkley Way Oakland, CA 94612 510-272-4701 | \$17.16 million | Cybersecurity and IT support for mid-sized organizations | 2000 | Oakland | 51% | Anne Bisagno |
| 20 | CableWholesale.com Inc. * cablewholesale.com | 1200 Voyager St. Livermore, CA 94551 925-455-0800 | \$16.74 million | Manufacturer and distributor of computer and network cables | 1996 | Livermore | 99% | Sharon Jiang |
| 21 | Paradigm General Contractors ⑰ paradigmgc.com | 914 Macdonald Ave. Richmond, CA 94801 510-478-1121 | \$14.45 million | General contracting and construction management | 1990 | Richmond | 100% | Karla Deshon |
| 22 | RoseRyan * roseryan.com | 35473 Dumbarton Ct. Newark, CA 94560 510-456-3056 | \$13.9 million | Finance and accounting advisory firm for companies | 1993 | Newark | 100% | Kathy Ryan |
| 23 | Freed Associates * freedassociates.com | 412 Yale Ave. Kensington, CA 94708 510-525-1853 | \$13.8 million | Health care consulting firm | 1991 | Kensington | 100% | Dava Freed |
| 24 | ProActive Business Solutions Inc. * proactiveok.com | 410 7th St. #205 Oakland, CA 94607 510-302-0120 | \$12.49 million | Technical solutions and staffing | 1998 | Oakland | 100% | Deidrie Towery |
| 25 | Noll & Tam Architects * nollandtam.com | 729 Heinz Ave. #7 Berkeley, CA 94710 510-542-2200 | \$11.52 million | Architecture and planning | 1992 | Berkeley | 51% | Janet Tam, Merideth Marschak |

ABOUT THE LIST: This List includes privately held companies that are 51% or more women-owned and headquartered in the East Bay, which is defined as Alameda and Contra Costa counties. Information was obtained from company representatives.
* - did not rank. NR - not reported.



Compiled by Ahalya Srikant

BIOTECH COMPANIES IN THE EAST BAY

RANKED BY EAST BAY EMPLOYEES

| | Business name Website | Address Phone | East Bay employees | Companywide employees | Business description | Year founded | Top local executive(s) |
|----|--|--|--------------------|--------------------------|---|--------------|--|
| 1 | Bayer bayer.com/berkeley | 800 Dwight Way Berkeley, CA 94710 510-705-5000 | 1,063 | 99,538 | Health care and agriculture life sciences | 1863 | Jens Vogel, SVP/ Global head of biotech |
| 2 | 10x Genomics 10xgenomics.com | 6230 Stoneridge Mall Rd. Pleasanton, CA 94588 925-401-7300 | 655 | 852 | Builds instruments, consumables and software for analyzing biological systems | 2012 | Serge Saxonov, CEO |
| 3 | Boehringer Ingelheim boehringer-ingelheim.com | 6701 Kaiser Dr. Fremont, CA 94555 510-608-6500 | 650 | 52,000 | Human biologics manufacturing | 1885 | Lars Dreesmann, President, Boehringer Ingelheim Fremont Inc. |
| 4 | Zymergen Inc. zymergen.com | 5980 Horton St. #105 Emeryville, CA 94608 415-801-8073 | 600 | NR | Designs and creates microbial strains | 2013 | Jay Flatley, Chairman/Acting CEO |
| 5 | Amyris amyris.com | 5885 Hollis St. #100 Emeryville, CA 94608 510-450-0761 | 430 | 595 | Synthetic biology | 2004 | John Melo, President/CEO |
| 6 | Exelixis Inc. exelixis.com | 1851 Harbor Bay Pkwy., Alameda, CA 94502 650-837-7000 | 339 | 908 | Genomics-based drugs to treat cancer | 1994 | Michael Morrissey, President/CEO |
| 7 | Arcus Biosciences Inc. arcusbio.com | 3928 Point Eden Way Hayward, CA 94545 510-694-6200 | 236 | 236 | Cancer therapeutics through the use of immunology | 2015 | Terry Rosen, CEO |
| 7 | Revance Therapeutics Inc. revance.com | 7555 Gateway Blvd. Newark, CA 94560 510-742-3400 | 236 | 500 | Neuromodulators, peptides, biotechnology, neurology, dermatology/ medical aesthetics | 2002 | Tobin Schilke, CFO |
| 9 | Sangamo Therapeutics Inc. sangamo.com | 7000 Marina Blvd. Brisbane, CA 94005 510-970-6000 | 167 | 413 | Clinical-stage biopharmaceutical company with a robust genomic medicines pipeline | 1995 | Sandy Macrae, CEO |
| 10 | BeiGene beigene.com | 2955 Campus Dr. San Mateo, CA 94403 877-828-5568 | 160 | 7,000 | Oncology | 2010 | Jane Huang, CMO, Hematology |
| 11 | Adamas Pharmaceuticals Inc. adamaspharma.com | 1900 Powell St. #750 Emeryville, CA 94608 510-450-3554 | 138 | 138 | Develops drugs for dyskinesia in people with Parkinson's disease, multiple sclerosis, epilepsy | 2002 | Neil McFarlane, CEO |
| 12 | Zogenix Inc. zogenix.com | 5858 Horton St. #650 Emeryville, CA 94608 510-550-8300 | 110 ¹ | NR | Epilepsy, central nervous system disorders | 2006 | Stephen Farr, President/CEO |
| 13 | Dynavax Technologies Corp. dynavax.com | 2100 Powell St. #900 Emeryville, CA 94608 510-848-5100 | 100 | 257 | Vaccines | 2000 | Ryan Spencer, CEO |
| 13 | Upside Foods Inc. ² upsidefoods.com | 804 Heinz Ave. Berkeley, CA 94710 hello@upsidefood.com | 100 ³ | NR | Cultured meat company | 2015 | Uma Valeti, CEO |
| 15 | Lucira Health lucirahealth.com | 1412 62nd St. Emeryville, CA 94608 510-350-8071 | 95 ¹ | NR | Develops infectious disease test kits | 2013 | Erik Engelson, President/CEO |
| 16 | Ardelyx Inc. ardelyx.com | 34175 Ardenwood Blvd. #200 Fremont, CA 94555 510-745-7047 | 90 ¹ | NR | Cardio-renal, renal and gastrointestinal | 2007 | Michael Raab, President/CEO |
| 17 | Caribou Biosciences Inc. cariboubio.com | 2929 7th St. #105 Berkeley, CA 94710 510-982-6030 | 75 | 79 | Clinical-stage biopharmaceutical company, developing genome-edited off-the-shelf immune cell therapies for the treatment of cancer | 2011 | Rachel Haurwitz, President and CEO |
| 18 | Nutcracker Therapeutics nutcrackerrx.com | 5858 Horton St. Emeryville, CA 94608 510-473-8478 | 70 ¹ | NR | mRNA based drug therapeutic products | 2017 | Igor Khandros, CEO |
| 19 | Zosano Pharma Corp. zosanopharma.com | 34790 Ardentech Ct. Fremont, CA 94555 510-745-1200 | 60 ¹ | NR | Develops a transdermal patch system to deliver drugs through the skin | 2006 | Steven Lo, CEO |
| 20 | Octant octant.bio | 6701 Hollis St. Emeryville, CA 94608 | 35 | 36 | Small molecule therapeutics company scaling drug discovery to navigate the complexity of human diseases at unprecedented scales | 2017 | Sri Kosuri, CEO |
| 20 | Scribe Therapeutics scribetx.com | 1150 Marina Village Pkwy. Alameda, CA 94501 | 35 | 35 | Molecular engineering company creating the most advanced technologies for CRISPR-based genetic medicine | 2017 | Benjamin Oakes, President/CEO |
| 22 | Paragon Genomics paragongenomics.com | 3521 Investment Blvd. #1 Hayward, CA 94545 510-363-9918 | 17 | 25 | Amplicon-based target enrichment | 2015 | Tao Chen, CEO |
| 23 | Ansa Biotechnologies ansabio.com | 1198 65th St. #250 Emeryville, CA 94609 248-227-5556 | 15 | 16 | Developing an enzymatic DNA synthesis method to help accelerate innovation for therapeutics, diagnostics & biomanufacturing | 2018 | Sebastian Palluk, CTO Daniel Arlow, CEO |
| 24 | Emery Pharma emerypharma.com | 1000 Atlantic Ave. #110 Alameda, CA 94501 info@emerypharma.com | 14 | NR | Contract research laboratory, specializing in microbiology, cell biology, medicinal chemistry, and bioanalytical services | 2011 | Ron Najafi, CEO |
| 25 | Shiru Inc. shiru.com | 6460 Hollis St. Suite A Emeryville, CA 94608 510-900-0308 | 13 | 15 | Sustainable protein ingredients for food CPG companies | 2019 | Jasmin Hume, CEO |

¹ Number based on SFBT estimate.

² Previously Memphis Meats.

³ Over 100.

NOTES: NR - not reported.

► CLOSER LOOK

OLDEST COMPANIES

By year founded

| | |
|-------------------------|------|
| Bayer | 1863 |
| Boehringer Ingelheim | 1885 |

NEWEST COMPANIES

By year founded

| | |
|-------------------------|------|
| Shiru Inc. | 2019 |
| Ansa Biotechnologies | 2018 |

MOST COMPANYWIDE EMPLOYEES

| | |
|-------------------------|--------|
| Bayer | 99,538 |
| Boehringer Ingelheim | 52,000 |
| Beigene | 7,000 |

NEW LIST

This list is new this year, prior rank is not included on the List.

ABOUT THE LIST

This List includes biotech companies in the East Bay, defined as Alameda and Contra Costa counties.

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T H E L I S T

Compiled by Julia Cooper

LAW FIRMS IN THE EAST BAY

RANKED BY NUMBER OF EAST BAY LAWYERS

| | Business name/Prior rank Website | East Bay offices/Phone | East Bay lawyers | Bay Area lawyers | Companywide lawyers | Sample of specialty practice areas | Top local executive(s) |
|----|---|--|---------------------|---------------------|------------------------|---|--|
| 1 | Wendel Rosen LLP ① wendel.com | Oakland: 510-834-6600, Walnut Creek: 510-834-6600 | 62 | 62 | 63 | Business, real estate, litigation | Daniel Rapaport, Managing partner |
| 2 | Donahue Fitzgerald LLP ② donahue.com | Oakland: 510-451-3300, Walnut Creek: 925-746-7770 | 47 | 50 | 50 | Intellectual property, business and corporate, trusts and estates | Andrew MacKay, Managing partner |
| 3 | Miller Starr Regalia ③ msrlegal.com | Walnut Creek: 925-935-9400 | 42 | 43 | 44 | Real estate/business transactions, real estate/ business litigation, land use | Ella Gower, Managing shareholder |
| 4 | Meyers Nave ⑤ meyersnave.com | Oakland: 510-808-2000 | 35 | 35 | 60 | Employment, environmental, public law, land use | David Skinner, Managing principal |
| 5 | Wood Smith Henning & Berman LLP ④ wshblaw.com | Concord: 925-222-3400 | 33 | 38 | 320 | Real estate, business, environmental | Greg Arakawa, Managing partner, Contra Costa |
| 6 | Berding Weil ⑦ berding-weil.com | Walnut Creek: 925-838-2090 | 32 | 32 | 42 | Construction defect litigation, common interest developments, business and real estate | Tyler Berding Steven Weil Chad Thomas Andrea O'Toole Dan Rottinghaus Andrew Baugh Paul Windust Randy Paul, Principals |
| 7 | Burke, Williams & Sorensen LLP ⑥ bwslaw.com | Oakland: 510-273-8780 | 31 | 58 | 125 | Public law, education law, employment law and litigation, labor relations, construction law | Michelle Marchetta Kenyon, Partner |
| 8 | Goldfarb & Lipman LLP ⑩ goldfarblipman.com | Oakland: 510-836-6336 | 29 | 29 | 32 | Real estate, community economic development, public agency | Karen Tiedemann, Managing partner |
| 9 | Dentons ⑧ dentons.com | Oakland: 415-882-5000 | 27 | 76 | 11,000 | Intellectual property, litigation, insurance | Sonia Martin, Managing partner, Oakland/San Francisco |
| 10 | Hanson Bridgett LLP ⑫ hansonbridgett.com | Walnut Creek: 925-746-8460 | 25 | 152 | 180 | Litigation, real estate, corporate | Eric Clarke, Partner |
| 11 | Lozano Smith ⑰ lozanosmith.com | Walnut Creek: 925-953-1620 | 23 | 34 | 112 | Facilities and business, labor and employment, municipal | Edward Sklar, Office managing partner, Walnut Creek |
| 12 | Bowles & Verna LLP ⑬ bowlesverna.com | Walnut Creek: 925-935-3300 | 23 | 23 | 24 | Civil litigation, real estate litigation, trust and estate planning | Richard Bowles, Managing partner Michael Verna, Partner Richard Ergo, Partner Bradley Bowles, Partner Cathleen Huang, Partner |
| 13 | Burnham Brown ⑨ burnhambrown.com | Oakland: 510-444-6800 | 23 | 22 | 25 | Litigation, employment, real estate, insurance, construction, retail and hospitality | John Verber, Managing partner |
| 14 | Clapp Moroney Vucinich Beeman & Scheley ⑱ clappmoroney.com | Pleasanton: 925-734-0990 | 22 | 44 | 44 | Construction defect litigation, general civil litigation, governmental civil litigation | Christopher Beeman, Senior partner, Pleasanton Jeffrey Vucinich, Managing partner |
| 15 | Littler ⑰ littler.com | Walnut Creek: 925-932-2468 | 20 | 103 | 1,567 | Labor and employment | Gregory Iskander, Office managing shareholder, Walnut Creek |
| 16 | Kazan, McClain, Satterley & Greenwood PLC ⑩ kazanlaw.com | Oakland: 877-995-6372 | 20 | 20 | 20 | Asbestos and cosmetic talc personal injury and wrongful death litigation for mesothelioma victims, pro bono INS asylum work | Steven Kazan, Managing principal |
| 17 | Gordon Rees Scully Mansukhani LLP ⑮ grsm.com | Oakland: 510-463-8600 | 19 | 154 | 1,025 | Litigation, employment, construction, insurance, corporate transactions | Adam Sugarman, Office managing partner |
| 18 | Lewis Brisbois Bisgaard & Smith LLP ⑳ lewisbrisbois.com | Walnut Creek: 925-357-3456 | 18 | 96 | 1,514 | Admiralty/maritime, employment and labor, general liability | Shawn Toliver, Partner |
| 19 | Atkinson, Andelson, Loya, Ruud & Romo ⑲ aalrr.com | Pleasanton: 925-227-9200 | 18 | 25 | 213 | Education law, employment law, construction law | Chesley Quaide, Managing partner, Pleasanton |
| 20 | Berry Appleman & Leiden LLP Ⓢ balglobal.com | Walnut Creek: 925-278-5100 | 16 | 41 | 177 | Immigration | Frieda Garcia, Equity partner David Berry, Founding partner |
| 21 | Brothers Smith LLP ㉑ brotherssmithlaw.com | Walnut Creek: 925-944-9700 | 14 | 14 | 14 | Business, employment, estate and wealth succession planning, tax, probate, real estate, litigation | Roger Brothers J. Wesley Smith, Co-managing principals |
| 22 | Hoge Fenton ㉓ hogequenton.com | Pleasanton: 925-224-7780 | 11 | 41 | 41 | Business litigation, privacy and data security, corporate/real estate/business | Daniel Ballesteros, Managing shareholder |
| 23 | Foley & Mansfield ⑬ foleymansfield.com | Walnut Creek: 510-590-9500 | 11 | 11 | 142 | Toxic/mass tort/environmental defense, product liability defense, construction defect litigation | Keith Ameele, Managing partner, Walnut Creek |
| 24 | Zelle LLP Ⓢ zelle.com | Oakland: 415-693-0700 | 10 | 10 | 87 | Antitrust and unfair competition, insurance | Judith Zahid, Managing partner |
| 25 | Kilpatrick Townsend & Stockton LLP ㉔ kilpatricktownsend.com | Walnut Creek: 925-472-5000 | 9 | 81 | 640 | Intellectual property, litigation, corporate, finance, real estate | Joe Snyder, Managing partner, Walnut Creek |

NOTES: * - did not rank. NR - not reported.

CLOSER LOOK

11,486

Total number of active
East Bay attorneys

Source: State Bar of
California as of Jan. 20,
2021

JUST MISSED THE LIST
Ranked by East Bay
lawyers

| | |
|-----------------------------------|---|
| Newmeyer Dillion | 9 |
| Fried & Williams LLP | 8 |
| Ford Harrison LLP | 5 |
| Lubin Olson & Niewiadomski LLP | 4 |
| Cooper White & Cooper LLP | 4 |

ABOUT THE LIST
This List includes law
firms located in the East
Bay, which is defined
as Alameda and Contra
Costa counties.

Information was obtained
from firm representatives
and websites and
reflects data as of
December 2020-January
2021. In case of ties,
companywide lawyers
was used as secondary
ranking criteria.

Brown, Gee & Wenger
LLP (ranked No. 21 on
last year's List) did not
respond to requests for
information.

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Compiled by Julia Cooper and Rosie Downey

ACCOUNTING FIRMS IN THE EAST BAY

RANKED BY EAST BAY CLIENT SERVICE PROFESSIONALS

| | Business name/Prior rank Website | East Bay office location Phone | East Bay client service professionals | Greater Bay Area client service professionals | U.S. client service professionals | 2020 companywide revenue | Top local executive |
|----|---|--|---|---|--------------------------------------|--------------------------------|--|
| 1 | Armanino LLP ① armaninolp.com | San Ramon: 925-790-2600 | 184 | 429 | 1,224 | \$359 million | Matt Armanino, CEO |
| 2 | RoseRyan ③ roseryan.com | Newark: 510-456-3056 | 81 | 81 | 106 | \$13.8 million | Kathy Ryan, Chair |
| 3 | Thomas Doll ⑤ thomasdoll.com | Walnut Creek: 877-939-2500 | 75 | 75 | 85 | NR | Judy Calle, Executive director |
| 4 | Lindquist LLP ④ lindquistcpa.com | San Ramon: 925-277-9100 | 72 | 72 | 103 | \$18.25 million | Joseph Thiermann, Managing partner |
| 5 | BPM LLP ② bpmcpa.com | Walnut Creek: 925-296-1040 | 57 | 336 | NR | \$126.5 million | Brad Holsworth, Partner, Walnut Creek |
| 6 | Sensiba San Filippo LLP ⑨ ssflfp.com | Pleasanton: 925-271-8700 | 51 | 150 | 177 | \$33.9 million | John Sensiba, Managing partner |
| 7 | RINA Accountants & Advisors ⑩ rina.com | Walnut Creek: 925-210-2180; Oakland: 510-893-6908 | 44 | 64 | 64 | \$18.93 million | Robin Brotman, COO, Walnut Creek office |
| 8 | Johnston Gremaux & Rossi LLP ⑦ jgrcpa.com | Pleasant Hill: 925-944-1881 | 43 | 43 | 43 | NR | Edward Lampe, Managing partner |
| 9 | Novogradac & Company LLP ⑥ novoco.com | Walnut Creek: 925-949-4300 | 42 | 111 | 601 | NR | Michael Novogradac, Managing partner |
| 10 | Mowat Mackie & Anderson LLP ⑪ mowat.com | Oakland: 510-893-1120 | 39 | 39 | 39 | NR | Lorna Padia Markus, Partner |
| 11 | Deloitte ⑧ deloitte.com | Oakland: 510-251-4400; Pleasanton: 925-965-2800 | 37 | 3,033 | NR | \$23.16 billion ¹ | Kirsten Rhodes, San Francisco managing principal Garrett Herbert, Silicon Valley managing partner/ Regional marketplace leader |
| 12 | Moss Adams LLP ⑬ mossadams.com | Walnut Creek: 925-952-2500 | 36 | 433 | NR | \$815 million | Wenli Wang, Partner-in-charge |
| 13 | Greenstein, Rogoff, Olsen & Co. LLP ⑭ groco.com | Fremont: 510-797-8661 | 35 | 40 | 40 | NR | Alan Olsen, Managing partner |
| 14 | CliftonLarsonAllen LLP ⑫ claconnect.com | Walnut Creek: 925-943-1776 | 32 | 72 | 6,500 | NR | Darren Sparks, Bay Area managing principal |
| 15 | JHS CPAs LLP ⑰ jhs.com | Danville: 925-820-1821 | 25 | 25 | 34 | NR | James Kepke, Managing partner |
| 16 | MGO LLP ⑮ mgocpa.com | Walnut Creek: 925-274-0190 | 24 | 55 | NR | \$82 million | Kevin O'Connell, Managing partner/CEO Cynthia Pon, Partner |
| 17 | Seiler LLP ⑱ seiler.com | Walnut Creek: 925-482-1400 | 22 | 210 | NR | \$67 million | George Marinos, CEO/ Partner |
| 18 | Rubens Partners LLP ⑯ rp.cpa | Lafayette: 925-444-4000 | 22 | 22 | 22 | \$5 million | Sharon Rubens, Managing partner |
| 19 | Bregante + Company LLP ⑫ bcocpa.com | Pleasanton: 925-416-0550 | 17 | 41 | 41 | \$11.36 million | David Crouch, Firm managing partner |
| 20 | GoldsteinEnright Accountancy Corp. ⑳ goldsteinenright.com | Walnut Creek 925-552-8200; Fremont 925-552-8200 | 16 | 16 | 16 | NR | Robert Goldstein, President |
| 21 | LTD Global LLC ㉔ ltdglobal.com | Pleasanton: 925-598-0056 | 15 | 20 | 20 | NR | Lili Tarachand, CEO |
| 22 | Sweeney Kovar LLP ㉒ cpask.com | Danville: 925-648-3660 | 13 | 13 | 13 | NR | Joseph Kovar, Managing partner Kevin Sweeney, Partner |
| 23 | Jerry Sung CPA & Associates ㉔ sungcpa.com | Emeryville: 510-652-4849 | 12 | 12 | 12 | \$2 million | Jerry Sung, Managing partner |
| 23 | OBFM Accountants Inc. ㉒ obfminc.com | Emeryville: 510-653-8160 | 12 | 12 | 12 | NR | Ann Fukumoto, Managing partner |
| 25 | Shea Labagh Dobberstein-Certified Public Accountants & Advisors ㉕ slcpcpa.com | Walnut Creek: 415-397-4444 | 10 | 87 | 89 | \$30.63 million | Adam Buttery, Principal |

¹ U.S. revenue.

► CLOSER LOOK

–13.6%

Decline in East Bay client service professionals for the 25 firms on this year's List compared with last year's List

1

Number of firms new to the List:
No. 19 Bregante + Co.

The firm, founded in 1976, has offices in Pleasanton, San Francisco and Novato.

ABOUT THE LIST

This List includes accounting firms with offices in the East Bay, which is defined as Alameda and Contra Costa counties.

Information was obtained from firm representatives and reflects numbers as of the first quarter of 2021.

In case of ties, Greater Bay Area client service professionals was used as secondary ranking criteria. The Greater Bay Area is defined as the counties of Alameda, Contra Costa, Marin, Monterey, Napa, San Benito, San Francisco, San Mateo, Santa Clara, Santa Cruz, Solano and Sonoma.

Armanino LLP's East Bay client service professionals count was misreported as 302 on last year's List. It should have been 202.

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THE LIST

Compiled by Ahalya Srikant

EAST BAY COMMERCIAL REAL ESTATE BROKERAGES

RANKED BY GROSS DOLLAR VOLUME OF SALES AND LEASING TRANSACTIONS OUT OF SAN FRANCISCO OFFICES

| | Business name/Prior rank Website | Address Phone | 2020 sum of sales and leasing transactions out of East Bay offices ¹ | East Bay agents | 2020 commercial sales and leasing transactions | 2020 commercial square feet leased and sold for clients | Top local executive(s) |
|----|---|--|---|--------------------|--|---|--|
| 1 | Cushman & Wakefield ③ cushmanwakefield.com | 555 12th St. #1400 Oakland, CA 94607 510-763-4900 | \$3.79 billion | 54 | 668 | 30.37 million | Matt Chatham, Managing principal, Northern California |
| 2 | CBRE ① cbre.com | 111 Broadway St. #1850 Oakland, CA 94607 510-874-1900 | \$2.29 billion | 31 | NR | NR | Joseph Wallace, President, Northern California division |
| 3 | Colliers International ② colliers.com | 1999 Harrison St., #1750 Oakland, CA 94612 510-986-6770 | \$1.2 billion | 70 | 662 | 11.26 million | Randy Dixon, Regional Managing Director, Oakland |
| 4 | Newmark ⑤ nmrk.com | 1111 Broadway #100 Oakland, CA 94607 510-923-6200 | \$777.01 million | 42 | 536 | 4.05 million | Michael Sheinkop, EVP, Northwest region market leader |
| 5 | Lee & Associates Commercial Real Estate ⑥ lee-associates.com | 520 3rd St. #105 Oakland, CA 94607 510-903-7600 | \$549.6 million | NR | 501 | 5.51 million | Craig Hagglund Jessica Mauser Mike Furay, Managing principals |
| 6 | Marcus & Millichap ⑭ marcusmillichap.com | 555 12th St. #1750 Oakland, CA 94607 510-379-1200 | \$507 million | 26 | 61 | 819,027 ² | Alan Pontius, SVP/ National director, specialty divisions Ramon Kochavi, Regional manager David Nelson, Regional manager |
| 7 | JLL ④ jll.com | 1331 N. California Blvd. #350 Walnut Creek, CA 94596 925-944-2140 | \$469.13 million | 19 | NR | NR | Sarah Mancuso, Market director, Northern California |
| 8 | Cresa San Francisco Bay Area ⑧ cresa.com | 505 14th St. #900 Oakland, CA 94612 415-394-1020 | \$260.53 million | 8 | 32 | 665,491 | Cara Trani, Market leader |
| 9 | Kidder Mathews Ⓢ kidder.com | 4305 Hacienda Dr. #180, Pleasanton, CA 94588 | \$231.25 million | 6 | 72 | 674,570 | Eric Luhrs, Regional president, brokerage |
| 10 | NAI Northern California ⑩ nainorcal.com | 475 14th St. #700 Oakland, CA 94612 510-336-4712 | \$132.53 million | 16 | 52 | 438,282 | James Kilpatrick, President |
| 11 | TRI Commercial Real Estate Services Inc. ⑫ tricommercial.com | 1777 Oakland Blvd. #220 Walnut Creek CA 94596 925-296-3300 | \$102 million | 32 | 54 | NR | Edward Del Beccaro, EVP, San Francisco Bay Area regional manager |
| 12 | Avison Young ⑨ avisonyoung.com | 1111 Broadway #1650 Oakland, CA 94607 510-254-4255 | \$39.34 million | 5 | 32 | 395,650 | Charlie Allen, Principal/Managing director |
| 13 | LCB Associates ⑯ lcbassociates.com | 388 17th St. #200 Oakland, CA 94612 510-763-7016 | \$12 million | NR | 33 | 80,000 | Steven Banker, President |
| 14 | Gallagher & Miersch Inc. ⑮ gmre.net | 1390 Willow Pass Rd. #220 Concord, CA 94520 925-671-7000 | \$9.19 million | 4 | 16 | NR | Edward Gallagher, President |
| 15 | R&D Commercial Properties ⑱ NR | 101 Ygnacio Valley Rd. #303 Walnut Creek, CA 94596 925-945-1116 | \$5.2 million | 1 | 11 | 24,780 | John Donatoni, Principal |
| 16 | Lockehouse Retail Group Inc. ⑪ lockehouse.com | 2099 Mt. Diablo Blvd. #206 Walnut Creek, CA 94596 925-627-7900 | \$1.64 million | 12 | NR | NR | Adria Giacomelli, Agent |

¹ Gross dollar volume of commercial sales and leasing transactions generated out of East Bay offices in calendar year 2019, regardless of where the project was located.

² Not all sales have square footage recorded.

NOTES: NR - not reported. * - did not rank.

► CLOSER LOOK

\$10B

Total gross dollar volume of sales and leasing transactions out of East Bay offices for companies on the List

\$64B

Total gross dollar volume of sales and leasing transactions out of Bay Area offices for companies on the List

ABOUT THE LIST

This List includes commercial real estate brokerages located in San Francisco. Information was obtained from company representatives. All numbers pertain to East Bay offices.

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T H E L I S T

Compiled by Ahalya Srikant

INSURANCE BROKERAGES IN THE EAST BAY

RANKED BY 2020 EAST BAY PREMIUM VOLUME

| | Business name/Prior rank Website | Address Phone | 2020 East Bay premium volume | 2020 Bay Area premium volume | East Bay agents and brokers | East Bay employees | 2020 companywide revenue | Top local executive(s) |
|----|--|--|------------------------------------|------------------------------------|-----------------------------------|-----------------------|--------------------------------|--|
| 1 | Alliant Insurance Services Inc. ① alliant.com | 100 Pine St. 11th Fl. San Francisco, CA 94111 415-403-1400 | \$990.5 million | \$1.63 billion | 13 | 94 | \$1.81 billion | Bret Goodman, EVP/Senior managing director |
| 2 | EPIC Insurance Brokers & Consultants ② epicbrokers.com | 1 California St. #400 San Francisco, CA 94111 415-365-8000 | \$870 million | \$1.17 billion | 235 | 247 | \$744 million | Bill Ferree, Managing principal, NorCal territory sales leader Robyn Pawlo, Executive managing principal, employee benefits |
| 3 | Marsh & McLennan Insurance Agency LLC ④ marshmma.com | 1340 Treat Blvd. #250 Walnut Creek, CA 94597 925-482-9300 | \$640 million | \$800 million | 85 | 95 | \$2 billion | Alan Ikeya, Managing director |
| 4 | Brown and Brown Insurance of Northern California Inc. ③ bbnca.com | 3697 Mt. Diablo Blvd. #100 Lafayette, CA 94549 800-733-3131 | \$625 million | \$625 million | 60 | 90 | \$2.6 billion | Matthew Sitzmann, EVP/ Profit center leader |
| 5 | Heffernan Insurance Brokers ⑤ heffins.com | 1350 Carlback Ave. Walnut Creek, CA 94596 925-934-8500 | \$377.43 million | \$671.21 million | 21 | 145 | NR | F. Michael Heffernan, President/CEO |
| 6 | McGriff ⑦ mcgriff.com | 4480 Willow Rd. #110 Pleasanton, CA 94588 925-463-9672 | \$350 million | \$550 million | 43 | 65 | \$1.1 billion | Dave Gottwals, Northern California sales lead Karen Reid, Regional operations executive |
| 7 | Arthur J. Gallagher & Co. ⑧ ajg.com | 595 Market St. #2100 San Francisco, CA 94105 415-546-9300 | \$281.36 million | \$1.6 billion | 10 | 108 | \$5.99 billion | James Buckley, Regional president, Northwest Brian Hutchens, Area president |
| 8 | Keenan ⑨ keenan.com | 1111 Broadway #2000 Oakland, CA 94607 510-986-6750 | \$235 million | \$235 million | 16 | 57 | \$265 million | John Scatterday, President, employee benefits |
| 9 | ABD Insurance & Financial Services Inc. ⑪ theabdteam.com | 777 Mariners Island Blvd. #250 San Mateo, CA 94404 650-488-8565 | \$179 million | \$970 million | 39 | 106 | \$1.6 billion | Brian Hetherington, Chair Kurt de Grosz, President |
| 10 | Hub International Insurance Services ⑬ california.hubinternational.com | 3000 Executive Pkwy. #300 San Ramon, CA 94583 925-866-7050 | \$145 million | \$700 million | 55 | 55 | NR | Jim Vawter, Regional leader/EVP |
| 11 | Granite Insurance Brokers & E- COMP ⑯ graniteins.com | 360 Lindbergh Ave. Livermore, CA 94551 925-462-8400 | \$89.75 million | \$89.75 million | 23 | 30 | \$6.1 million | Shawn Edgington, President/CEO |
| 12 | IOA Insurance Services ⑭ ioausa.com | 3875 Hopyard Rd. #200 Pleasanton, CA 94588 925-416-7862 | \$85 million | \$85 million | 12 | 38 | \$225 million | Paul Sullivan, Regional managing partner |
| 13 | USI Insurance Services ⑰ usi.com | 201 Mission St. #1100 San Francisco, CA 94105 628-201-9001 | \$66 million | \$308 million | 20 | 22 | \$2 billion | Jeff Bahrenburg, EVP |
| 14 | One Risk Group LLC ⑰ oneriskgroup.com | 6701 Koll Center Pkwy. #350 Pleasanton, CA 94566 925-226-7350 | \$55.43 million | \$55.43 million | 21 | 26 | NR | Jon Turner, President/CEO |
| 15 | McDermott Costa Co. Inc. ⑳ mcdermottcosta.com | 1045 MacArthur Blvd. San Leandro, CA 94577 510-351-7460 | \$50 million | \$50 million | 20 | 32 | NR | John Johnson, President |
| 16 | CF&P Insurance Brokers ㉑ cfpinsurance.com | 101 Ygnacio Valley Rd. #200 Walnut Creek, CA 94596 925-956-7700 | \$23 million | \$23 million | 5 | 15 | NR | Jeff Fritschi, President |
| 17 | G2 Insurance Services ㉓ g2insurance.com | 601 California St. #700 San Francisco, CA 94108 415-426-6600 | \$9.08 million | \$48.02 million | 15 | 9 | NR | Bob Zenoni, President & COO Matthew Goldman, Principal Jason Goldman, Principal |
| 18 | HB Resources Insurance Services ㉔ hbrinsurance.com | 1470 Civic Ct. #330 Concord, CA 94520 925-671-0248 | \$8 million | \$8 million | 3 | 3 | \$500,000 | Denise Caldwell, President |

NOTES: NR - not reported. * - did not rank.

CLOSER LOOK

1,285

Total 2021 employees in the East Bay for the companies on the List

ABOUT THE LIST
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THE LIST

Compiled by Ahavah Revis
and Connor Penegar

BANKS IN THE EAST BAY

RANKED BY EAST BAY BRANCH DEPOSITS

| | Bank/Prior rank Website | Address Phone | East Bay deposits 6/30/21 | East Bay market share 6/30/21 | East Bay branches 6/30/21 | Total assets 6/30/21 | Top local executive(s) |
|----|--|--|---------------------------------|-------------------------------------|------------------------------|---------------------------------|---|
| 1 | Wells Fargo Bank ① wellsfargo.com | 420 Montgomery St. San Francisco, CA 94104 800-869-3557 | \$30.68 billion | 23.11% | 70 | \$1.78 trillion | Jim Foley, EVP/President, Pacific North region |
| 2 | Bank of America ③ bankofamerica.com | 555 California St. San Francisco, CA 94104 800-432-1000 | \$23.17 billion | 17.45% | 65 | \$2.35 trillion | Gioia McCarthy, Market executive, North Bay and San Francisco Elizabeth Minick, Market executive, San Francisco and East Bay |
| 3 | Bank of the West ② bankofthewest.com | 180 Montgomery St. San Francisco, CA 94104 415-765-4800 | \$20.47 billion | 15.42% | 33 | \$99.18 billion | Nandita Bakhshi, President/CEO |
| 4 | JPMorgan Chase Bank ④ chase.com | 560 Mission St. 5th Fl. San Francisco, CA 94105 415-315-5000 | \$17.63 billion | 13.28% | 69 | \$3.19 trillion | Karla Lee, Regional director, JPMorgan Chase & Co., Northern California |
| 5 | Citibank ⑤ citibank.com | 1 Sansome St. 22nd Fl. San Francisco, CA 94104 888-248-4226 | \$6.5 billion | 4.89% | 31 | \$1.69 trillion | Lisa Deloney, Division manager, California |
| 6 | Fremont Bank ⑥ fremontbank.com | 39150 Fremont Blvd. Fremont, CA 94538 510-792-2300 | \$4.49 billion | 3.38% | 19 | \$5.46 billion | Andy Mastorakis, President/ CEO |
| 7 | First Republic Bank ⑦ firstrepublic.com | 111 Pine St. San Francisco, CA 94111 415-392-1400 | \$4.1 billion | 3.09% | 7 | \$161.65 billion | Hafize Erkan, President/Co-CEO James Herbert II, Chairman/Co- CEO |
| 8 | Mechanics Bank ⑧ mechanicsbank.com | 1111 Civic Dr. #390 Walnut Creek, CA 94596 800-797-6324 | \$3.97 billion | 2.99% | 21 | \$18.8 billion | John DeCero, President/CEO |
| 9 | U.S. Bank ⑨ usbank.com | 101 California St. San Francisco, CA 94111 800-872-2657 | \$3.21 billion | 2.41% | 30 | \$547.85 billion | Mahesh Kharkar, Market president, Northern California |
| 10 | MUFG Union Bank ⑩ unionbank.com, mufgamericas.com | 1221 Broadway 8th Fl. Oakland, CA 94612 877-671-6877 | \$2.54 billion | 1.91% | 12 | \$133.21 billion | Ranjana Clark, Bay Area president/Head of global transaction banking/Head of transaction banking, Americas |
| 11 | City National Bank ⑪ cnb.com | 150 California St. #100 San Francisco, CA 94111 800-773-7100 | \$1.85 billion | 1.4% | 3 | \$84.96 billion | Michael Walker, EVP, Northern California |
| 12 | California Bank of Commerce ⑫ californiabankofcommerce.com | 2999 Oak Rd. #210 Walnut Creek, CA 94597 925-283-2265 | \$1.5 billion | 1.13% | 1 | \$1.87 billion | Steven Shelton, President/CEO |
| 13 | East West Bank ⑬ eastwestbank.com | 555 Montgomery St. 9th and 10th Fl. San Francisco, CA 94111 888-761-3967 | \$1.28 billion | 0.96% | 5 | \$59.84 billion | Mark Horn, Senior managing director of Northern California commercial banking administration |
| 14 | PCBB ¹ ⑮ pcbbs.com | 1676 N. California Blvd. #300 Walnut Creek, CA 94596 415-399-1900 | \$1.14 billion | 0.86% | 1 | \$1.31 billion | Steve Brown, President/CEO |
| 15 | Heritage Bank of Commerce ⑭ heritagebankofcommerce.bank | 224 Airport Pkwy. San Jose, CA 95110 888-494-4599 | \$1.04 billion | 0.79% | 5 | \$5.07 billion | Walt Kaczmarek, President/CEO |
| 16 | Comerica Bank ⑯ comerica.com | 333 W. Santa Clara St. San Jose, CA 95864 800-522-2265 | \$821.15 million | 0.62% | 9 | \$88.33 billion | Michael Silva, EVP, Regional market president |
| 17 | HSBC Bank USA ⑰ us.hsbc.com | 601 Montgomery St. #1500 San Francisco, CA 94111 800-975-4722 | \$788.94 million | 0.59% | 5 | \$194.76 billion | Jeff Needham, Regional manager of retail banking and wealth management, West region |
| 18 | Cathay Bank ⑱ cathaybank.com | 540 Montgomery St. San Francisco, CA 94111 415-398-3122 | \$734.61 million | 0.55% | 5 | \$19.33 billion | Anthony Hua, SVP/District administrator, Northern California |
| 19 | Bridge Bank ⑲ bridgebank.com | 55 Almaden Blvd. #100 San Jose, CA 95113 408-423-8500 | \$710.83 million | 0.54% | 1 | \$49.07 billion ² | Daniel Myers, CEO |
| 20 | California Bank & Trust ㉓ calbanktrust.com | 465 California St. San Francisco, CA 94104 800-400-6080 | \$641.33 million | 0.48% | 5 | \$87.21 billion ³ | Eric Ellingsen, CEO |
| 21 | United Business Bank ㉒ unitedbusinessbank.com | 500 Ygnacio Valley Rd. #200 Walnut Creek, CA 94596 925-476-1800 | \$516.38 million | 0.39% | 5 | \$2.32 billion | George Guarini, President/CEO |
| 22 | Beneficial State Bank ㉑ beneficialstatebank.com | 1438 Webster St. #100 Oakland, CA 94612 888-326-2265 | \$495.05 million | 0.37% | 1 | \$1.46 billion | Randell Leach, CEO |
| 23 | Community Bank of the Bay ㉔ bankcbb.com | 180 Grand Ave. #120 Oakland, CA 94612 510-433-5400 | \$481.02 million | 0.36% | 2 | \$796.09 million | William Keller, President/CEO |
| 24 | Umpqua Bank * umpquabank.com | 450 Sansome St. #120 San Francisco, CA 94111 866-486-7782 | \$416.66 million | 0.31% | 3 | \$30.29 billion | Kent Grubaugh, EVP/Head of wealth management |
| 25 | BBVA USA ⁴ ㉔ bbvausa.com | 1101 S. California Blvd. Walnut Creek, CA 94596 844-228-2872 | \$395.7 million | 0.3% | 4 | \$95.85 billion | Javier Rodríguez Soler, President/CEO |

¹ Pacific Coast Bankers' Bank.

² Assets of parent company Western Alliance Bank.

³ Assets of parent company Zions Bancorporation.

⁴ PNC Financial Services Group Inc. (NYSE: PNC) announced on Oct. 12,2021 it completed the conversion from BBVA USA to PNC Bank.

NOTES: * - did not rank.

CLOSER LOOK

49

Total banking institutions
operating in the East Bay

\$133B

Total deposits at all
banks operating in the
East Bay

453

Total bank branches/
offices in the East Bay

Source: FDIC

ABOUT THE LIST

This List includes banks
located in the East Bay,
which is defined as
Alameda and Contra
Costa counties.

All numbers and
additional information
were obtained from
the Federal Deposit
Insurance Corp., bank
representatives and
websites.

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- Tim Myers, President & CEO



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BANKOFMARIN.COM

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T H E L I S T

Compiled by Ahalya Srikant

HOSPITALS IN THE EAST BAY

RANKED BY 2020 TOTAL PATIENT DAYS

| | Hospital Website | Address Phone | 2020 total patient days | Licensed beds | Average Length of Stay (Days) 2020 | Owner/operator | Top local executive |
|----|---|---|-------------------------|---------------|------------------------------------|---|---|
| 1 | John Muir Medical Center, Walnut Creek johnmuirhealth.com | 1601 Ygnacio Valley Rd. Walnut Creek, CA 94598 925-939-3000 | 93,609 | 554 | 5.2 ¹ | John Muir Health | Cal Knight, President/CEO |
| 2 | Kaiser Permanente Oakland Medical Center Hospital kaiserpermanente.org/oakland | 275 W. Macarthur Blvd. Oakland, CA 94611 510-752-1000 | 75,676 | 315 | 4.2 ¹ | Kaiser Permanente | Ed Chan, SVP/Area manager, East Bay Area |
| 3 | Highland Hospital alamedahealthsystem.org | 1411 E. 31st St. Oakland, CA 94602 510-437-4800 | 73,270 | 249 | 9.8 ² | Alameda Health System | James Jackson, Interim CEO |
| 4 | Alameda Hospital alamedahealthsystem.org | 2070 Clinton Ave. Alameda, CA 94501 510-522-3700 | 69,698 | 247 | 26.5 ² | Alameda Health System | James Jackson, Interim CEO |
| 5 | Alta Bates Summit Medical Center, Summit Campus altabatesummit.org | 350 Hawthorne Ave. Oakland, CA 94609 510-655-4000 | 60,292 | 403 | 5.4 ¹ | Sutter Health | David Clark, CEO |
| 6 | Washington Hospital Healthcare System whhs.com | 2000 Mowry Ave. Fremont, CA 94538 510-797-1111 | 54,936 | 415 | 4.9 ² | Washington Hospital Healthcare System | Kimberly Hartz, CEO |
| 7 | Alta Bates Summit Medical Center, Alta Bates Campus altabatesummit.org | 2450 Ashby Ave. Berkeley, CA 94705 510-204-4444 | 53,905 | 339 | 5 ¹ | Sutter Health | David Clark, CEO |
| 8 | John Muir Medical Center, Concord Campus johnmuirhealth.com | 2540 East St. Concord, CA 94520 925-682-8200 | 50,906 | 244 | 4.6 ¹ | John Muir Health | Cal Knight, President/CEO |
| 9 | Kaiser Permanente Walnut Creek Medical Center kaiserpermanente.org/walnutcreek | 1425 S. Main St. Walnut Creek, CA 94596 925-295-4000 | 48,270 | 233 | 4.1 ¹ | Kaiser Permanente | Marty Ardron, SVP/Area manager, Diablo |
| 10 | Kaiser Permanente San Leandro Medical Center kaiserpermanente.org/sanleandro | 2500 Merced St. San Leandro, CA 94577 510-454-1000 | 42,854 | 216 | 3.7 ¹ | Kaiser Permanente | Debra Flores, SVP/Area manager, Southern Alameda County |
| 11 | UCSF Benioff Children's Hospital Oakland childrenshospitaloakland.org | 747 52nd St. Oakland, CA 94609 510-428-3000 | 39,936 | 215 | 5.3 ² | NR ³ | Matthew Cook, CEO |
| 12 | Eden Medical Center edenmedcenter.org | 20103 Lake Chabot Rd. Castro Valley, CA 94546 510-537-1234 | 36,587 | 130 | 4.5 ¹ | Sutter Health | Patricia Ryan, CEO |
| 13 | Contra Costa Regional Medical Center cchealth.org/medicalcenter | 2500 Alhambra St. Martinez, CA 94553 925-370-5000 | 34,112 | 167 | 5.8 ² | Contra Costa County | Jaspreet Benepal, Interim CEO |
| 14 | Sutter Delta Medical Center sutterdelta.org | 3901 Lone Tree Way Antioch, CA 94509 925-779-7200 | 26,495 | 145 | 3.9 ¹ | Sutter Health | Sherie Hickman, CEO |
| 15 | Kaiser Permanente Antioch Medical Center kaiserpermanente.org/diablo | 4501 Sand Creek Rd. Antioch, CA 94531 925-813-6500 | 26,133 | 150 | 3.2 ¹ | Kaiser Permanente | Marty Ardron, SVP/Area manager, Diablo |
| 16 | Stanford Health Care – ValleyCare valleycare.com | 5555 W. Las Positas Blvd. Pleasanton, CA 94588 925-447-7000 | 20,435 | 167 | 4.7 ⁴ | Stanford Health Care | Rick Shumway, President/CEO |
| 17 | San Leandro Hospital alamedahealthsystem.org | 13855 E. 14th St. San Leandro, CA 94578 510-357-6500 | 19,428 | 91 | 4.3 ⁵ | Alameda Health System | James Jackson, CEO |
| 18 | Alta Bates Summit Medical Center-Herrick Center Campus sutterhealth.org | 2001 Dwight Way Berkeley, CA 94704 510-204-4444 | 19,394 | 68 | NR | Sutter Health | Kimberly Hartz, CEO |
| 19 | Kaiser Permanente Fremont Medical Center kaiserpermanente.org/fremont | 39400 Paseo Padre Pkwy. Fremont, CA 94538 510-248-3000 | 18,888 | 100 | 3.6 ¹ | Kaiser Permanente | Debra Flores, SVP/Area manager, Southern Alameda County |
| 20 | St. Rose Hospital strosehospital.org | 27200 Calaroga Ave. Hayward, CA 94545 510-264-4000 | 15,952 | 153 | 4.1 ⁶ | Hayward Sisters Hospital | Aman Dhuper, President/CEO |
| 21 | San Ramon Regional Medical Center sanramonmedctr.com | 6001 Norris Canyon Rd. San Ramon, CA 94583 925-275-9200 | 15,006 | 123 | 3.8 ¹ | Tenet Healthcare Corp./John Muir Health | Ann Lucena, CEO |
| 22 | Valley Memorial Hospital valleycare.com | 1111 E. Stanley Blvd. Livermore, CA 94550 925-447-7000 | 6,181 | 75 | NR | Stanford Health Care | Rick Shumway, President/CEO |

¹ as of 12/31/2019

² as of 6/30/2020

³ UCSF Benioff Children's Hospital Oakland is a private, not-for-profit hospital. The Regents of the University of California are the sole corporate member of the hospital's board. They do not own the hospital, but rather oversee it with other board members.

⁴ as of 8/31/2019

⁵ as of 8/18/2019

⁶ as of 9/30/2019

NOTES: NR - not reported.

CLOSER LOOK

902K

Total patient days for all 22 hospitals on the List

WHAT ARE PATIENT DAYS?

Patient days are the number of days for patients who were formally admitted to a hospital stay. It includes the day of admission, but not the day of discharge or death. If admission and discharge/death occur on the same day, one day would be counted.

ABOUT THE LIST

This List includes hospitals in the East Bay, which is defined as Alameda and Contra Costa counties.

Information was obtained from the Office of Statewide Health Planning and Development.

Prior rank was excluded because preliminary data was used in last year's List.

Rehabilitation, long-term care, behavioral health and psychiatric hospitals are excluded from the List.

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THE LIST

Compiled by Ahalya Srikant

HOTELS IN THE EAST BAY

RANKED BY NUMBER OF GUEST ROOMS

| | Business name/Prior rank Website | Address Phone | Number of guest rooms | Single room rate ¹ | Number of suites | Number of meeting rooms | General manager |
|----|---|--|--------------------------|-------------------------------|------------------|----------------------------|-------------------------|
| 1 | Oakland Marriott City Center ① marriott.com/oakdt | 1001 Broadway Oakland, CA 94607 510-451-4000 | 500 | \$129–\$1,000 | 6 | 36 | Kirk Hanson |
| 2 | DoubleTree by Hilton Berkeley Marina ② doubletreeberkeleymarina.com | 200 Marina Blvd. Berkeley, CA 94710 510-548-7920 | 378 | \$189–\$429 | 9 | 16 | Jack Hlavac |
| 3 | San Ramon Marriott ③ sanramonmarriott.com | 2600 Bishop Dr. San Ramon, CA 94583 925-867-9200 | 368 | \$129–\$399 | 6 | 16 | Nany Fullmore |
| 4 | Hilton Oakland Airport ④ oaklandairport.hilton.com | 1 Hegenberger Rd. Oakland, CA 94621 510-635-5000 | 360 | \$224–\$254 | 3 | 16 | Mark Ive |
| 5 | Fremont Marriott Silicon Valley ⑤ marriottfremont.com | 46100 Landing Pkwy. Fremont, CA 94538 510-413-3700 | 355 | \$190–\$319 | 12 | 19 | Jon Kramock |
| 6 | Walnut Creek Marriott ⑥ marriottwalnutcreek.com | 2355 N. Main St. Walnut Creek, CA 94596 925-934-2000 | 342 | \$135–\$299 | 9 | 18 | Douglas Smith |
| 7 | Hilton Concord ⑦ concord.hilton.com | 1970 Diamond Blvd. Concord, CA 94520 925-827-2000 | 329 | \$139–\$449 | 6 | 15 | Scott Fleming |
| 8 | Crowne Plaza Concord/Walnut Creek ⑧ crowneplazaconcord.com | 45 John Glenn Dr. Concord, CA 94520 925-825-7700 | 323 | \$172–\$198 | 0 | 13 | Chris Mellini |
| 9 | DoubleTree by Hilton Newark/Fremont ⑨ newarkfremont.hilton.com | 39900 Balentine Dr. Newark, CA 94560 510-490-8390 | 315 | \$139–\$400 | 5 | 17 | John Schulz |
| 10 | Courtyard by Marriott Oakland Emeryville ⑩ courtyardemeryville.com | 5555 Shellmound St. Emeryville, CA 94608 510-652-8777 | 297 | \$149–\$499 | 23 | 8 | Mesui Pale ² |
| 10 | DoubleTree by Hilton Pleasanton at The Club ⑩ pleasanton.doubletree.com | 7050 Johnson Dr. Pleasanton, CA 94588 925-463-8000 | 297 | \$119–\$499 | 0 | 12 | Kevin Goebel |
| 12 | Radisson Hotel Oakland Airport ⑫ oaklandradisson.com | 8400 Edes Ave. Oakland, CA 94621 510-969-2490 | 289 | \$119–\$299 | 27 | 6 | Tony Ng |
| 13 | Hilton Garden Inn San Francisco/Oakland Bay Bridge ⑬ sanfranciscooaklandbaybridge.stayhgi.com | 1800 Powell St. Emeryville, CA 94608 510-658-9300 | 278 | \$209–\$299 | NR | 9 | Bruce Britton |
| 14 | Claremont Club and Spa, A Fairmont Hotel ³ ⑭ fairmont.com/claremont-berkeley | 41 Tunnel Rd. Berkeley, CA 94705 510-843-3000 | 276 | \$259–\$499 | 37 | 21 | Paul Tormey |
| 15 | Crowne Plaza Silicon Valley North - Union City ⑮ ihg.com/crowneplaza | 32083 Alvarado-Niles Rd. Union City, CA 94587 510-489-2200 | 268 | \$173–\$182 | 0 | 11 | Christy Panaligan |
| 16 | Embassy Suites by Hilton - Walnut Creek ⑯ walnutcreek.embassysuites.com | 1345 Treat Blvd. Walnut Creek, CA 94597 925-934-2500 | 249 | \$179–\$289 | 249 | 8 | Wahid Mohammadi |
| 17 | Marriott Pleasanton ⑰ marriottpleasanton.com | 11950 Dublin Canyon Rd. Pleasanton, CA 94588 925-847-6000 | 245 | \$149–\$399 | 0 | 5 | Dianna Teves |
| 18 | Hyatt House Emeryville/San Francisco Bay Area ⑱ emeryville.house.hyatt.com | 5800 Shellmound St. Emeryville, CA 94608 510-601-5880 | 234 | \$169–\$259 | 202 | 4 | Michael Reed |
| 19 | Holiday Inn Dublin-Pleasanton ⑲ trivalleyhotel.com | 6680 Regional St. Dublin, CA 94568 925-828-7750 | 222 | \$129–\$170 | 4 | 7 | Paul Munyasia |
| 20 | Four Points by Sheraton Pleasanton ⑳ fourpoints.com/pleasanton | 5115 Hopyard Rd. Pleasanton, CA 94588 925-460-8800 | 214 | \$99–\$299 | 4 | 15 | Chris Hill |
| 21 | Hotel Shattuck Plaza ㉑ hotelshattuckplaza.com | 2086 Allston Way Berkeley, CA 94704 510-845-7300 | 199 | \$189–\$499 | 13 | 7 | Dell Dellinger |
| 22 | Clarion Hotel of Concord ㉒ choicehotels.com | 1050 Burnett Ave. Concord, CA 94520 925-566-8820 | 193 | \$87–\$149 | 0 | 8 | Tim Woolslayer |
| 23 | Homewood Suites by Hilton, Newark - Fremont ㉓ newarkca.homewoodsuites.com | 39270 Cedar Blvd. Newark, CA 94560 510-791-7700 | 192 | \$269–\$334 | 185 | 2 | Nicole Harris |
| 24 | Oakland Airport Executive Hotel ㉔ oakairporthotel.com | 150 Hegenberger Rd. Oakland, CA 94621 510-635-5300 | 189 | \$109–\$399 | 0 | 3 | Mei Yang |
| 25 | Courtyard Newark Silicon Valley ㉕ marriott.com/sjcft | 34905 Newark Blvd. Newark, CA 94560 510-792-5200 | 181 | \$189–\$229 | 5 | 6 | Angie Gheen |

¹ Hotel room rate, range (off peak). Rate represents pre-pandemic costs.

² Assistant general manager.

³ Part of the property resides in Oakland.

NOTES: * - did not rank. NR - not reported.

► CLOSER LOOK

7,063

Total guest rooms at the hotels on the List

ABOUT THE LIST
This List includes hotels in the East Bay, which is defined as Alameda and Contra Costa county. Information on the list is the most currently available data. Information was obtained from hotel representatives and websites. This year an estimated half of the hotels on the list were closed completely, due to a Bay Area-wide lockdown in response to Covid-19 surges. Information on room counts and managers was confirmed unless otherwise noted. The room rate represents the pre-Covid rate reported.

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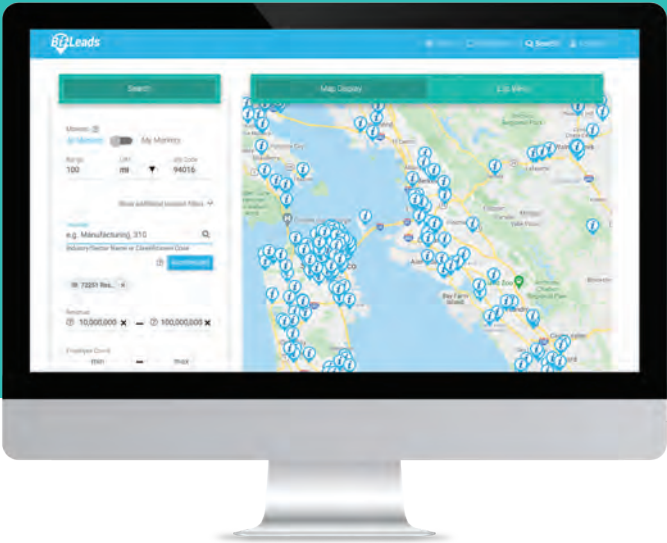
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T H E L I S T

Compiled by Ahavah Revis

OAKLAND CONSTRUCTION PROJECTS

RANKED BY CONSTRUCTION COST

| | Project Address | Description | Construction cost | Start date | End date | Owner/Developer | Architect | Contractor |
|----|---|---|-------------------|------------|-----------|--|-----------------------------------|--|
| 1 | 300 Lakeside ¹ 300 Lakeside Dr. Oakland 94612 | Renovation of a 28-story, 975,000-square-foot office building, includes a 5-level, 1,405-stall parking garage, rooftop garden and separate building with 128,872 square feet of office and retail space | \$264 million | 7/21 | 7/23 | TMG Partners | Gensler | Plant Construction Co. LP 415-285-0500 plantconstruction.com |
| 2 | 1900 Broadway 1900 Broadway Oakland 94612 | 39-story tower, 558,000 square foot, mixed-use building with 452 units, retail and office, and below-grade parking | \$229 million | 8/19 | 3/23 | Behring Companies | Solomon Cordwell Buenz (SCB) | Suffolk 415-848-0500 suffolk.com |
| 3 | Oakland Waterfront Parcel J 37 8th Ave. Oakland 94606 | 8-story with 378-units, ground-level retail, swimming pool and spa, lounge with wine room, gym, and pet wash area | \$162 million | 7/21 | 8/23 | Cityview | AC Martin | Webcor/Roberts-Obayashi JV 415-978-1000 webcor.com |
| 4 | Brooklyn Basin Parcel C 219 9th Ave. Oakland 94606 | 241 market-rate apartments over 3 levels of above-grade parking with 3,500 square feet of ground floor retail | \$104.59 million | 3/19 | 10/21 | Zarsion Essex LLC | Studio T-Square | James E. Roberts-Obayashi Corp. 925-820-0600 jerocorp.com |
| 5 | UCSF Benioff Children's Hospital, Oakland, Phase I 744 and 747 52nd St. Oakland 94609 | Renovation, seismic upgrades, interior renovation, Conditional Use Permits, refrigeration and air-Conditioning and hospital ramp | \$100 million | 2019 | Late 2022 | UCSF Benioff Children's Hospital, Oakland | HDR | Swinerton 415-421-2980 swinerton.com |
| 6 | Casa Suenos 3511 East 12th St. Oakland 94601 | 181 affordable apartments for families, including 46 permanent supportive housing apartments | \$97.55 million | 7/21 | 10/23 | The Unity Council, Bridge Housing | SVA Architects | J.H Fitzmaurice (JHF) 510-444-7561 jhfitzmaurice.com |
| 7 | Fremont High School Expansion & Renovations 4610 Foothill Blvd. Oakland 94601 | New school entry, a new 2-story building with 12 classrooms, modernization of an existing 2-story classroom building and construction of a new football field, gym and wellness center ² | \$95.3 million | 3/18 | 12/21 | Oakland Unified School District | LCA Architects | Cahill Contractors/Focon Joint Venture 415-986-0600/ 510-465-6319 cahill-sf.com |
| 8 | Foon Lok East 389 9th Avenue Oakland 94606 | 124 units for families and people with supportive housing needs, 1BR, 2BR, 3BR, 219,201 sq. ft. on 1.15 acres | \$82.52 million | 12/21 | 12/23 | MidPen Housing | HKIT Architects | Nibbi Brothers General Contractors 415-863-1820 nibbi.com |
| 9 | Brooklyn Basin, Parcel E 88 8th Ave. Oakland 94606 | Senior housing community, 196 units, 28,147 square feet shared amenity space and 126 stalls in a Citylift Parking system | \$82 million | 12/21 | 12/23 | SRM Development | NR | Webcor 415-978-1000 webcor.com |
| 10 | Foon Lok West 311 9th Ave. Oakland 94606 | 130 affordable units for families including 26 supportive units for formerly homeless individuals | \$75.3 million | 7/20 | 4/22 | MidPen Housing | HKIT Architects | Nibbi Brothers General Contractors 415-863-1820 nibbi.com |
| 11 | Henry J. Kaiser Convention Center 10 10th St. Oakland | 6,000-seat Oakland Auditorium and the 1,900 seat Calvin Simmons Theatre | \$65 million | 6/21 | Q12023 | Orton Development Inc. | Heller Manus | Build Group Inc. 415-367-9399 buildgc.com |
| 12 | Ice House 950 W. Grand Ave. Oakland 94607 | 134 solar, all-electric townhomes | \$64 million | 9/16 | 12/21 | City Ventures | Hunt Hale Jones Architects | City Ventures Homebuilding 415-964-1097 cityventures.com |
| 13 | Bishop O'Dowd High School Athletic And Co-Curricular Center 9500 Stearns Ave Oakland 94605 | New 34,000 square foot gym and classroom building includes site work and partial remodel of existing gym | \$40 million | 3/21 | 7/22 | Roman Catholic Welfare Corporation of Oakland/ Bishop O'Dowd High School | NR | Devcon Construction Inc. 408-942-8200 devcon-const.com |
| 14 | Coliseum Place 905 72nd Avenue Oakland 94621 | 59 units of affordable housing across a 6-story building with an at-grade podium garage, community room, and podium terrace | \$38.9 million | 1/20 | 12/21 | Resources for Community Developement | David Baker + Partners Architects | Nibbi Brothers General Contractors 415-863-1820 nibbi.com |
| 15 | Brooklyn Basin - Parcel G 9th Avenue and Fallon St. Oakland 94607 | 356 units, 500 parking spaces and over 40,000 square feet of retail | \$34 million | 5/21 | 11/23 | Signature Development | TCA Architects | Hawk Development hawkdevelopment.com 925-294-4400 |
| 16 | 19th St./Oakland Station Modernization Project 1900 Broadway Oakland 94612 | Improvements and upgrades to the 19th Street/Oakland BART Station to expand capacity and enhance ridership satisfaction | \$32.6 million | 10/19 | 4/22 | San Francisco Bay Area Rapid Transit (BART) | NR | ProVen Management Inc. 510-671-0000 provenmanagement.com |
| 17 | Mercy Retirement & Care Center Phase 2 3431 Foothill Blvd. Oakland 94601 | Interior upgrades of the existing 7-story, 109-unit assisted living tower totaling 99,201 square feet, two acres of site upgrades and new 20,000-square-foot parking structure with elevator | \$28 million | 5/19 | 4/22 | Elder Care Alliance | Douglas Pancake Architects | Deacon Construction LLC 925-401-1700 deacon.com |
| 18 | 2868 Hannah Street 1545 32nd Street Oakland 94608 | New three-story, 70,700 SF, building consisting of 36 residential units, 11 work/live units, 47 parking spaces, and an internal courtyard. | \$19 million | 6/20 | 1/22 | Madison Park Financial | LDP Architecture | DCI Construction 925-464-1570 dciconst.com |
| 19 | Southwest Airlines T-Point Expansion at Oakland Airport 1 Airport Drive Oakland 94621 | Expansion of the existing Terminal 2 T-Point (transfer point) baggage handling system, adding approximately 4,960 square feet to the existing canopy as a stand-alone structure | \$10.45 million | 7/19 | 3/22 | Southwest Airlines | PGAL | Swinerton 415-421-2980 swinerton.com |
| 20 | Broadway Shell 2120 Broadway Oakland 94612 | Complete gut of existing 4 story dance club in order to reposition the building for retail, office/lab/life science tenants. Includes new MEP systems, storefronts, and mezzanine. | \$3.3 million | 3/21 | 12/21 | Ellis Partners | Gensler | WCI-GC Inc. 925-256-5900 wci-gc.com |

¹ Known as the Kaiser Center

² Five-phase renovation project.

NOTES: NR - not reported. **ABOUT THE LIST:** This list includes projects under construction in the East Bay as of October 2021. In the case of ties, square footage was used as a secondary ranking criteria.

THE LIST

Compiled by Ahalya Srikant

OFFICE LEASES IN OAKLAND

RANKED BY SQUARE FEET LEASED IN 2020

| | Tenant | Square feet leased | Address | Tenant's broker | Landlord | Landlord's broker | Type of lease |
|----|---------------------------------------|--------------------|------------------------|---------------------------|-------------------------------|---------------------------|---------------|
| 1 | PG&E | 900,000 | 300 Lakeside Dr. | NR | TMG Partners | NR | New |
| 2 | Everlaw | 24,214 | 2101 Webster St. | Cresa Partners | Starwood Capital Group | CBRE | New |
| 3 | Ask Media Group | 19,801 | 1955 Broadway | JLL | CIM Group Inc. | JLL | Sublease |
| 4 | Burnham Brown | 16,821 | 1901 Harrison St. | Cushman & Wakefield | Starwood Capital Group | CBRE | New |
| 5 | CIRM | 14,411 | 1999 Harrison St. | Newmark | Beacon Partners | Avison Young | Renewal |
| 6 | PolicyLink | 13,350 | 1438-1440 Webster St. | Newmark | OAC LCC | CM Commercial Real Estate | Renewal |
| 7 | Outlier AI Inc. | 12,721 | 360 22nd St. | Cushman & Wakefield | Brickman | CBRE | New |
| 8 | XL Construction | 12,074 | 1111 Broadway | Cushman & Wakefield | UC Regents | Cushman & Wakefield | New |
| 9 | CoreLogic | 11,000 | 555 12th St. | NR | Principal Financial Group | Cushman & Wakefield | New |
| 10 | Harmless Harvest Inc. | 10,208 | 1814 Franklin St. | CM Commercial Real Estate | Harvest Properties | CBRE | NR |
| 11 | Eclipse Foods Inc. | 10,100 | 380 Washington St. | Cushman & Wakefield | Metrovation | Cushman & Wakefield | New |
| 12 | Aiken Welch | 9,838 | 1 Kaiser Plz. | CBRE | CIM Group Inc. | CBRE | Renewal |
| 13 | Customer Lobby LLC | 9,190 | 2201 Broadway | Newmark | TMG Partners | CM Commercial Real Estate | Sublease |
| 14 | SEIU | 9,098 | 333 Hegenberger Rd. | Newmark | Vertical Ventures | CBRE | Renewal |
| 15 | Kleinfelder Inc. | 9,079 | 1330 Broadway | JLL | KKR | Cushman & Wakefield | Renewal |
| 16 | Dictionary.com | 8,739 | 555 12th St. | JLL | Principal Financial Group | Cushman & Wakefield | New |
| 17 | SelectQuote Insurance Services | 8,623 | 1440 Broadway | JLL | Tidewater Capital | CBRE | New |
| 18 | Gravitational | 8,237 | 1611 Telegraph Ave. | NR | Sansome Street Advisors | CM Commercial Real Estate | NR |
| 19 | Goldstein, Borgen, Dardarian & Ho | 7,464 | 155 Grand Ave. | Avison Young | California Nurses Association | Newmark | New |
| 20 | Disability Rights California | 7,176 | 1000 Broadway | NR | Sparknight | Newmark | Sublease |
| 21 | Oakland Chinatown Chamber of Commerce | 6,760 | 500 12th St. | CBRE | STG Group | Colliers International | Renewal |
| 22 | Zelle LLP | 6,131 | 555 12th St. | Cushman & Wakefield | Principal Financial Group | Cushman & Wakefield | NR |
| 23 | Tides Center | 5,345 | 1618-1624 Franklin St. | Avison Young | Balco Properties | LCB Associates | New |
| 24 | Summer Search | 5,145 | 300-310 12th St. | Avison Young | Tidewater Capital | Cushman & Wakefield | NR |
| 25 | Kittelson & Associates | 5,017 | 155 Grand Ave. | Cushman & Wakefield | California Nurses Association | Newmark | New |

NOTES: NR - not reported. * - did not rank.

CLOSER LOOK

30K

Square feet increase in leases signed in 2020 on the List compared to 2019

35%

Increase in square footage of leases signed in 2020 on the List compared to 2019

ABOUT THE LIST

This List includes office leases signed from Jan. 1, 2020 through Dec. 31, 2020, in Oakland. Information was obtained from Avison Young, Cushman & Wakefield, Colliers International, Newmark and SFBT research.

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T H E L I S T

Compiled by Ahalya Srikant

EMPLOYERS IN OAKLAND

RANKED BY NUMBER OF OAKLAND EMPLOYEES IN NONPROFIT, PRIVATE AND PUBLICLY HELD COMPANIES

| Name/Prior rank Website | Address Phone | Oakland employees | One-year employment change, Oakland | Bay Area employees | Companywide employees | Business description | Top local executive |
|--|---|----------------------|---|-----------------------|--------------------------|--|---|
| 1 Kaiser Permanente ① kp.org | 1 Kaiser Plz. Oakland, CA 94612 510-271-5910 | 11,874 | -4.46% | 46,500 | 217,126 | Integrated health care system | Greg Adams, Chairman/ CEO |
| 2 Sutter Health ¹ ② sutterhealth.org | 2000 Powell St. 10th Fl. Emeryville, CA 94608 510-457-7333 | 3,651 | — | 18,710 | NR | Health care system | Julie Petrini, CEO, Sutter Bay Hospitals Lizz Vilardo, CEO, Bay Area Foundations Sutter Health |
| 3 Southwest Airlines ⑤ southwest.com | 2702 Love Field Dr. Dallas, TX 75235 214-792-4000 | 2,619 | — | 2,853 | 60,800 | Airline | Gary Kelly ² , Chairman/ CEO ³ |
| 4 UPS ③ ups.com | 8400 Pardee Dr. Oakland, CA 94621 800-742-5877 | 2,500 ⁴ | — | NR | 481,000 | Delivery service | Carol Tomé, CEO ³ |
| 5 Allied Universal ④ aus.com | 545 Sansome St. 6th Fl. San Francisco, CA 94111 415-926-6401 | 1,169 | -28.06% | 9,010 | 250,000 | Security services | Mike Smidt, President, Northwest region |
| 6 Blue Shield of California ¹ ⑥ blueshieldca.com | 601 12th St. Oakland, CA 94607 510-607-2000 | 1,066 | — | NR | 7,004 | Health insurer | Paul Markovich, President/CEO |
| 7 La Clínica De La Raza ⑦ laclinica.org | 1450 Fruitvale Ave. 3rd Fl. Oakland, CA 94601 510-535-4000 | 780 | — | 1,059 | 1,200 | Health care centers | Jane Garcia, CEO |
| 8 Manos Home Care ⑫ manoshomeware.com | 4173 MacArthur Blvd. Oakland, CA 94619 510-336-2900 | 742 | 50.2% | 1,652 | 2,394 | Senior and disability care service provider | Kevin Rath, Executive director |
| 9 Safeway ⑨ safeway.com | 5918 Stoneridge Mall Rd. Pleasanton, CA 94588 925-467-3000 | 655 | 8.99% | 14,685 | 300,000 | Grocery stores | Karl Schroeder, Safeway division president, Northern California |
| 10 Seneca Family of Agencies ⑥ senecafoa.org | 2275 Arlington Dr. San Leandro, CA 94578 510-317-1444 | 540 | NR | NR | NR | Children's mental health agency | Neil Gilbert, Board chair/Professor of social welfare and social services, UC Berkeley Ken Berrick, CEO |
| 11 Clorox Co. ⑪ thecloroxcompany.com | 1221 Broadway Oakland, CA 94612 510-271-7000 | 522 | -2.43% | 1,211 | 8,800 | Consumer products | Linda Rendle, CEO |
| 12 Telecare Corp. ⑯ telecarecorp.com | 1080 Marina Village Pkwy. #100 Alameda, CA 94501 510-337-7950 | 475 | 14.18% | 1,150 | 4,100 | Mental health care provider | Anne Bakar, President/ CEO |
| 13 Waste Management Inc. ¹ ⑬ wm.com | 172 98th Ave. Oakland, CA 94603 510-613-8700 | 461 | — | 797 | 40,000 | Waste disposal and collection | Barry Skolnick, VP of waste management, Northern California/ Nevada |
| 14 Delta Dental of California ¹ ⑮ deltadentalins.com | 560 Mission St. #1300 San Francisco, CA 94105 415-972-8300 | 446 | — | 662 | 3,800 | Group and individual dental benefit plans | Mike Castro, President/ CEO |
| 15 Mills College ⁵ ⑩ mills.edu | 5000 MacArthur Blvd. Oakland, CA 94613 510-430-2255 | 446 | -22.57% | 446 | 446 | Higher education institution | Elizabeth Hillman, President |
| 16 PG&E ⑰ pgecorp.com | 77 Beale St. Rm. 2905A San Francisco, CA 94105 415-973-1000 | 390 | — | 9,300 | 23,500 | Electric and gas utilities | Patricia Poppe, CEO |
| 17 Wells Fargo & Co. ⑭ wellsfargo.com | 420 Montgomery St. San Francisco, CA 94104 415-979-0775 | 381 | -14.77% | 12,035 | 274,900 | Financial services | Jim Foley, EVP/ President, Pacific region |
| 18 Marqeta Inc. ⑱ marqeta.com | 180 Grand Ave. 6th Fl. Oakland, CA 94612 888-462-7738 | 364 | 7.06% | 364 | 512 | Open API platform to issue cards, process payments | Jason Gardner, CEO |
| 19 AECOM ⑥ aecom.com | 300 California St. #600 San Francisco, CA 94104 415-796-8100 | 360 | NR | NR | NR | Architecture, engineering and construction firm | Stephen Engblom, EVP, Cities |
| 20 The Save Mart Cos. ¹ ⑲ savemart.com | 6375 Clark Ave. Dublin, CA 94568 925-833-6136 | 300 | — | 3,200 | NR | Grocery store operator | Dean Willhite, VP, FoodMaxx store operations |
| 21 Pet Food Express ⑥ petfoodexpress.com | 500 85th Ave. Oakland, CA 94621 510-924-3300 | 270 | — | NR | NR | Pet stores | Michael Levy, President Mark Witriol, VP |
| 22 Fred Finch Youth & Family Services ㉑ fredfinch.org | 3800 Coolidge Ave. Oakland, CA 94602 510-482-2244 | 238 | -10.53% | 272 | 461 | Youth mental health and social services | Elisabeth Jewel, Board chair Thomas Alexander, President/CEO |
| 23 Hodo Foods ⑥ hodofoods.com | 2923 Adeline St. Oakland, CA 94608 510-464-2977 | 200 | 14.94% | 202 | 202 | Tofu/yuba and plant- based products | Minh Tsai, CEO John Notz, CFO |
| 24 Center for Social Dynamics ⑥ csdautismservices.com | 1025 Atlantic Ave. #101 Alameda, CA 94501 510-268-8120 | 200 | -33.33% | NR | NR | Behavioral and developmental services for children, adolescents and adults with autism | Pete Pallares, CEO |
| 25 Bank of America ㉓ bankofamerica.com | 555 California St. San Francisco, CA 94104 800-432-1000 | 196 | -7.98% | 4,084 | 212,000 | Financial services | Gioia McCarthy, Market executive, North Bay and San Francisco Elizabeth Minick, Market executive, San Francisco and East Bay |

¹ Numbers are based on information submitted in December 2019.

² Kelly plans to step down from the CEO role and become executive chairman. Robert Jordan, Southwest's executive vice president for corporate services, will become CEO effective Feb. 1, 2022.

³ Not locally based.

⁴ Company did not provide a breakdown of employees. Figure reflects estimate of 2,500-3,000 reported by the city of Oakland's 2019 Comprehensive Annual Financial Report.

⁵ On Sept. 14, 2021, the Mills College Board of Trustees approved the College's merger with Northeastern University. The merger is expected to take effect on or about July 1, 2022, subject to regulatory and other approvals.

NOTES: NR - not reported. * - did not rank. — - no reported change in employment.

CLOSER LOOK

JUST MISSED THE LIST

Ranked by Oakland employees

Holy Names University 193

HealthFlex Home Health & Hospice 150

Gensler 113

ABOUT THE LIST

This List includes nonprofit, privately held and publicly held companies with offices in Oakland. For this list, the Bay Area is defined as Alameda, Contra Costa, Marin, San Francisco and San Mateo counties. Information was obtained from company representatives and from SFBT research. In case of ties, number of Bay Area employees was used as secondary ranking criteria.

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T H E L I S T

Compiled by Ahavah Revis

CONTRIBUTORS TO UC BERKELEY

RANKED BY CONTRIBUTIONS IN FISCAL YEAR 2021

| | Name Address | Phone Website | Contribution amount | Donor classification | Gift purpose | Affected department/discipline |
|----|--|--------------------------------------|---------------------|---------------------------|---------------------------------------|--|
| 1 | Simons Foundation 160 5th Ave., 7th Fl. New York, NY 10010 | 646-654-0066 simonsfoundation.org | \$46.3 million | Foundation | Research | Simons Institute for the Theory of Computing, Various |
| 2 | Eli Leon | NR | \$39 million | Individual(s) | Collections | Berkeley Art Museum |
| 3 | Mary Ruth Quinn and Scott J. Shenker | NR | \$25.2 million | Individual(s) | Capital Project | Computing, Data Science, & Society |
| 4 | Ion Stoica | NR | \$25 million | Individual(s) | Capital Project | Computing, Data Science, & Society |
| 5 | Mark Heising and Elizabeth Simons¹ 400 Main St. #200 Los Altos, CA 94022 | 650-887-0277 hsfoundation.org | \$17.4 million | Individual(s), Foundation | Various | Various |
| 6 | Michael J. Fox Foundation for Parkinson's Research PO Box 780 New York, NY 10008 | 800-708-7644 michaeljfox.org | \$13.9 million | Foundation | Research | Biological sciences: Parkinson's Research |
| 7 | Anonymous | NR | \$11.8 million | Individual(s) | Student support | Various |
| 8 | Chan Zuckerberg Initiative 601 Marshall St. Redwood City, CA 94063 | NR chanzuckerberg.com | \$11.5 million | Foundation | Research | Various |
| 9 | Helen Diller Foundation 1660 Bush St. #300 San Francisco, CA 94109 | NR | \$10 million | Foundation | Various | Institute for Jewish Law and Israel Studies |
| 9 | Travers Family Foundation | NR | \$10 million | Foundation | Various | Cal Athletics, Political science |
| 11 | Gilbert Henry Gates | NR | \$9.6 million | Individual(s) | Graduate Fellowship, Faculty Chair | Engineering |
| 11 | Solina H. Chau | NR | \$9.6 million | Individual(s) | Various | Innovative Genomics Institute |
| 13 | Gordon & Betty Moore Foundation 1661 Page Mill Rd. Palo Alto, CA 94304 | 650-213-3000 moore.org | \$9.4 million | Foundation | Various | Various |
| 14 | The David and Lucile Packard Foundation 343 2nd St. Los Altos, CA 94022 | 650-948-7658 packard.org | \$8.3 million | Foundation | Various | Various |
| 15 | Nancy and Douglas Abbey | NR | \$7.5 million | Individual(s) | Academic programs | Environmental design |
| 16 | Lynn and Edward Little | NR | \$6.9 million | Individual(s) | Various | Cal Athletics, Library |
| 17 | The Kavli Foundation 5715 Mesmer Ave. Los Angeles, CA 90230 | 424-353-8800 kavlifoundation.org | \$6.1 million | Foundation | Various | Various |
| 18 | MacKenzie Scott and Dan Jewett | NR | \$6 million | Individual(s) | Various | Othering & Belonging Institute, Greater Good Science Center |
| 19 | Arnold Ventures 1717 W. Loop S. #1800 Houston, TX 77027 | NR arnoldventures.org | \$5.3 million | Foundation | Research | Public health, Social welfare |
| 19 | Jon Stryker | NR | \$5.3 million | Individual(s) | Graduate student support | Environmental design |
| 21 | Service Station Foundation | NR | \$5 million | Foundation | Student Support | Undergraduate education |
| 21 | Freada Kapor Klein and Mitch Kapor | NR | \$5 million | Individual(s) | Student Support | Equity & Inclusion |
| 21 | Geneviève Tremblay Jacobs and Paul Jacobs | NR | \$5 million | Individual(s) | Student Support | Engineering |
| 24 | Andrew W. Mellon Foundation 140 E. 62nd St. New York, NY 10065 | 212-838-8400 mellon.org | \$4.1 million | Foundation | Various | Various |
| 25 | The Shurl and Kay Curci Foundation 2377 Crenshaw Blvd., Ste 300 Torrance, CA 90501 | NR curcifoundation.org | \$3.2 million | Foundation | Various | Biological sciences |

¹ Heising-Simons Foundation

NOTES: NR - not reported.

► CLOSER LOOK

\$879M

Total amount in gifts, pledges, and private grants UC Berkeley raised in fiscal year 2021

\$4.8B

Value of UC Berkeley's endowment

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ABOUT THE LIST

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