

# **WHO WE ARE**

East Bay EDA is the regional voice and networking resource for strengthening the economy, building the workforce, and enhancing the quality of life in the East Bay.





Oakland, CA - Alameda County

Brentwood, CA - Contra Costa County



#### **REGIONAL MINDED**

Supporting East Bay economic development efforts to tackle issues that extend beyond city boundaries.



#### **DEEPLY ROOTED**

Independent nonprofit with more than 30 years serving the region.



#### **CROSS SECTOR**

Private, public and nonprofit leadership network to strengthen and promote the East Bay



#### **BUSINESS CONNECTOR**

Convener of high-quality networking events, educational panels and professional mixers

## **OUR TEAM**



Stephen Baiter Executive Director



Carline Au
Head of Planning & Strategy



Xian Ballesteros Head of Marketing & Communications



Jaclyn Funasaki Head of Business Operations & Special Projects



Patience Ofodu Head of Community Relations & Strategic Partnerships



Nina Steen Administrative Associate

## **OUR NETWORK**

Our diverse membership includes private business, academic & research institutions, nonprofits, and special districts. We have representation from the counties of Alameda and Contra Costa, three national labs, and nearly every East Bay city and town.



University of California, Berkeley



























## WHAT WE DO

- Advocate for regional, state, and federal investments and policies that sustain and support economic development activities
- Provide timely information and data, as well as thought leadership around critical topics
- Facilitate high-level networking opportunities between public and private sector leaders

#### **LEADERSHIP COMMITTEES**

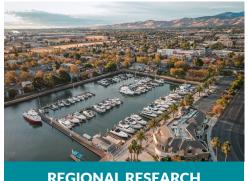
Executive Committee, Economic Development Directors' Council, Land Use & Infrastructure, Legislative Committee, Resilient East Bay











**REGIONAL RESEARCH** 

# THE EAST BAY

The East Bay is the eastern region of the San Francisco Bay Area, which comprises
Alameda and Contra Costa counties. With a population of approximately 2.8 million, it is the most populous and geographically diverse subregion in the Bay Area. Our largest cities include Oakland, Fremont, Hayward, Berkeley, and Concord.

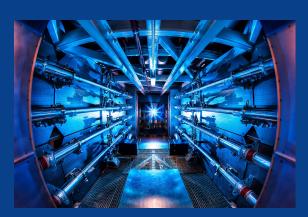


The Port of Oakland



### THE EAST BAY

The East Bay is home to one of the world's most dynamic economies and innovative regions with direct access to global markets, talent, and capital. Our diverse communities, skilled workforce, and regional infrastructure are some of the reasons why companies of all sizes and types invest and thrive here.



Lawrence Livermore National Laboratory





#### **2 GLOBAL PORTS**

Port of Oakland & Port of Richmond



#### **INTERNATIONAL TRADE**

99% OF Northern California's Containerized Goods.



#### **REGIONAL TRANSIT**

50+ Regional Transit Stations & Ferry Terminals



2.8 MILLION

2022 Regional Population



#### **3 NATIONAL LABS**

Lawrence Berkeley National Lab, Lawrence Livermore National Lab, & Sandia National Laboratories



\$267 BILLION

2023 Gross Regional Product

# MEMBERSHIP BENEFITS

We are a cross-sector, public-private partnership that promotes strategic economic development throughout Alameda and Contra Costa Counties. We convene diverse networks of businesses, local government, and community leaders who embrace the extraordinary value of our region as an unrivaled place to live, work, and do business.



#### **NETWORK**

Expand your network and connect with high-level public and private sector decision-makers.



#### **BRAND**

Elevate your brand and receive recognition to boost company visibility as regional champion



#### **LEAD**

Lend your talent to our diverse committees and collaborate with other cross-sector partners.



#### **INFLUENCE**

Use your position to lead the East Bay voice on critical positions and priorities for the region

## **CONNECT WITH US**











in (i) @eastbayeda | eastbayeda.org

As a regional voice and networking resource for the East Bay, we strive to provide timely information through our newsletters and social media channels. Follow us on social media and visit our website for the latest news and information on the East Bay economy and more.

